MANAGEMENT OF MANAGERS

Exceed expectations for your area of responsibility

As a senior leader, your effectiveness is measured by the performance of the leaders you manage. Therefore, the ability to align and motivate your team to drive business results is crucial to your success. The Management of Managers program, through The Competing Values Framework, will challenge you to adopt new research-backed ways of thinking that will increase your impact as a leader.

For over 30 years The Competing Values Framework has been used by the world’s most well-known companies to drive innovation, create high-performance cultures, explore and expand into new markets, and improve overall quality.

This program explores the critical components of effective management and leadership. You’ll learn to make better decisions under pressure, improve your leadership approach in increasingly complex environments, develop talent more effectively and lead with more creativity, energy, and intensity. Cultivating and leveraging individual and organizational capabilities will be emphasized throughout the program. You’ll emerge with an action plan to help you advance your career and drive positive results in your organization.
LEADERSHIP

TAKEAWAYS

• Positive business impact — You’ll learn techniques to help others achieve their full potential, thus improving the bottom line.

• Increased confidence — Personalized coaching sessions will build upon your strengths and empower you to take on any personal or professional challenge.

• Resourcefulness and resilience — You’ll increase your ability to perform well under pressure and recover quickly after a setback.

• Best practices — Gain a better understanding of how top leaders implement strategic initiatives, conduct difficult conversations, and excel under pressure.

PROGRAM HIGHLIGHTS

• You will learn to apply the Competing Values Framework to influence beyond authority, increase learning agility, spark innovation, and exercise sound judgment under pressure.

• You will develop a personalized action plan based on feedback from the University of Michigan’s Leadership Competencies Survey and self-assessments during the program.

• In live case studies, you’ll apply class concepts to your own challenges and receive instant feedback.

• Post-program follow-up projects and sessions will ensure your continued progress, and you’ll be welcomed into a learning community with continued interaction with faculty and other participants.

WHO SHOULD ATTEND?

• Mid- to senior-level leaders who manage and are responsible for the results of other leaders

• Managers seeking innovative approaches to prepare for their next level of leadership responsibility

Visit our website for more information or to Register:
www.execed.bus.umich.edu/managementofmanagers

Lynn Wooten
Associate Dean for Undergraduate Programs
Clinical Professor of Strategy and Management & Organizations

Professor Wooten’s research focuses on crisis leadership, positive organizing routines, and diversity management practices. Wooten authored Crisis Leadership: Why it Matters, as well as Leading Under Pressure: From Surviving to Thriving Before, During, and After a Crisis, and has worked with numerous companies including Whirlpool, Google, and General Motors through her applied research projects.

Maxim Sytch
Associate Professor of Management and Organizations
Michael R. and Mary Kay Hallman Fellow

Professor Sytch, an expert on leadership and organizational issues, most recent research focuses on how networks of collaboration and conflict within and between firms affect individuals and the firm. He examines how firms can effectively manage and leverage connectivity within and across organizational boundaries to enhance performance. His research has been published in leading journals such as Academy of Management Journal, California Law Review, Harvard Business Review Online, Sloan Management Review, and The Wall Street Journal.

Faculty continued on next page...
MANAGEMENT OF MANAGERS

LEADERSHIP

PROGRAM IN FOCUS  IN THIS PROGRAM, YOU’LL EXPLORE IN DETAIL:

Your Leadership Approach
• Clarify how others perceive you
• Manage relationships and align your team
• Develop your emerging leaders

New Analytic Tools
• Learn new analysis tools to inform your strategy
• Present your strategy more effectively to gain buy-in
• Review and refine your plan as it develops

Systems and Design Thinking
• Reframe problems to identify new opportunities
• Generate more creative solutions more quickly
• Gain a deeper understanding of the benefits of experimenting

Pressure, Power, and Politics
• Confidently exercise sound judgment in a crisis
• Tactfully handle intense discussions
• Skillfully navigate organizational politics

Action Planning and Synthesis
• Identify key organizational and managerial strengths
• Grow your executive presence
• Develop and implement a plan to apply new knowledge

Learn more about
The Michigan Ross Experience
www.execed.bus.umich.edu/DuringYourStay/Default.aspx
# MANAGEMENT OF MANAGERS

Program Outline

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<td>Articulate your strategy to align efforts across the organization</td>
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<td>Adaptive Leadership</td>
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<td>Free time for Dinner</td>
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**Lunch**

**Dynamic, interactive learning both in and out of the classroom**

Sessions include lectures with Ross’ top-ranked faculty coupled with:
- Simulations
- Group activities
- Development of personalized action plans
- Social events
- Cross-industry and cross-functional networking and collaboration

*NOTE: This is a sample schedule. For questions // +1 734-763-1000 // rossexeced@umich.edu*