

# MBA GRADUATES



Our rigorous two-year curriculum attracts students with significant academic and career accomplishments from all over the globe. Our philosophy of experience-driven education ensures that our graduates are fully prepared to handle the demands of their career.

**97%**

OF GRADUATES HAD AN OFFER WITHIN 3 MONTHS OF GRADUATION

## MBA Graduate Overview

### DEMOGRAPHIC OVERVIEW

Class Size.....	407
<b>Undergraduate Majors</b>	
Business & Economics .....	38%
Engineering/STEM .....	37%
Humanities/Social Sciences .....	25%
<b>Average Full-Time Work Experience (years) .....</b>	<b>5</b>
<b>Average Age .....</b>	<b>27</b>
<b>Women .....</b>	<b>39%</b>
<b>Minorities .....</b>	<b>42%</b>
<b>International .....</b>	<b>35%</b>

### Geographic Distribution

Africa.....	.1%
Asia.....	13%
Europe.....	2%
India.....	10%
Middle East.....	.1%
North America.....	67%
South America.....	7%
<b>Grade Point Average (GPA) .....</b>	<b>3.4</b>
<b>GMAT Score</b>	
Middle 80% Range.....	660-760
Average.....	708

*This report conforms to the MBA Career Services & Employer Alliance Standards for Reporting MBA Employment Statistics.*

### 2017 HIRING COMPANIES

- 3M Co.
- A.T. Kearney Inc.
- Accenture
- Activision
- Amazon
- American Airlines
- American Express Co.
- Apple Inc.
- Arbor Lake Capital
- The Arnold Group
- AT&T
- Athenahealth Inc.
- Bain & Co.
- Balyasny Asset Management
- Bank of America Merrill Lynch
- Barclays PLC
- Baxter Healthcare Corp.
- BD (Becton, Dickinson & Company)
- The Boeing Co.
- The Boston Consulting Group
- Bristol-Myers Squibb
- Brunswick Corp.
- Burpy
- Capital One
- CareFirst Blue Cross Blue Shield
- Cargill Inc.
- Cerner Corp.
- Cisco Systems Inc.
- Citi
- The Clorox Co.
- Cognizant Technology Solutions
- Contentful
- Covenant Services Worldwide
- Cravath, Swaine & Moore
- Credit Suisse Securities (USA) LLC
- Cummins Inc.
- CVS Health
- Danaher Corp.
- DaVita Inc.
- Dell Inc.
- Deloitte
- Detroit Economic Growth Corp.
- Deutsche Bank
- Discovery Communications
- The Dow Chemical Co.
- Ecolab Inc.
- EDF Renewable Energy
- EES Consulting
- Emerson Electric Co.
- Exxon Mobil Corp.
- EY
- Federal Bureau of Investigation
- Fidelity Investments
- Ford Motor Co.
- Fortive
- Genentech Inc.
- General Electric Co.
- General Mills Inc.
- General Motors Corp.
- Goldman Sachs Group
- Google Inc.
- IBM Corp.
- Intel Corp.
- Itau-Unibanco
- J.P. Morgan
- Johnson & Johnson
- KPMG LLP
- Kraft Heinz Co.
- Kyushu Smart Community
- L.E.K. Consulting
- Lazard Ltd.
- LMI Government Consulting
- L'Oreal USA Inc.
- Mars Inc.
- MC3 Cardiopulmonary
- McKinsey & Co.
- Medtronic Inc.
- MGM Resorts International
- Microsoft Corp.
- Mission Throttle
- Morphisec
- Navigant Consulting Inc.
- Netjets
- NIKE Inc.
- Oliver Wyman
- Owens Corning
- Parthenon-EY
- Partners in Performance
- PepsiCo Inc.
- Pfizer Consumer Healthcare
- Prairie Management and Development
- The Procter & Gamble Co.
- Prophet
- PwC

- Rakul Inc.
- Raytheon Missile Systems
- RBC Capital Markets
- Republic Services
- Roland Berger Strategy Consultants
- Root Inc.
- S.C. Johnson & Son Inc.
- Sabra Dipping Co.
- Salesforce
- Simon Kucher & Partners
- Sonder
- Starbucks
- Stok
- Strategy&
- Tencent
- Tesla Motors
- United Airlines
- University of Michigan
- Varsity Tutors
- Visa Inc.
- VMware Inc.
- Walmart Stores Inc.
- Weil, Gotshal & Manges
- Wells Fargo
- West Monroe Partners
- Whirlpool Corp.
- William Blair
- Wipro
- Workday Inc.
- ZS Associates

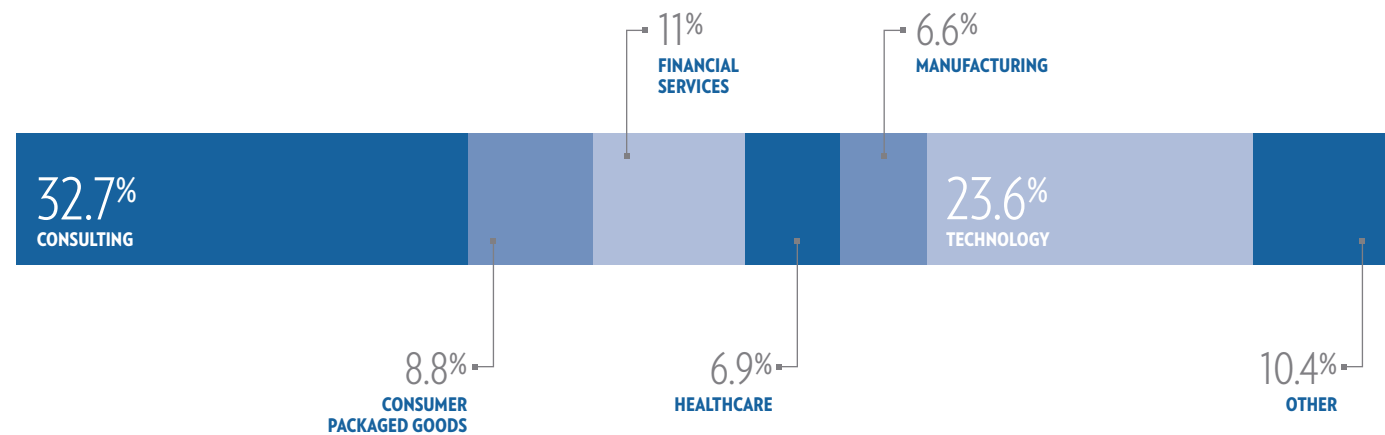


## MBA Graduate Acceptances by Industry

**+50%**  
OF GRADUATES WENT INTO CONSULTING OR TECHNOLOGY

**2017 DETAILED COMPENSATION INFORMATION** (98% of accepted offers included usable industry salary data.)

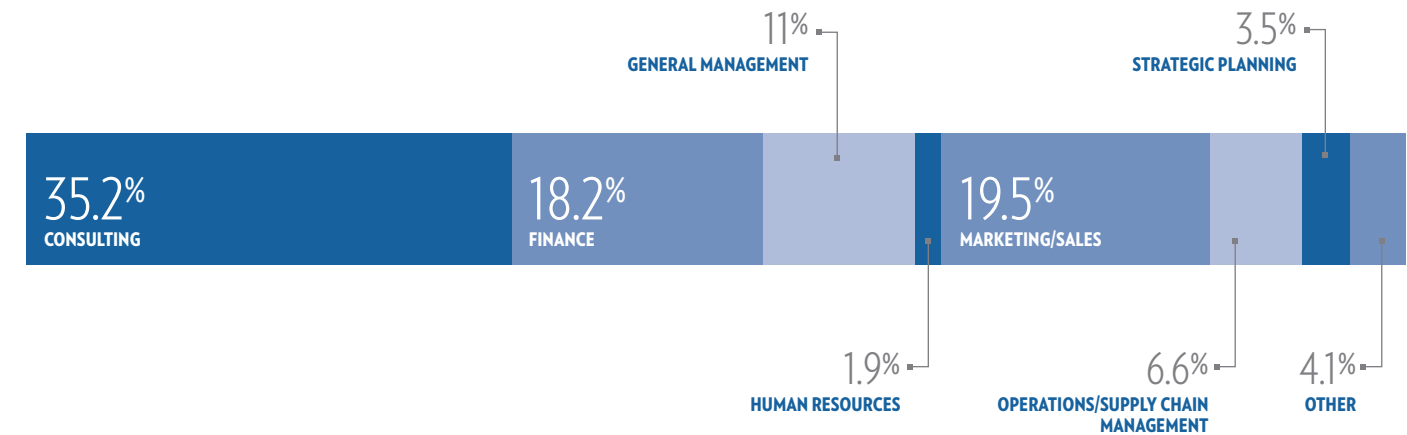
INDUSTRY	BASE SALARY				SIGNING BONUS	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN
Consulting	32.7%	\$144,500	\$138,962	\$85,000-\$170,000	78.8%	\$25,000
Consumer Packaged Goods	8.8%	\$106,250	\$110,500	\$100,000-\$145,000	75.0%	\$25,000
Financial Services	11.0%	\$125,000	\$121,226	\$100,000-\$150,000	82.9%	\$50,000
Healthcare	6.9%	\$115,000	\$118,842	\$100,000-\$143,000	77.3%	\$25,000
Manufacturing	6.6%	\$113,000	\$115,750	\$100,000-\$135,000	81.0%	\$25,000
Technology	23.6%	\$120,000	\$119,637	\$80,000-\$145,000	77.3%	\$30,500
Other	10.4%	\$110,000	\$114,398	\$75,500-\$180,000	45.5%	\$25,000



## MBA Graduate Acceptances by Function

**2017 DETAILED COMPENSATION INFORMATION** (98% of accepted offers included usable function salary data.)

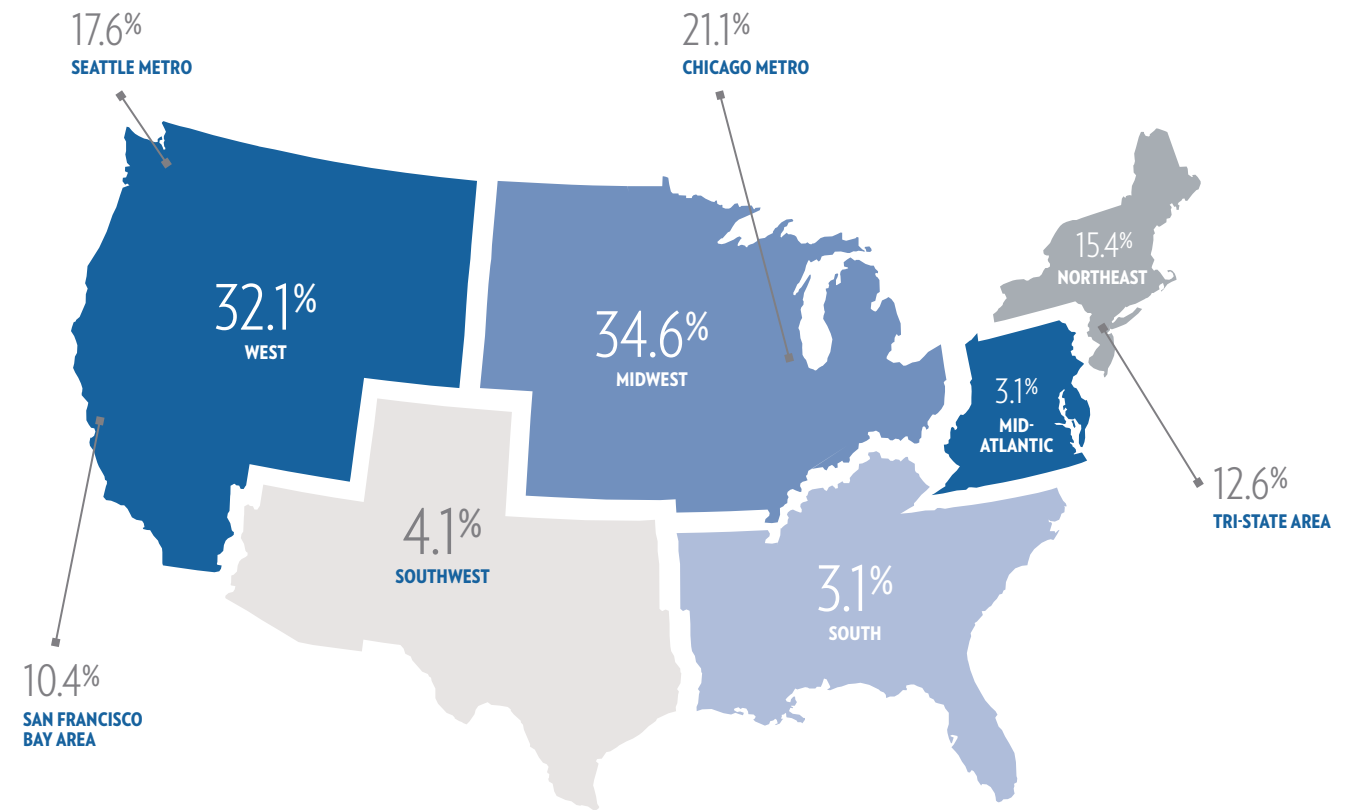
FUNCTION	BASE SALARY				SIGNING BONUS	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN
Consulting	35.2%	\$140,000	\$137,070	\$85,000-\$170,000	80.4%	\$25,000
Internal Consulting	3.8%	\$120,000	\$119,345	\$92,145-\$143,000	91.7%	\$20,000
Strategy Consulting	30.8%	\$145,000	\$139,616	\$85,000-\$170,000	83.9%	\$25,000
General Consulting	0.6%	—	—	—	—	—
Finance	18.2%	\$123,000	\$118,943	\$100,000-\$150,000	88.7%	\$45,000
Corporate Finance	8.8%	\$113,000	\$113,481	\$100,000-\$140,000	88.9%	\$29,000
Investment Banking	7.2%	\$125,000	\$126,190	\$125,000-\$150,000	95.2%	\$50,000
General Finance	2.2%	\$120,000	\$118,000	\$100,000-\$125,000	60.0%	\$40,000
General Management	11.0%	\$120,000	\$115,516	\$90,000-\$135,000	90.3%	\$22,500
Human Resources	1.9%	\$105,500	\$104,650	\$97,250-\$109,000	100.0%	\$32,000
Marketing/Sales	19.5%	\$116,000	\$116,509	\$80,000-\$145,000	84.2%	\$25,500
General Marketing	6.0%	\$114,000	\$113,375	\$80,000-\$135,000	68.8%	\$25,000
Product/Brand Management	13.5%	\$120,000	\$117,732	\$100,000-\$145,000	90.2%	\$25,500
Operations/Supply Chain Management	6.6%	\$120,000	\$120,722	\$106,000-\$137,000	72.2%	\$30,000
Strategic Planning	3.5%	\$115,000	\$112,889	\$80,000-\$145,000	66.7%	\$20,000
Other	4.1%	\$120,000	\$125,773	\$75,500-\$180,000	18.2%	\$23,750



# MBA Graduate Acceptances by Region

## 2017 DETAILED COMPENSATION INFORMATION (98% of accepted offers included usable region salary data.)

REGION	BASE SALARY				SIGNING BONUS	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN
<b>Mid-Atlantic</b>	<b>3.1%</b>	<b>\$120,000</b>	<b>\$120,627</b>	<b>\$92,145-\$152,500</b>	<b>77.8%</b>	<b>\$20,000</b>
Philadelphia Metro	0.6%	—	—	—	—	—
Washington DC Metro	1.6%	\$123,000	\$118,429	\$92,145-\$140,000	80.0%	\$15,000
Other	0.9%	—	—	—	—	—
<b>Midwest</b>	<b>34.6%</b>	<b>\$125,000</b>	<b>\$126,843</b>	<b>\$75,500-\$175,000</b>	<b>83.3%</b>	<b>\$25,000</b>
Chicago Metro	21.1%	\$140,000	\$131,516	\$100,000-\$170,000	84.1%	\$25,000
Detroit Metro	6.0%	\$113,000	\$119,767	\$75,500-\$152,000	86.7%	\$25,000
Minneapolis/St. Paul Metro	2.8%	\$110,000	\$115,000	\$100,000-\$147,000	77.8%	\$30,000
Other	4.7%	\$120,000	\$121,400	\$100,000-\$175,000	80.0%	\$25,000
<b>Northeast</b>	<b>15.4%</b>	<b>\$125,000</b>	<b>\$127,383</b>	<b>\$100,000-\$180,000</b>	<b>87.2%</b>	<b>\$30,000</b>
Boston Metro	2.8%	\$130,000	\$132,278	\$113,000-\$150,000	88.9%	\$25,000
Tri-State Area <small>(New York, New Jersey, &amp; Connecticut)</small>	12.6%	\$125,000	\$126,224	\$100,000-\$180,000	86.8%	\$32,000
<b>South</b>	<b>3.1%</b>	<b>\$105,000</b>	<b>\$115,100</b>	<b>\$84,000-\$152,000</b>	<b>72.7%</b>	<b>\$15,000</b>
Atlanta Metro	0.6%	—	—	—	—	—
Other	2.5%	\$105,000	\$106,500	\$84,000-\$125,000	62.5%	\$15,000
<b>Southwest</b>	<b>4.1%</b>	<b>\$132,500</b>	<b>\$127,450</b>	<b>\$100,000-\$152,500</b>	<b>100.0%</b>	<b>\$25,000</b>
Dallas Metro	1.9%	\$105,000	\$120,900	\$100,000-\$152,500	100.0%	\$25,000
Denver Metro	0.9%	—	—	—	—	—
Houston Metro	0.6%	—	—	—	—	—
Phoenix Metro	0.6%	—	—	—	—	—
<b>West</b>	<b>32.1%</b>	<b>\$120,000</b>	<b>\$125,530</b>	<b>\$90,000-\$170,000</b>	<b>81.7%</b>	<b>\$27,250</b>
Los Angeles Metro	2.2%	\$126,000	\$129,000	\$106,000-\$162,500	100.0%	\$25,000
San Francisco Bay Area	10.4%	\$134,500	\$131,567	\$90,000-\$170,000	80.0%	\$25,000
Seattle Metro	17.6%	\$120,000	\$121,652	\$97,250-\$152,000	80.4%	\$35,000
Other	1.9%	\$114,500	\$109,333	\$90,000-\$120,000	83.3%	\$20,000
<b>International</b>	<b>7.5%</b>	<b>\$115,000</b>	<b>\$113,540</b>	<b>\$80,000-\$150,000</b>	<b>65.0%</b>	<b>\$25,000</b>
Asia	6.0%	\$120,000	\$116,028	\$80,000-\$150,000	61.1%	\$25,000
South America	1.6%	—	—	—	—	—



7.5%  
INTERNATIONAL



2/3

ROSS GRADS GO EVERYWHERE.  
MORE THAN 2/3 ACCEPT JOBS ON  
THE EAST COAST, WEST COAST,  
OR IN CHICAGO.



87%  
OF GRADUATES ARE  
CAREER SWITCHERS

## Graduates Seeking Employment

	U.S. CITIZENS/ PERMANENT RESIDENTS		FOREIGN NATIONALS		TOTAL GRADUATING CLASS	
<b>Seeking Employment</b>	<b>57.5%</b>	<b>234</b>	<b>25.8%</b>	<b>105</b>	<b>83.3%</b>	<b>339</b>
Returning to Internship Employer	18.4%	75	8.6%	35	27.0%	110
Seeking New Employment	39.1%	159	17.2%	70	56.3%	229
<b>Not Seeking Employment</b>	<b>4.7%</b>	<b>19</b>	<b>1.7%</b>	<b>7</b>	<b>6.4%</b>	<b>26</b>
Continuing Education	0.7%	3	0.5%	2	1.2%	5
Postponing Job Search	0.7%	3	0.0%	—	0.7%	3
Company Sponsored	1.0%	4	1.2%	5	2.2%	9
Not Seeking Employment for Other Reasons	1.0%	4	0.0%	—	1.0%	4
Starting a Business	1.2%	5	0.0%	—	1.2%	5
<b>No Recent Information Available</b>	<b>5.9%</b>	<b>24</b>	<b>4.4%</b>	<b>18</b>	<b>10.3%</b>	<b>42</b>
<b>Grand Total</b>	<b>68.1%</b>	<b>277</b>	<b>31.9%</b>	<b>130</b>	<b>100.0%</b>	<b>407</b>

## Position Source

	NUMBER	% OF TOTAL
<b>On-Campus/School Facilitated</b>	<b>244</b>	<b>71.1%</b>
On-Campus Recruiting	82	23.9%
Returning to On-Campus/School Facilitated Internship	111	32.3%
Other School Facilitated (Posting, Alumni/Faculty Networking, Etc.)	51	14.9%
<b>Off-Campus/Direct Contact</b>	<b>83</b>	<b>24.2%</b>
Direct Contact	38	11.1%
Other Off-Campus Contact (Personal Network, Other Job Postings, Etc.)	30	8.8%
Starting/Buying Company	6	1.7%
Remaining w/Pre Ross Employer	9	2.6%
<b>Not Reported</b>	<b>16</b>	<b>4.7%</b>
<b>Grand Total</b>	<b>343</b>	<b>100.0%</b>

80+

ROSS HAS 80+ MBA PEER  
CAREER COACHES – MORE THAN  
ANY OTHER MBA PROGRAM



## Timing of Job Offers

	RECEIVED FIRST OFFER BY GRADUATION	RECEIVED FIRST OFFER WITHIN 3 MONTHS OF GRADUATION
US Citizen/Permanent Resident	90.6%	96.6%
Foreign National	98.1%	98.1%
<b>Grand Total</b>	<b>92.9%</b>	<b>97.1%</b>

## Timing of Job Acceptances

	ACCEPTED OFFER BY GRADUATION	ACCEPTED OFFER WITHIN 3 MONTHS OF GRADUATION
US Citizen/Permanent Resident	87.2%	93.2%
Foreign National	95.2%	97.1%
<b>Grand Total</b>	<b>89.7%</b>	<b>94.4%</b>

## Base Salary by Citizenship

	HAVE USABLE SALARY DATA	PERCENT OF REPORTED	MEDIAN BASE SALARY	MEAN BASE SALARY	BASE SALARY RANGE
Foreign National	92	90.2%	\$121,500	\$124,204	\$80,000-\$170,000
US Citizen/Permanent Resident	199	91.3%	\$125,000	\$124,932	\$75,500-\$180,000
<b>Grand Total</b>	<b>291</b>	<b>90.9%</b>	<b>\$123,000</b>	<b>\$124,702</b>	<b>\$75,500-\$180,000</b>

## Signing Bonus by Citizenship

	HAVE USABLE SALARY DATA	PERCENT OF REPORTED	MEDIAN BONUS	MEAN BONUS	BONUS RANGE
Foreign National	70	76.1%	\$25,250	\$31,750	\$5,000-\$77,000
US Citizen/Permanent Resident	169	84.9%	\$25,000	\$30,500	\$1,000-\$88,500
<b>Grand Total</b>	<b>239</b>	<b>82.1%</b>	<b>\$25,000</b>	<b>\$30,866</b>	<b>\$1,000-\$88,500</b>

# MBA INTERNS



Our MBA students start their internships right after completing their MAP course, an intensive, seven-week project in which a small team of students solves a real-world business challenge for a sponsor company.

20%

ALMOST 20% OF ROSS MBAs INTERNEED IN TECHNOLOGY

## MBA Intern Overview

### DEMOGRAPHIC OVERVIEW

Class Size.....	413
<b>Undergraduate Majors</b>	
Business & Economics.....	37%
Engineering/STEM.....	32%
Humanities/Social Sciences.....	31%
<b>Average Full-Time Work Experience (years)</b> .....	5
Range (years).....	<1-20 years
<b>Average Age</b> .....	27
<b>Women</b> .....	43%
<b>Minorities</b> .....	43%

### Geographic Distribution

Africa.....	1%
Asia.....	10%
Europe.....	2%
India.....	7%
Middle East.....	2%
North America.....	70%
South America.....	8%
<b>Grade Point Average (GPA)</b> .....	3.4
<b>GMAT Score</b>	
Middle 80% Range.....	650-750
Average.....	708

### 2017 HIRING COMPANIES

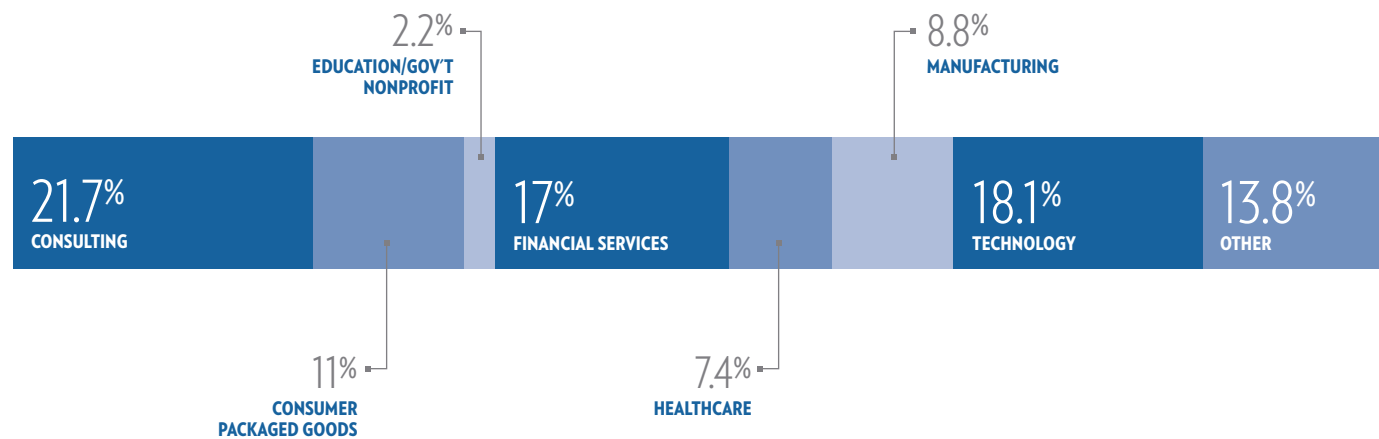
- |                                    |                                 |                                    |
|------------------------------------|---------------------------------|------------------------------------|
| 3M Co.                             | Fidelity Investments            | PwC                                |
| A.T. Kearney Inc.                  | Flex                            | RBC Capital Markets                |
| Accenture                          | Ford Motor Co.                  | Reckitt Benckiser                  |
| AFRECAR                            | Genentech Inc.                  | REDF                               |
| Amazon                             | General Mills Inc.              | The Related Companies L.P.         |
| Amcort Rigid Plastics              | General Motors Corp.            | Rocket Fuel Inc.                   |
| American Airlines                  | Gett                            | Rocky Mountain Institute           |
| American Express Co.               | GlaxoSmithKline plc             | Roland Berger Strategy Consultants |
| Amgen Inc.                         | Global Fairness Initiative      | Room to Read                       |
| Ancestry                           | Goldman Sachs Group             | Root Inc.                          |
| Anthem Business Improvement Group  | Google Inc.                     | S.C. Johnson & Son Inc.            |
| Astellas Pharma Global Development | Greenhill & Co.                 | Salesforce                         |
| athenahealth Inc.                  | Haitong Securities Co. Ltd.     | Samsung                            |
| Bain & Co. Inc.                    | Hotels.com                      | Spotify                            |
| Bank of America Merrill Lynch      | Humana Inc.                     | Stanley Black & Decker             |
| Barclays PLC                       | Intel Corp.                     | Starbucks                          |
| BASF                               | Interbank                       | Stessa Inc.                        |
| Baxter Healthcare Corp.            | Itau-Unibanco                   | Strategy&                          |
| Becton, Dickinson and Co.          | J.P. Morgan                     | Suzano Papel e Celulose            |
| Bimbo Bakeries USA                 | Jiu You Capital Co. Ltd.        | SVN Inc.                           |
| BMO Capital Markets                | Johnson & Johnson               | Takeda Pharmaceuticals USA Inc     |
| The Boeing Co.                     | Kabbage                         | Target Corp.                       |
| BorgWarner Inc.                    | Kaiser Permanente               | Tesla                              |
| The Boston Consulting Group        | KPMG LLP                        | T-Hub                              |
| Boston Scientific                  | Land O'Lakes Inc.               | Trulia                             |
| CardConnect                        | Lazard Ltd.                     | Tyson Foods Inc.                   |
| The Chartis Group                  | LegWorks Inc.                   | United Airlines                    |
| Cisco Systems Inc.                 | Liberty Mutual Insurance        | UnitedHealth Group Inc.            |
| Citi                               | L'Oreal USA Inc.                | Urban Ashes                        |
| The Clorox Co.                     | McKinsey & Co.                  | US Cellular                        |
| Cooperative Business Ventures      | Medtronic Inc.                  | USAA                               |
| Credicorp                          | Mercedes-Benz                   | Varsity Tutors                     |
| Credit Suisse Securities (USA) LLC | MetLife Investments             | Vipshop                            |
| Cummins Inc.                       | Microsoft Corp.                 | Virtus Partners                    |
| CVS Health                         | MillerCoors                     | Visa Inc.                          |
| Danaher Corp.                      | Moelis & Co.                    | Vista Equity Partners              |
| Danone North America               | National Basketball Association | Environmental Defense Fund         |
| DaVita Inc.                        | NIKE Inc.                       | VMware                             |
| Dell Inc.                          | Omidyar Network                 | Walmart Stores Inc.                |
| Deloitte                           | Operation Smile                 | The Walt Disney Co.                |
| Delta Air Lines Inc.               | Owens Corning                   | Wasserman Group                    |
| Deutsche Bank                      | Pacific Gas & Electric Co.      | Wells Fargo                        |
| Dimensional Fund Advisors          | PepsiCo Inc.                    | Whirlpool Corp.                    |
| Discover Financial Services, LLC   | Pfizer Inc.                     | White & Case LLP                   |
| The Dow Chemical Co.               | Pinnacle Foods Group            | William Blair                      |
| DuPont                             | PPG Industries Inc.             | WinWin                             |
| Ecolab Inc.                        | Princeton Enterprises           | ZS Associates                      |
| Eli Lilly & Co.                    | Procter & Gamble Co.            |                                    |
| Environmental Defense Fund         | Prodigy Finance                 |                                    |
| EY                                 | Profimex                        |                                    |
| Facebook Inc.                      | Prudential Financial, Inc.      |                                    |



## MBA Intern Acceptances by Industry

2017 DETAILED COMPENSATION INFORMATION (98% of accepted offers included usable industry salary data.)

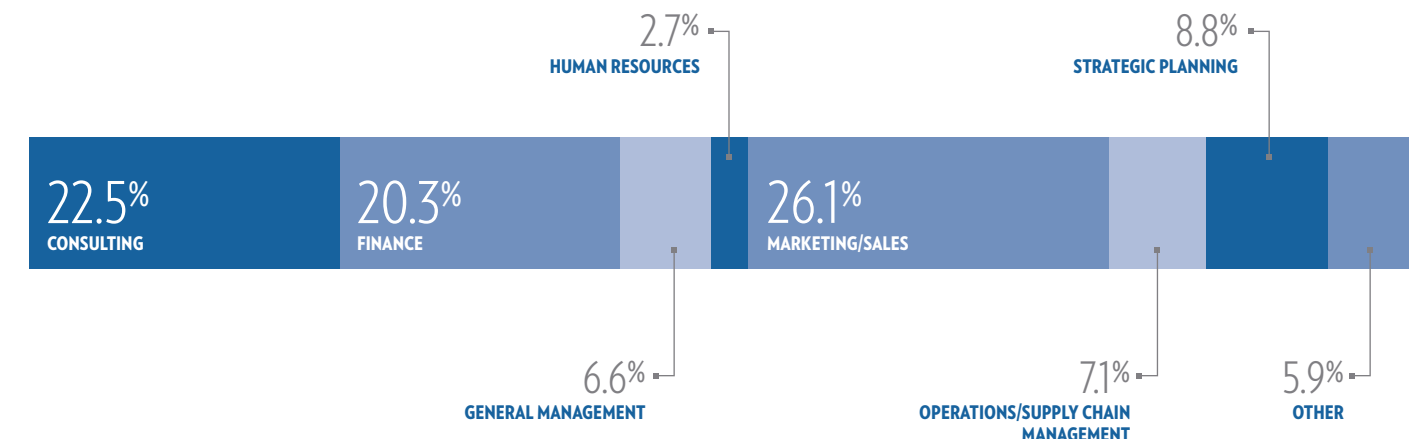
INDUSTRY	% OF REPORTED	MEDIAN BASE SALARY (ANNUALIZED)	MEAN BASE SALARY (ANNUALIZED)	BASE SALARY RANGE (ANNUALIZED)
Consulting	21.7%	\$136,080	\$131,989	\$73,632-\$156,000
Consumer Packaged Goods	11.0%	\$85,440	\$84,336	\$40,800-\$96,000
Education/Government/Nonprofit	2.2%	\$48,000	\$51,200	\$36,000-\$67,200
Financial Services	17.0%	\$120,000	\$108,294	\$24,000-\$150,000
Healthcare	7.4%	\$86,400	\$84,244	\$50,400-\$109,200
Manufacturing	8.8%	\$85,440	\$85,152	\$48,000-\$116,400
Technology	18.1%	\$96,000	\$84,863	\$19,200-\$103,200
Other	13.8%	\$84,000	\$82,252	\$26,400-\$144,000



## MBA Intern Acceptances by Function

2017 DETAILED COMPENSATION INFORMATION (98% of accepted offers included usable function salary data.)

FUNCTION	% OF REPORTED	MEDIAN BASE SALARY (ANNUALIZED)	MEAN BASE SALARY (ANNUALIZED)	BASE SALARY RANGE (ANNUALIZED)
Consulting	22.5%	\$135,000	\$126,219	\$26,400-\$156,000
General Consulting	1.9%	\$135,000	\$130,286	\$120,000-\$135,000
Internal Consulting	3.0%	\$87,984	\$84,115	\$26,400-\$120,000
Strategy Consulting	17.6%	\$144,000	\$133,714	\$73,632-\$156,000
Finance	20.3%	\$106,800	\$102,509	\$24,000-\$150,000
Corporate Finance	7.4%	\$90,000	\$89,792	\$36,000-\$114,000
General Finance	3.6%	\$60,900	\$72,500	\$24,000-\$135,000
Investment Banking	9.3%	\$124,992	\$122,008	\$62,496-\$150,000
General Management	6.6%	\$96,000	\$96,075	\$60,000-\$116,400
Human Resources	2.7%	\$77,502	\$74,473	\$19,200-\$101,532
Marketing/Sales	26.1%	\$87,234	\$85,896	\$24,000-\$110,004
Brand/Product Management	14.8%	\$86,400	\$84,242	\$24,000-\$110,004
Buying/Merchandising	1.1%	\$87,498	\$88,374	\$84,000-\$94,500
General Marketing	9.1%	\$90,000	\$88,058	\$50,400-\$110,004
Research/Consumer Insights	1.1%	\$87,180	\$88,590	\$84,000-\$96,000
Operations/Supply Chain Management	7.1%	\$79,680	\$77,792	\$36,000-\$96,000
Strategic Planning	8.8%	\$85,980	\$80,436	\$37,440-\$144,000
Other	5.9%	\$96,000	\$89,216	\$43,200-\$144,000



**10%**  
OF MBA INTERNSHIPS  
HAD A SOCIAL IMPACT  
COMPONENT

# MBA Intern Acceptances by Region

## 2017 DETAILED COMPENSATION INFORMATION (98% of accepted offers included usable region salary data.)

REGION	% OF REPORTED	MEDIAN BASE SALARY (ANNUALIZED)	MEAN BASE SALARY (ANNUALIZED)	BASE SALARY RANGE (ANNUALIZED)
<b>Mid-Atlantic</b>	<b>3.0%</b>	<b>\$120,000</b>	<b>\$114,946</b>	<b>\$48,000-\$153,600</b>
Philadelphia Metro	0.5%	—	—	—
Washington DC Metro	1.4%	\$147,000	\$127,920	\$48,000-\$153,600
Other	1.1%	\$114,600	\$109,851	\$85,200-\$125,004
<b>Midwest</b>	<b>36.5%</b>	<b>\$93,600</b>	<b>\$103,896</b>	<b>\$37,440-\$150,000</b>
Chicago Metro	20.9%	\$124,992	\$117,556	\$62,496-\$150,000
Detroit Metro	5.2%	\$80,400	\$77,866	\$37,440-\$150,000
Minneapolis/St. Paul Metro	4.4%	\$84,000	\$85,062	\$76,800-\$90,000
Other	6.0%	\$94,800	\$91,915	\$42,000-\$116,400
<b>Northeast</b>	<b>20.1%</b>	<b>\$103,500</b>	<b>\$103,324</b>	<b>\$40,800-\$150,000</b>
Boston Metro	2.2%	\$120,000	\$118,047	\$93,600-\$144,000
Tri-State Area (New York, New Jersey, & Connecticut)	17.3%	\$103,500	\$102,209	\$40,800-\$150,000
Other	0.5%	—	—	—
<b>South</b>	<b>5.2%</b>	<b>\$84,000</b>	<b>\$79,881</b>	<b>\$24,000-\$147,000</b>
Atlanta Metro	1.4%	\$102,000	\$101,640	\$24,000-\$147,000
Miami Metro	0.3%	—	—	—
Other	3.6%	\$79,500	\$73,964	\$36,000-\$103,992
<b>Southwest</b>	<b>5.8%</b>	<b>\$86,814</b>	<b>\$86,092</b>	<b>\$26,400-\$150,000</b>
Dallas Metro	2.7%	\$87,234	\$96,415	\$72,000-\$147,000
Denver Metro	0.5%	—	—	—
Houston Metro	0.3%	—	—	—
Phoenix Metro	0.3%	—	—	—
Other	1.9%	\$63,360	\$55,642	\$26,400-\$88,572
<b>West</b>	<b>20.6%</b>	<b>\$96,000</b>	<b>\$91,972</b>	<b>\$19,200-\$150,000</b>
Los Angeles Metro	1.1%	\$97,902	\$100,380	\$70,716-\$135,000
San Francisco Bay Area	7.7%	\$96,000	\$96,743	\$51,432-\$150,000
Seattle Metro	10.4%	\$96,000	\$90,255	\$19,200-\$103,200
Other	1.4%	\$71,052	\$72,535	\$60,000-\$85,512
<b>International</b>	<b>8.8%</b>	<b>\$91,200</b>	<b>\$85,008</b>	<b>\$24,000-\$156,000</b>
Africa	0.3%	—	—	—
Asia	4.0%	\$86,400	\$82,294	\$24,000-\$156,000
Europe	0.3%	—	—	—
Mexico	0.3%	—	—	—
Middle East	0.3%	—	—	—
South America	3.6%	\$96,000	\$90,400	\$54,600-\$126,000

