

RECRUIT AT ROSS

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WELCOME

As you review our recruiting information, we'd like to remind you of the many ways in which the mission of the Ross School of Business — to develop leaders who make a positive difference in the world — can benefit you and your organization.

Naturally, if you are a recruiter, we want you to understand how strong our graduates are. Employers repeatedly tell us that Ross graduates stand out, for both their formal skills and their practical smarts. We're ready to help you find exactly who you're looking for through a smooth and rewarding recruiting process.

Even if your company is not currently in a position to hire, we welcome your partnership. For example, you could sponsor an action-based learning project, participate in a class or a conference, or host an on-site visit to your company.

We look forward to working with you!



MEET OUR STUDENTS

If you want to hire someone who can make an immediate impact and excel over time, you'll want to look at Michigan Ross.

We emphasize hands-on learning, excellent quantitative skills, and a multidisciplinary view of business and the wider world. Through our groundbreaking leadership development programs, Ross students learn how to make organizations more collaborative, more competitive, and more innovative. This is why the world's top companies recruit at Ross every year.

When you are seeking that perfect fit for a job in finance, consulting, marketing, or any other role in business — from entry-level to executive — you'll find them at Michigan Ross.



BACHELOR OF BUSINESS ADMINISTRATION

Students in the top-ranked Ross BBA Program learn critical business skills with a boundary-breaking approach. Students take half their credits outside of Ross, ensuring that our graduates are well-rounded, creative, and skilled in communication.

MASTER OF BUSINESS ADMINISTRATION

Full-Time MBA: Our rigorous two-year curriculum attracts students with significant academic and career accomplishments. Their average age is 27, with an average of five years work experience.

Part-Time MBA: This program's two formats — Evening and Weekend — both follow the same curriculum as the Full-Time Program, but students can continue working full time while they learn.

Executive MBA: Those who join our EMBA Program are a very select group of high-potential professionals with an average of 14 years experience. The program takes two years to complete, with classes once a month in Ann Arbor or Los Angeles.

MASTER OF MANAGEMENT

Students in Ross' innovative new MM program move directly from an undergraduate degree in liberal arts, science, or engineering to learn core business fundamentals. The intensive, 10-month program includes rigorous study in subjects like accounting, finance, and marketing.

MASTER OF ENTREPRENEURSHIP

MsE students learn to create new technology-focused ventures, either as stand-alone entities or within established innovative organizations. This one-year degree program — delivered jointly by Ross and the College of Engineering — presents science- and engineering- focused courses in parallel with business-focused content.

MASTER OF ACCOUNTING

MAcc graduates generally complete the one-year program directly after their undergraduate program. Their primary emphasis is master's-level coursework to sit for the Certified Public Accountants' examination.

MASTER OF SUPPLY CHAIN MANAGEMENT

MSCM students average five years of work experience before joining our one-year (January-December) program, which trains students to become leaders in supply chain management. Students spend the summer in an in-depth, paid internship.

“We really find that Ross graduates are some of the best holistic business leaders.”

PETER FARICY // VP FOR MARKETPLACE // AMAZON.COM

GET INVOLVED

Your company can collaborate with Michigan Ross in several different ways. You'll find substantial benefits — meeting potential hires, raising your visibility among top prospects, and enriching your company's culture.



SPONSOR AN ACTION-BASED LEARNING PROJECT

Through our MAP Program or other action-based projects, our bright, creative students can tackle a project or challenge for your company at a minimal cost to you. Students get a real-world experience, and you get great results — as well as an opportunity to see Ross students in action.

PARTICIPATE IN THE CLASSROOM

We welcome corporate partners to discuss business case studies in Ross classes. Our students learn firsthand how things happen on the front lines, and you will have the opportunity to hear some unique ideas and different perspectives.

HOST AN ON-SITE VISIT

We encourage you to host Ross students for a visit at your corporate headquarters. This is a great way to showcase your corporate culture and facilities to an engaged audience.

SPEAK TO OUR STUDENTS

Ross welcomes a wealth of guest speakers in settings of all sizes — from schoolwide symposiums to informal meetings with student clubs. It's a great way for corporate partners and students to share perspectives and experiences.

SPONSOR OR PARTICIPATE IN AN EVENT

Ross hosts a number of conferences and special events every year — many of which are regional or national in scope — with a particular business focus. We encourage corporate participation in these events, which range from the Positive Business Conference and the Healthcare & Life Sciences Forum to the Women in Leadership Conference.

For more information on how you can get involved, visit our website at: michiganross.umich.edu/our-community/recruiters

RECRUIT AT ROSS

At Ross, you will work with one point of contact on our Recruiting and Outreach team within Career Services for all your on- and off-campus recruiting needs.

The Recruiting and Outreach team understands the requirements of your industry and company, and will customize a recruiting strategy that works for your organization. Likewise, we'll help tailor an approach that's appropriate for the specific students you will meet in our various degree programs. The recruiting process itself is the same across all our programs, making it as seamless as possible for you.



GETTING STARTED

Registration for on-campus recruiting begins annually in late March. Interview and event dates are confirmed by mid-May. On-campus recruiting requests can be accepted after the registration period. Please contact the appropriate Recruiting Relations Manager for your industry for assistance.

ON-CAMPUS RECRUITING

There is no fee for conducting on-campus interviews. Companies will be provided with a private interview room, complimentary parking, breakfast, and lunch. On-campus events — including presentations, networking hours and other opportunities to connect with our students — are promoted at no cost via the Ross calendar of events and building kiosks.

OFF-CAMPUS RECRUITING

The Recruiting and Outreach team supports off-campus recruiting through a job posting system at no cost. We work closely with companies to connect them with students and to help them build a relationship with Ross.

For more information, visit our website at:
michiganross.umich.edu/our-community/recruiters

EMPLOYMENT DATA

TOP RECRUITERS BY INDUSTRY

Technology
AMAZON // 60 HIRES

Consulting
DELOITTE // 56 HIRES

Financial Services
CITI // 35 HIRES

Consumer Goods
PEPSICO INC. // 27 HIRES

Manufacturing
GENERAL MOTORS CORP. // 17 HIRES

Healthcare
CARDINAL HEALTH INC. // 6 HIRES

2014 TOP HIRING COMPANIES

COMPANY NAME	TOTAL	MBA		PT MBA	MSCM	MACC	BBA	
		FULL-TIME	INTERN	FULL-TIME	FULL-TIME	FULL-TIME	FULL-TIME	INTERN
PwC	81	8	10	2		27	13	21
Deloitte	69	24	12			9	14	10
Amazon	60	27	22	4	5		1	1
EY	41	6	3	2	1	11	11	7
Citi	35	12	5				12	6
Goldman Sachs & Co.	32	1	4				9	18
McKinsey & Co.	31	16	8	2			5	
JPMorgan Chase & Co.	30	3	7				7	13
Microsoft Corp.	30	11	6		1		7	5
Accenture Ltd.	28	14	5	1		1	5	2
PepsiCo Inc.	27	5	10				5	7
Quicken Loans Inc.	25							25
Wells Fargo	23	5	5	1			7	5
American Express Co.	22		6				8	8
The Boston Consulting Group	22	6	8				4	4
A.T. Kearney Inc.	21	8	6	2			4	1
Bain & Co. Inc.	19	9	5				3	2
Kraft Foods Group	19	7	9				3	
Bank of America Merrill Lynch	17	2					3	12
General Motors Corp.	17	3	4	4			4	2
Morgan Stanley	17		2				4	11
Dell Inc.	16	8	7					1
KPMG LLP	15	2				9	2	2
Google Inc.	13	2	6				2	3
Target Corp.	13	4	3				4	2
Johnson & Johnson Services Inc.	12	3	7	1				1
Plante & Moran PLLC	12					7	2	3
The Procter & Gamble Co.	12	4	6				1	1
Strategy&	12	5	4				1	2
Barclays	11	2	3				3	3
Cisco Systems Inc.	11	4	6					1
Deutsche Bank AG	11		1				2	8
IBM Global Business Services	11	4		1			6	
Cummins Inc.	10	5	5					
General Mills Inc.	10	6	2				1	1
Huron Consulting Group Inc.	10		1				7	2
RBC Capital Markets	10	3	3				2	2
Whirlpool Corp.	10	4				1		5
ZS Associates Inc.	10	1	3				4	2

2014 RECRUITING & HIRING COMPANIES

[24]7 Inc.
21st Century Oncology
3M Co.
A&A Custom Automation
A.T. Kearney Inc.
Abbott
Accenture Ltd.
Accretive Health Inc.
Activision/Blizzard Inc.
Acument Global Technologies Inc.
adidas Group
Adobe Systems Inc.
Advance Publications Inc.
The Advisory Board Co.
Aether Industries
Agricultural Bank Of China
AIG Inc.
The Alexander Group Inc.
Alidade Capital LLC
AlixPartners LLP
Allen & Co. LLC
Allergan America LLC
Ally Financial Inc.
Alvarez & Marsal LLC
Amazon
Ambri Inc.
Amcor Ltd.
American Airlines
American Century Investments
American Expedition Vehicles
American Express Co.
ARC Realty Finance Trust
Amgen Inc.
Amphenol Corp.
AMR International Ltd.
Amway Corp.
Anheuser-Busch InBev
Aon Hewitt
Apollo Global Management LLC
App Annie
Apple Inc.
Ascension Health
Ashley Capital LLC
AT&T
Athenahealth Inc.
Auldbrass Partners
Awal Industries LLC
Bain & Co. Inc.
Bank Mandiri
Bank of America Merrill Lynch
Barclays
BASF Corp.
Battery Global Advisors
Baxter International Inc.
Bay Energy Group
Bayer HealthCare LLC
BDO USA LLP
Beacon Communities LLC
Becton, Dickinson and Co.
Benzinga.com
Big Heart Pet Brands
Bimbo Bakeries USA
Birst Inc.
Bissell Homecare Inc.
Black River Asset Management LLC
BlackRock Inc.
The Blackstone Group LP
Bloomberg LP
Bloomingdales Inc.
Blue Cross and
Blue Shield Association
Blue Vista Capital Management LLC
BMO Capital Markets
BNP Paribas
BNY Mellon
Board of Audit of Japan
The Boeing Co.
Borg Warner Inc.
Bosch
The Boston Consulting Group
BP plc
Braskem America Inc.
The Bridgespan Group
Brightstar Corp.
The Brinery LLC
Brinks Gilson & Lione
Bristol-Myers Squibb Co.
Broadcom Corp.
Brown Brothers Harriman & Co.
Brown, Gibbons, Lang & Co. LLC
Brown-Forman Corp.
Brunswick Corp.
BTG Pactual
btrax Inc.
BuiltPhorm Inc.
California Environmental Associates
The Cambridge Group
Cameron
Canvas frg LLC
Capgemini US LLC
Capital Impact Partners
Capital One Financial Corp.
Cardinal Health Inc.
Cargill Inc.
Carlisle & Co.
CBRE Group Inc.
Celanese Corp.
Cencosud SA
Center for Global and
Intercultural Study
Centerbridge Partners LP
Centerview Partners LLC
Central Bank Of Malaysia
Cessna Aircraft Co.
Charles River Associates
The Chartis Group
Chat Sports
Chevron Corp.
Chicago Red Stars
China-Asean Capital
Advisory Co. Ltd.
Christie's
Chrysler Group LLC
Cisco Systems Inc.
Citi
City of Detroit

Clinton Health Access Initiative
The Clorox Co.
The Coca-Cola Co.
Cognex Corp.
Cognizant Technology Solutions
ConAgra Foods Inc.
Consumers Energy
Con-way Freight
Cornerstone Research
Cortland Capital Market Services LLC
Coty Inc.
Cravath, Swaine & Moore LLP
Credit Suisse Group AG
Cummins Inc.
Cymer LLC
Danaher Corp.
Dannon Co.
DaVita Inc.
Dell Inc.
Deloitte
Delphi Corp.
Delta Air Lines Inc.
Detroit Venture Partners LLC
Deutsche Bank AG
DigitasLBi
Dimensional Fund Advisors LP
Discover Financial Services LLC.
Dish Network Corp.
Domino's Pizza LLC
The Dow Chemical Co.
Dranoff Properties
Dropbox Inc.
DSC Logistics Inc.
DTE Energy Co.
Ducey Enterprises Inc.
Duff & Phelps LLC
Duke Energy Co.
DuPont
E&J Gallo Winery
Eastdil Secured LLC
Eaton Corp.
eBay Inc.

Ecolab Inc.
EDF Renewable Energy Inc.
Education Pioneers
Electronic Arts Inc.
Eli Lilly & Co.
Elysium Entertainment
EMC Corp.
Emerson Electric Co.
Emmi Solutions LLC
Energy BBDO
Equity Residential
ESF Summer Camps
Estendo Power Products Co. Ltd.
Eureka Enrichment & Learning Center
Evercore Partners
Exchange Capital Management Inc.
Exelon Corp.
The Export-Import Bank of Korea
Express
Exxon Mobil Corp.
EY
Facebook Inc.
Federal Bureau of Investigation
Fidelity Investments
Fisher Investments
FMC Corp.
Ford Motor Co.
ForeSee
Foxconn International Inc.
Frequentz LLC
Frito Lay North America Inc.
FTI Consulting Inc.
GCM Grosvenor
Genentech Inc.
General Electric Co.
General Mills Inc.
General Motors Corp.
GlaxoSmithKline plc
Goldman Sachs & Co.
Google Inc.
Government of Singapore
Investment Corp. (GIC)

W.W. Grainger Inc.
Green Mountain Coffee Roasters Inc.
Greenburg Traurig LLP
Greenhill & Co. LLC
Groupon Inc.
Growing Energy Labs Inc.
Grupo Distelsa
Guggenheim Partners LLC
Hakuhodo Inc.
Hanover Research
Harris Williams & Co.
The Hartford Financial
Services Group Inc.
HCL America Inc.
Heineken USA Inc.
HELLA Corporate Center USA Inc.
Henkel AG & Co. KGaA
Hewlett-Packard Co.
HookLogic Inc.
Houlihan Lokey
Houlihan Lokey Howard & Zukin
Financial Advisors Inc.
HSBC Holdings plc
Humana Inc.
The Huntington National Bank
Huron Capital Partners
Huron Consulting Group Inc.
IBM Global Business Services
ICBC International Holdings Ltd.
IHA
Illinois Governor's Office of Early
Childhood Development
iMerit
IncWell LLC
Industrial and Commercial Bank
of China (Asia) Ltd.
Industrial Bank of Korea
Infosys Technologies Ltd.
Insight Venture Partners LLC
Intel Corp.
Interbank
InvestConsult Group

2014 RECRUITING & HIRING COMPANIES

IRI Consulting
JPMorgan Chase & Co.
Jefferies LLC
Johnson & Johnson Services Inc.
Johnson Controls Inc.
Johnson Lambert LLP
Jonathan Rose Cos. LLC
Jones Lang LaSalle IP Inc.
Kaiser Permanente
Northern California
Kalamazoo Chiropractic Center
Kao Group
Kellogg Co.
KeyBanc Capital Markets Inc.
KeyCorp
The Keystone Group
Kimberly-Clark Corp.
Knewton Inc.
Kohler Co.
KPMG LLP
Kraft Foods Group
Krishi Star
Kurt Salmon
LEK Consulting
Lab Compass
Land O'Lakes Inc.
Lazard Ltd.
Leerink Partners LLC
Leerink Swann & Co.
Liberty Mutual Group
Lincoln International LLC
LinkedIn
Live Nation Worldwide Inc.
Livingstone Partners LLC
Logic Solutions Inc.
Loomis, Sayles & Co.
L'Oreal USA Inc.
Los Angeles Times
M&T Bank Corp.
Mac Arthur Corp.
Macquarie Group Ltd.
Macy's Inc.

Madison International Realty
Magnetar Capital LLC
Make-A-Wish Foundation
Mango Fund
Marathon Petroleum Co. LP
The Marketing Directors Inc.
The Mars Agency
Mars Inc.
MasChef
Masco Corp.
MasterCard Worldwide
Mattel Inc.
MBAs Across America
McCord Development Inc.
McKinsey & Co.
Medtronic Inc.
Meijer Inc.
Melfi Associates PC
Mercatus Inc.
Mercedes-Benz Financial Services
USA LLC
Mercer LLC
Meritor Inc.
Message Blocks
Metamorphic Ventures
MGM Grand
Microsoft Corp.
MillerCoors LLC
Milliman & Robertson Inc
Mission Capital Advisors LLC
Mitsui & Co. Ltd.
Mizuho Bank Ltd.
Moelis & Co.
Moore Capital Management LLC
Morgan Stanley
Morningstar Inc.
MyDerm Portal
MyVest Corp.
NHL Enterprises
Nationwide Mutual Insurance Co.
Nestlé USA
NetSuite Inc.

New Balance Athletic Shoe Inc.
New World Systems
NewSchools Venture Fund
NextEra Energy Power Marketing
The Nielsen Co.
Nike Inc.
Nikon Metrology Inc.
Nissan North America
National Oceanic and
Atmospheric Administration
Nomura Singapore Ltd.
Northeast Utilities
Northwestern Mutual Life
Insurance Co.
Northwood Investors LLC
NPM Domestic Corps
Nucata Development LLC
Numeric Investors LLC
Nuru Energy
OnPrem Solution Partners LLC
Opower
Optilink Universal Technology
Optiver US LLC
Opus Faveo Innovation
Development LLC
Owens Corning Corp.
P&S Management LP
Pacific Gas and Electric Co.
Panasonic Industrial Co.
Paypal Inc.
Penske Corp.
PepsiCo Inc.
Permal Group Inc.
Peter J. Solomon Co.
Pfizer Consumer Healthcare
Philips Healthcare
Phillips Edison & Co.
Piper Jaffray & Co.
Plante & Moran PLLC
The PNC Financial Services
Group Inc.
Polaris Industries Inc.

PolyOne Corp.	Siam Cement Group	The Tokio Marine and Fire
Precision Castparts Corp. – SPS Fastener Division	SideCar LLC	Insurance Co. Ltd.
The Procter & Gamble Co.	Siegel+Gale	Toyota Motor Sales USA Inc.
Progression Digital & Marketing Services	Signpost Inc.	Treacy & Co.
Prophet	Simon-Kucher & Partners	Trilium Trading Ltd.
ProQuest Co.	Simpa Networks	Truven Health Analytics Inc.
Prudential Financial Inc.	Social Finance Inc.	Turkish Ministry of Economy
PwC	Solidiance	Twitter Inc.
Quicken Loans Inc.	Sony Network Entertainment International LLC	Tysan Enterprises Inc
The Raine Group LLC	Sprint Corp.	U.S. Air Force
Raymond James & Associates Inc.	SRECTrade Inc.	U.S. Army
Raytheon Co.	St. Jude Medical Inc.	U.S. Department of State
RBC Capital Markets	Starbucks Corp.	UBS AG
Reckitt Benckiser Group plc	Starcom Mediavest Group Inc.	Uncommon Schools- North Star Academy
The Related Cos. LP	State Street Bank & Trust Co.	Under Armour Inc.
REVchic	StatusOwl	Unilever
Revel Consulting	Sterling National Bank	Union Pacific Railroad Co.
Ricardo Strategic Consulting	Sterne, Agee & Leach Inc.	United Airlines Inc.
RMB Capital	Stifel Nicolaus & Co. Inc.	UnitedHealth Group Inc.
Robert W. Baird & Co. Inc.	Stitch Fix Inc.	University of Colorado Health System
Roland Berger Strategy Consultants	Stout Risius Ross Inc.	University of Michigan
Roland Equity Partners LLC	Strategy&	The Vanguard Group
Rosetta	Stryker Endoscopy	Venture for America Inc.
Rothschild Inc.	SuccessFactors Inc.	Verizon Communications Inc.
The Royal Bank of Scotland plc	SunEdison LLC	Village Green Cos.
Royal Capital Management LLC	Sunset Produce	Visa Inc.
RPM Ventures	Superior Industries International Inc.	Vmware Inc.
RSVP Capital	Target Corp.	Voice of America
Robert W. Baird & Co. Inc.	Target Marketing	The Walgreen Co.
S.C. Johnson & Son Inc.	The Taubman Co.	Wal-Mart Stores Inc.
Sagent Advisors Inc.	Tata Consultancy Services Ltd.	Walton Street Capital LLC
Samsung	TechArb University of Michigan Startup Accelerator	Wasserstein & Co.
Samsung Global Strategy Group	Techstars	Wells Fargo
Seagate Technology LLC	Telemus Capital Partners LLC	WestPark Capital Inc.
Sears Holdings Corp.	Tesla Motors Inc.	Whirlpool Corp.
Servant Systems Inc.	Thermo Fisher Scientific Inc.	William Blair & Co. LLC
SeverStal NA	Thomson Reuters Corp.	YongLin Biotech Corp.
Shell Oil Co.	Tishman Speyer Properties	Zimmer Inc.
Shift Forex LLC	TM Capital Corp.	ZS Associates Inc.
	TMI Agency	Zynga

MBA GRADUATES



MBA Graduate Overview

DEMOGRAPHIC OVERVIEW

Class Size.....	502
Undergraduate Majors	
Engineering	26%
Business	24%
Humanities/Social Sciences	21%
Economics	15%
Computer Science.....	5%
Math/Physical Sciences	5%
Other.....	4%
Average Full-time Work Experience (years).....	5
Range (years).....	<1-15 years
Average Age	28
Women	30%
Minorities	27%

Geographic Distribution

Africa.....	1%
Asia.....	16%
Eastern Europe.....	2%
India.....	9%
Latin America.....	4%
Middle East.....	1%
North America.....	64%
Oceania.....	1%
Western Europe.....	2%
Average Grade Point Average (GPA)	3.4
GMAT Score	
Middle 80% Range.....	650-750
Average.....	703

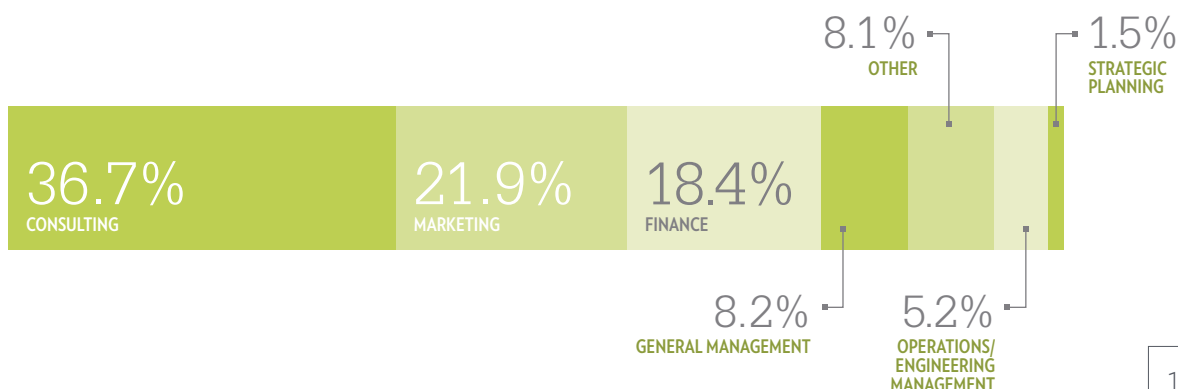
MBA Graduate Acceptances by Function

MBA
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2014 DETAILED COMPENSATION INFORMATION *(91% of accepted offers included useable function salary data.)*

FUNCTION	BASE SALARY				SIGNING BONUS		OTHER GUARANTEED COMPENSATION	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN	% OF REPORTED	MEDIAN
Consulting	36.7%	\$135,000	\$130,035	\$85,000-\$160,000	97.6%	\$25,000	60.0%	\$25,000
Strategy Consulting	28.3%	\$135,000	\$132,680	\$100,000-\$160,000	99.0%	\$25,000	62.9%	\$28,000
General Consulting	2.9%	\$135,000	\$127,000	\$95,000-\$135,000	90.0%	\$25,000	30.0%	\$40,000
Internal Consulting	2.3%	\$110,000	\$107,432	\$96,000-\$117,000	100.0%	\$20,000	87.5%	\$15,000
Consulting – IT/System	2.0%	\$135,000	\$125,000	\$85,000-\$135,000	85.7%	\$30,000	71.4%	\$50,000
Operations/Process Consulting	1.2%	\$130,000	\$127,500	\$115,000-\$135,000	100.0%	\$25,000	25.0%	\$65,000
Marketing	21.9%	\$103,000	\$106,042	\$57,000-\$165,000	89.3%	\$25,000	56.0%	\$11,625
Product Management	14.9%	\$103,000	\$106,621	\$80,000-\$165,000	88.2%	\$25,000	60.8%	\$11,250
General Marketing	4.7%	\$106,000	\$102,156	\$57,000-\$120,000	93.8%	\$20,000	50.0%	\$10,500
Marketing – Sales/Retail	2.0%	\$105,000	\$107,857	\$90,000-\$140,000	85.7%	\$25,000	28.6%	\$28,000
Other Marketing	0.3%							
Finance	18.4%	\$101,712	\$104,395	\$24,000-\$130,000	92.1%	\$30,000	38.1%	\$10,500
Corporate Finance	8.2%	\$105,000	\$107,836	\$100,000-\$130,000	92.9%	\$25,000	53.6%	\$10,000
Investment Banking	6.1%	\$100,000	\$106,667	\$100,000-\$125,000	100.0%	\$50,000	19.0%	\$45,000
Other Finance	4.1%	\$100,000	\$94,107	\$24,000-\$115,000	78.6%	\$20,000	35.7%	\$15,000
General Management	8.2%	\$110,000	\$107,455	\$72,750-\$125,000	85.7%	\$20,000	46.4%	\$10,000
Operations/Engineering Management	5.2%	\$115,000	\$115,835	\$95,525-\$135,000	88.9%	\$25,000	33.3%	\$17,500
Strategic Planning	1.5%	\$96,000	\$94,400	\$70,000-\$110,000	60.0%	\$15,000	100.0%	\$10,000
Other*	8.1%	\$112,500	\$109,670	\$90,000-\$130,000	82.1%	\$25,000	39.3%	\$16,500

*Other includes Supply Chain Mgmt. – 1.5%, E-Commerce – 1.5%, and HR Mgmt. – 1.2%



MBA Graduate Acceptances by Industry

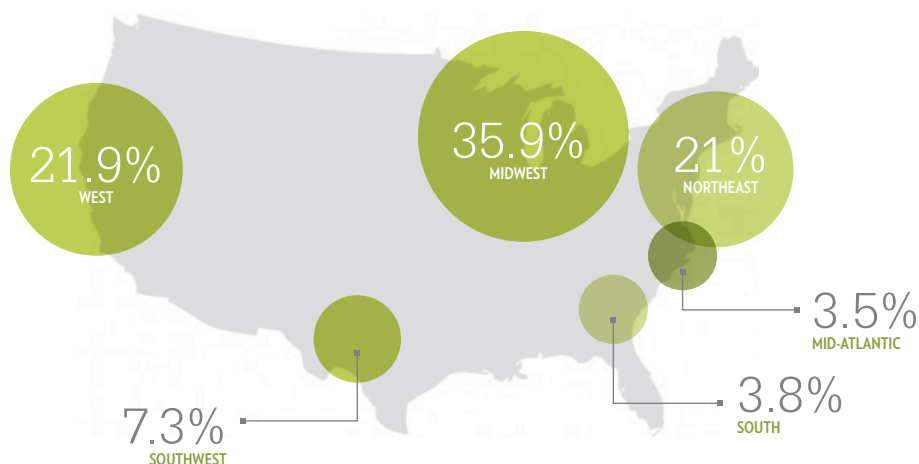
2014 DETAILED COMPENSATION INFORMATION *(91% of accepted offers included useable industry salary data.)*

INDUSTRY	BASE SALARY				SIGNING BONUS		OTHER GUARANTEED COMPENSATION	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN	% OF REPORTED	MEDIAN
Service	70.6%	\$120,000	\$119,162	\$24,000-\$165,000	92.1%	\$25,000	51.2%	\$20,000
Consulting	34.1%	\$135,000	\$131,316	\$24,000-\$160,000	98.3%	\$25,000	61.5%	\$27,000
Technology/Telecom Services	14.6%	\$115,000	\$113,190	\$80,000-\$130,000	92.0%	\$25,000	50.0%	\$15,000
Financial Services	9.0%	\$100,000	\$101,613	\$68,000-\$125,000	96.8%	\$40,000	32.3%	\$15,000
Retail	3.5%	\$105,000	\$106,729	\$72,750-\$120,000	91.7%	\$25,000	33.3%	\$15,200
Investment Banking	3.2%	\$100,000	\$109,091	\$100,000-\$127,500	90.9%	\$37,500	36.4%	\$40,000
Healthcare	1.5%	\$105,000	\$117,600	\$100,000-\$165,000	100.0%	\$15,000	60.0%	\$23,500
Other Services	4.7%	\$96,000	\$99,688	\$70,000-\$120,000	37.5%	\$15,000	37.5%	\$10,000
Manufacturing	29.4%	\$105,000	\$106,077	\$57,000-\$140,000	90.1%	\$20,000	53.5%	\$10,000
Consumer Goods	11.7%	\$101,000	\$101,175	\$90,000-\$109,000	95.0%	\$25,000	50.0%	\$10,000
Computers/Electronic Products	5.2%	\$108,750	\$106,098	\$57,000-\$130,000	88.9%	\$14,500	38.9%	\$8,000
Energy/Raw Materials	4.1%	\$112,500	\$114,218	\$95,525-\$140,000	78.6%	\$18,000	28.6%	\$10,000
Pharmaceutical/Healthcare Products	2.9%	\$110,000	\$107,700	\$98,000-\$113,000	90.0%	\$20,000	100.0%	\$16,250
Diversified Manufacturing	2.3%	\$111,000	\$112,182	\$106,000-\$120,000	100.0%	\$20,000	75.0%	\$11,000
Other Manufacturing	3.2%	\$110,000	\$107,592	\$101,712-\$120,000	81.8%	\$25,000	63.6%	\$10,000

MBA Graduate Acceptances by Region

2014 DETAILED COMPENSATION INFORMATION *(91% of accepted offers included useable region salary data.)*

REGION	BASE SALARY				SIGNING BONUS		OTHER GUARANTEED COMPENSATION	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN	% OF REPORTED	MEDIAN
Midwest	35.9%	\$115,000	\$118,313	\$90,000-\$150,000	97.6%	\$25,000	50.4%	\$15,000
Chicago, IL	18.4%	\$135,000	\$124,238	\$95,000-\$150,000	98.4%	\$25,000	42.9%	\$20,000
Detroit, MI	8.2%	\$112,500	\$116,930	\$90,000-\$140,000	96.4%	\$25,000	67.9%	\$18,000
Minneapolis / St. Paul, MN	5.2%	\$105,000	\$105,026	\$100,000-\$120,000	94.4%	\$25,000	44.4%	\$11,000
Other	4.1%	\$107,500	\$111,500	\$100,000-\$135,000	100.0%	\$20,000	14.3%	\$8,900
West	21.9%	\$115,000	\$116,590	\$80,000-\$165,000	90.7%	\$25,000	48.0%	\$13,950
San Francisco, CA	10.5%	\$120,000	\$119,479	\$90,000-\$135,000	100.0%	\$20,000	30.6%	\$16,500
Seattle, WA	7.9%	\$115,000	\$117,463	\$112,000-\$165,000	100.0%	\$35,000	44.4%	\$16,000
Los Angeles, CA	2.3%	\$115,000	\$166,250	\$110,000-\$134,000	87.5%	\$25,000	12.5%	\$15,000
Other	1.2%	\$101,250	\$100,731	\$90,000-\$110,425	100.0%	\$19,438	50.0%	\$10,500
Northeast	21.0%	\$105,000	\$113,000	\$85,000 - \$140,000	88.9%	\$25,000	48.6%	\$15,000
New York, NY	14.9%	\$105,000	\$113,706	\$85,000-\$135,000	90.2%	\$30,000	39.2%	\$15,000
Newark, NJ	2.9%	\$100,000	\$103,900	\$95,000-\$115,000	100.0%	\$15,000	40.0%	\$12,750
Boston, MA	3.2%	\$113,000	\$118,000	\$95,000-\$140,000	72.7%	\$25,000	100.0%	\$10,000
Southwest	7.3%	\$115,000	\$114,920	\$95,000-\$140,000	76.0%	\$20,000	36.0%	\$12,000
South	3.8%	\$115,000	\$116,538	\$100,000-\$135,000	100.0%	\$25,000	69.2%	\$35,000
Mid-Atlantic	3.5%	\$115,000	\$112,167	\$68,000-\$135,000	91.7%	\$25,000	58.3%	\$15,000
International	6.6%	\$103,000	\$103,664	\$24,000-\$160,000	82.6%	\$30,000	87.0%	\$20,000
Asia	5.0%	\$110,000	\$104,000	\$24,000-\$160,000	82.4%	\$30,000	88.2%	\$20,000
Other	1.6%	\$100,000	\$102,713	\$72,750-\$136,000	83.3%	\$28,000	83.3%	\$20,000





MBA Graduate Overview

DEMOGRAPHIC OVERVIEW

Class Size.....	455
Undergraduate Majors	
Business.....	27%
Engineering.....	21%
Humanities/Social Sciences.....	21%
Economics.....	17%
Math/Physical Sciences.....	8%
Computer Science.....	5%
Other.....	1%
Average Full-time Work Experience (years).....	5
Range (years).....	<1-20 years
Average Age.....	28
Women.....	33%
Minorities.....	24%

Geographic Distribution

Africa.....	1%
Asia.....	11%
Eastern Europe.....	1%
India.....	11%
Latin America.....	2%
Middle East.....	1%
North America.....	69%
Western Europe.....	1%
Average Grade Point Average (GPA).....	3.4
GMAT Score	
Middle 80% Range.....	650-750
Average.....	704

MBA Intern Acceptances by Function

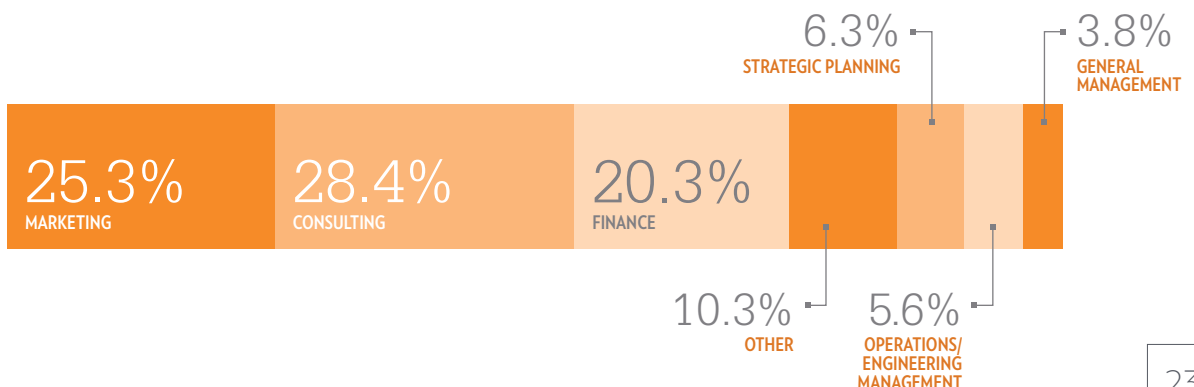
2014 DETAILED COMPENSATION INFORMATION *(90.1% of accepted offers included useable function salary data.)*

FUNCTION	% OF REPORTED	MEDIAN BASE SALARY (ANNUALIZED)	MEAN BASE SALARY (ANNUALIZED)	BASE SALARY RANGE (ANNUALIZED)
Consulting	28.4%	\$127,400	\$114,791	\$19,500-\$135,200
Strategy Consulting	14.4%	\$132,000	\$125,000	\$52,000-\$135,200
General Consulting	6.3%	\$128,698	\$103,510	\$19,500-\$134,940
Other Consulting	7.7%	\$105,000	\$105,033	\$40,000-\$135,000
Marketing	25.3%	\$83,196	\$83,003	\$43,333-\$171,600
Product Management	16.9%	\$80,652	\$83,192	\$52,000-\$171,600
General Marketing	4.4%	\$86,450	\$81,641	\$56,160-\$99,840
Other Marketing	4.0%	\$90,996	\$83,688	\$43,333-\$110,400
Finance	20.3%	\$99,996	\$91,205	\$24,960-\$119,592
Corporate Finance	8.8%	\$94,162	\$89,771	\$51,996-\$110,496
Investment Banking	7.2%	\$99,996	\$100,284	\$96,200-\$104,000
Investment Management	1.3%	\$102,004	\$103,601	\$99,996-\$110,400
Other Finance*	3.0%	\$71,006	\$69,380	\$24,960-\$119,592
Strategic Planning	6.3%	\$81,150	\$74,554	\$39,000-\$102,960
Operations/Engineering Management	5.6%	\$89,196	\$86,206	\$59,424-\$114,400
General Management	3.8%	\$84,900	\$81,350	\$26,000-\$104,000
Other**	10.3%	\$79,040	\$76,956	\$21,667-\$156,000
Human Resource Management	1.6%	\$92,304	\$88,445	\$79,040-\$95,680
Supply Chain Management	1.6%	\$79,040	\$81,352	\$72,800-\$98,400
E-commerce	1.3%	\$86,484	\$84,792	\$70,200-\$96,000
Other	5.8%	\$67,167	\$71,126	\$21,667-\$156,000

*Other Finance includes Mergers & Acquisitions – 0.6% and Commercial Banking – 0.6%

**Other includes Real Estate – 0.9%, Sustainability/Environment – 0.6%, Computer/Management Information Systems – 0.3%

Note: Thirty-five students chose to participate in uncompensated internships or for stipends under \$10,000 (annualized).



MBA Intern Acceptances by Industry

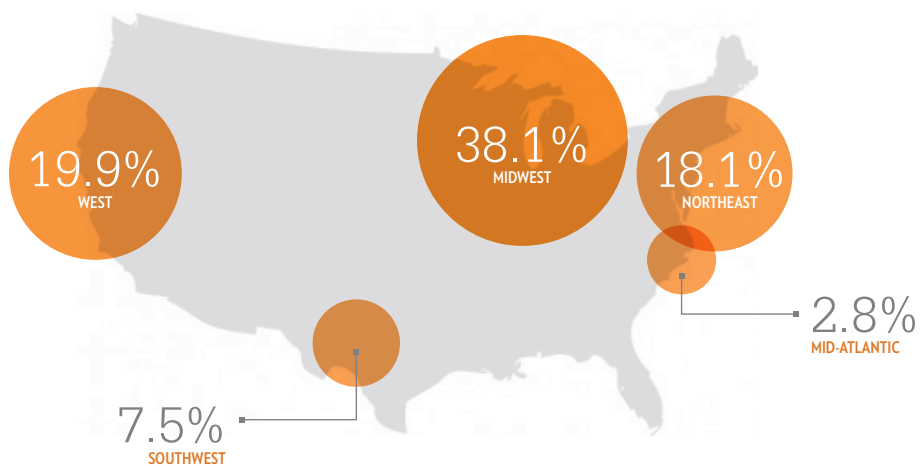
2014 DETAILED COMPENSATION INFORMATION (90.1% of accepted offers included useable industry salary data.)

INDUSTRY	% OF REPORTED	MEDIAN BASE SALARY (ANNUALIZED)	MEAN BASE SALARY (ANNUALIZED)	BASE SALARY RANGE (ANNUALIZED)
Service	64.1%	\$99,996	\$98,045	\$19,500-\$156,000
Consulting	20.6%	\$133,120	\$127,625	\$84,500-\$135,200
Technology/Telecom Services	14.7%	\$96,000	\$88,898	\$31,200-\$108,160
Financial Services	10.0%	\$99,996	\$87,057	\$21,667-\$127,400
Investment Banking	6.9%	\$99,996	\$96,941	\$48,000-\$122,200
Healthcare	3.4%	\$78,000	\$65,734	\$26,000-\$100,880
Retail	2.5%	\$84,000	\$82,633	\$60,667-\$97,500
Non-Profit	1.6%	\$52,000	\$45,499	\$52,000-\$195,000
Other Services	4.4%	\$59,872	\$69,119	\$24,960-\$156,000
Manufacturing	35.9%	\$82,004	\$83,103	\$41,600-\$171,600
Consumer Goods	14.7%	\$84,500	\$85,686	\$41,600-\$171,600
Energy/Raw Materials	6.3%	\$78,000	\$86,243	\$49,920-\$120,000
Computers/Electronic Products	4.1%	\$68,640	\$77,194	\$56,160-\$114,400
Pharmaceutical/Healthcare Products	3.8%	\$86,580	\$82,604	\$60,000-\$104,000
Automotive	2.5%	\$77,298	\$75,549	\$51,996-\$86,400
Diversified Manufacturing	1.3%	\$79,950	\$80,171	\$72,800-\$87,984
Other Manufacturing	3.2%	\$84,000	\$80,448	\$43,333-\$105,000

MBA Intern Acceptances by Region

2014 DETAILED COMPENSATION INFORMATION *(90.1% of accepted offers included useable region salary data.)*

REGION	% OF REPORTED	MEDIAN BASE SALARY (ANNUALIZED)	MEAN BASE SALARY (ANNUALIZED)	BASE SALARY RANGE (ANNUALIZED)
Midwest	38.1%	\$88,400	\$93,936	\$24,000-\$140,400
West	19.9%	\$96,000	\$89,076	\$28,800-\$138,000
Northeast	18.1%	\$99,996	\$98,394	\$14,400-\$135,200
Southwest	7.5%	\$78,000	\$85,134	\$60,000-\$138,000
South	4.9%	\$86,400	\$87,773	\$60,000-\$135,000
Mid-Atlantic	2.8%	\$85,488	\$80,805	\$19,200-\$135,200
International	8.7%	\$72,000	\$78,907	\$10,400-\$135,000
Asia	5.2%	\$77,073	\$76,816	\$10,400-\$135,000
South America	1.6%	\$88,000	\$89,333	\$60,000-\$120,000
Other	1.9%	\$60,000	\$75,944	\$16,250-\$132,000



MSCM GRADUATES



MSCM Graduate Overview

DEMOGRAPHIC OVERVIEW

Class Size.....	22
Undergraduate Majors	
Business.....	36%
Engineering.....	50%
Liberal Arts & Science.....	14%
Average Full-time Work Experience (years).....	6
Range (years).....	<1-11 years
Average Age.....	29
Women.....	27%
Minorities.....	27%

Geographic Distribution

United States.....	14%
India.....	41%
China.....	27%
Other.....	18%
Average Grade Point Average (GPA).....	3.4
GMAT Score	
Middle 80% Range.....	640-730
Average.....	665

MSCM Graduate Acceptances by Industry

2013 DETAILED COMPENSATION INFORMATION *(96% of accepted offers included useable industry salary data.)*

INDUSTRY	% OF REPORTED	MEDIAN BASE SALARY	MEAN BASE SALARY	BASE SALARY RANGE
Service	43.8%	\$115,000	\$116,500	\$115,000-\$120,500
Computer/Internet & Software Services	37.5%	\$115,000	\$115,917	\$115,000-\$120,500
Accounting	6.3%	\$120,000	\$120,000	\$120,000-\$120,000
Manufacturing	56.2%	\$100,000	\$93,889	\$75,000-\$110,000
Automotive	18.8%	\$105,000	\$95,000	\$75,000-\$105,000
Computers/Electronics	12.5%	\$80,000	\$83,333	\$80,000-\$90,000
Products/Chemicals				
Other Manufacturing	24.9%	\$100,000	\$97,500	\$80,000-\$110,000

MSCM Graduate Acceptances by Region

2013 DETAILED COMPENSATION INFORMATION *(96% of accepted offers included useable region salary data.)*

REGION	% OF REPORTED	MEDIAN BASE SALARY	MEAN BASE SALARY	BASE SALARY RANGE
Midwest	50.0%	\$102,500	\$100,000	\$75,000-\$120,000
South/Southwest/International	25.0%	\$112,500	\$107,500	\$90,000-\$115,000
West	25.0%	\$115,000	\$107,625	\$80,000-\$120,500

MAcc GRADUATES



MAcc Graduate Overview

DEMOGRAPHIC OVERVIEW

Class Size.....	79
Undergraduate Majors	
Business (BBAs).....	79%
Economics.....	11%
Other.....	10%
Non-University of Michigan Undergraduates.....	38%
Women.....	48%
Minorities.....	8%
Average Grade Point Average (GPA).....	3.7
GMAT Score	
Middle 80% Range.....	620-750
Average.....	680

MAcc Graduate Acceptances by Industry

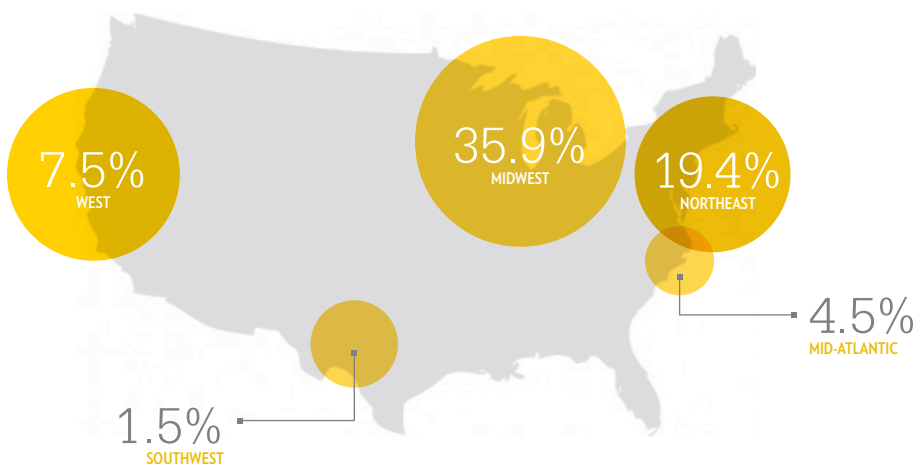
2014 DETAILED COMPENSATION INFORMATION *(100% of accepted offers included useable industry salary data.)*

INDUSTRY	% OF REPORTED	MEDIAN BASE SALARY	MEAN BASE SALARY	BASE SALARY RANGE
Service	98.5%	\$55,750	\$56,176	\$48,000-\$72,000
Accounting	85.1%	\$54,000	\$55,870	\$50,000-\$70,000
Consulting	9.0%	\$56,000	\$57,500	\$53,000-\$72,000
*Other Services	4.4%	\$60,000	\$59,333	\$48,000-\$70,000
Manufacturing	1.5%	\$60,000	\$60,000	\$60,000-\$60,000

MAcc Graduate Acceptances by Region

2014 DETAILED COMPENSATION INFORMATION *(100% of accepted offers included useable region salary data.)*

REGION	% OF REPORTED	MEDIAN BASE SALARY (ANNUALIZED)	MEAN BASE SALARY (ANNUALIZED)	BASE SALARY RANGE (ANNUALIZED)
Midwest	65.7%	\$53,000	\$54,852	\$47,500-\$62,000
Detroit, Mich.	43.3%	\$53,000	\$53,629	\$52,000-\$53,000
Chicago, Ill.	17.9%	\$57,000	\$58,375	\$56,000-\$62,000
Other	4.5%	\$53,000	\$54,500	\$47,500-\$50,000
Northeast	19.4%	\$57,000	\$59,154	\$56,000-\$61,500
West	7.5%	\$58,000	\$61,300	\$52,000-\$70,000
Mid-Atlantic	4.5%	\$56,500	\$56,867	\$55,000-\$58,000
Southwest	1.5%	—	—	—
International	1.5%	—	—	—





BBA Graduate Overview

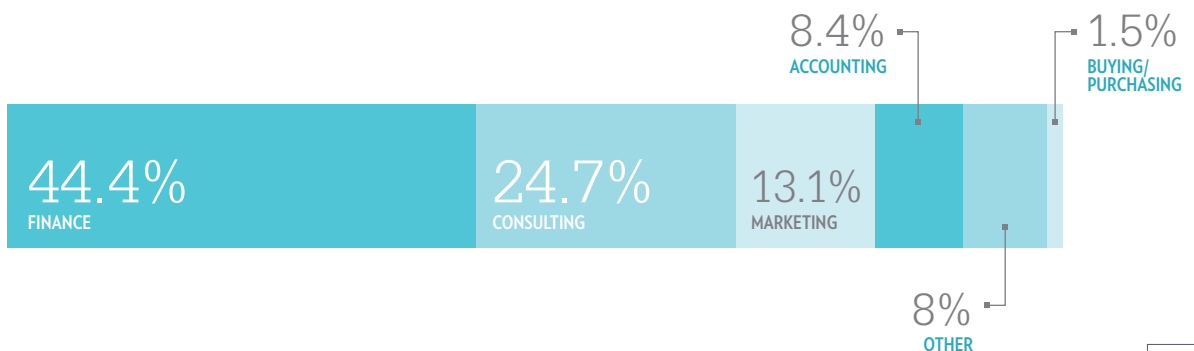
DEMOGRAPHIC OVERVIEW

Class Size.....	423
Grade Point Average (GPA)	3.63
Middle 80% Range.....	3.2-3.9
Women	34%
Minorities	5%
International Students.....	14%
Prior UM Studies	99%

BBA Graduate Acceptances by Function

2014 DETAILED COMPENSATION INFORMATION *(95% of accepted offers included useable function salary data.)*

FUNCTION	BASE SALARY				SIGNING BONUS		OTHER GUARANTEED COMPENSATION	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN	% OF REPORTED	MEDIAN
Finance	44.4%	\$70,000	\$67,003	\$15,600-\$100,000	85.2%	\$10,000	35.2%	\$20,000
Investment Banking	16.7%	\$70,000	\$70,826	\$65,000-\$93,000	95.7%	\$10,000	43.5%	\$32,500
Corporate Finance	7.3%	\$60,000	\$62,124	\$51,960-\$79,500	60.0%	\$5,500	15.0%	\$8,000
Sales/Trading	4.4%	\$70,000	\$70,154	\$31,000-\$91,000	83.3%	\$10,135	16.7%	\$66,200
Investment Management	4.0%	\$70,000	\$65,909	\$60,000-\$70,000	90.9%	\$10,000	54.5%	\$18,750
Private Client Services/Wealth Mgmt	2.9%	\$62,500	\$61,000	\$40,000-\$70,000	100.0%	\$10,000	12.5%	\$9,000
Other Finance	9.1%	\$65,000	\$64,764	\$15,600-\$100,000	80.0%	\$8,750	44.0%	\$10,000
Consulting	24.7%	\$65,000	\$66,934	\$48,000-\$75,000	92.6%	\$5,000	38.2%	\$5,000
Strategy Consulting	16.0%	\$70,000	\$68,420	\$54,000-\$75,000	97.7%	\$5,000	36.4%	\$5,208
General Consulting	4.7%	\$65,000	\$63,808	\$48,000-\$72,500	92.3%	\$5,250	46.2%	\$5,500
Other Consulting	4.0%	\$65,000	\$64,682	\$52,500-\$75,000	72.7%	\$5,000	36.4%	\$3,013
Marketing	13.1%	\$60,000	\$61,144	\$36,000-\$87,500	58.3%	\$5,000	41.7%	\$7,800
Product Management	6.2%	\$60,000	\$64,547	\$54,300-\$87,500	76.5%	\$5,000	41.2%	\$8,000
Sales/Retail	2.2%	\$63,000	\$67,833	\$58,000-\$80,000	50.0%	\$5,000	50.0%	\$4,854
General Marketing	1.8%	\$60,000	\$54,180	\$36,000-\$62,500	40.0%	\$7,500	20.0%	\$17,400
Other Marketing	2.9%	\$52,500	\$53,250	\$38,000-\$80,000	37.5%	\$10,000	50.0%	\$7,900
Accounting	8.4%	\$56,000	\$55,802	\$50,000-\$69,000	34.8%	\$2,250	8.7%	\$750
Buying/Purchasing	1.5%	\$54,500	\$53,750	\$50,000-\$56,000	100.0%	\$3,000	50.0%	\$4,000
Other	8.0%	\$59,500	\$62,186	\$31,200-\$105,000	63.6%	\$6,500	63.6%	\$6,900



BBA Graduate Acceptances by Industry

2014 DETAILED COMPENSATION INFORMATION *(95% of accepted offers included useable industry salary data.)*

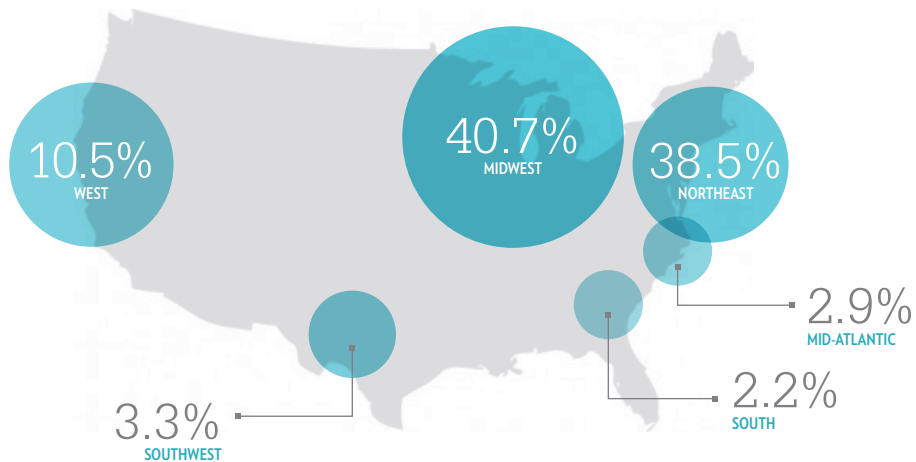
INDUSTRY	BASE SALARY				SIGNING BONUS		OTHER GUARANTEED COMPENSATION	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN	% OF REPORTED	MEDIAN
Service	86.2%	\$70,000	\$65,434	\$15,600-\$10,5000	77.2%	\$10,000	37.1%	\$8,529
Consulting	21.8%	\$70,000	\$67,983	\$50,000-\$80,000	86.7%	\$5,000	35.0%	\$5,415
Financial Services	20.4%	\$70,000	\$67,313	\$31,000-\$100,000	92.9%	\$10,000	44.6%	\$20,000
Investment Banking	20.4%	\$70,000	\$68,515	\$40,000-\$90,850	89.3%	\$10,000	30.4%	\$17,500
Accounting	10.5%	\$57,500	\$58,067	\$50,000-\$70,000	48.3%	\$3,500	10.3%	\$1,000
Computer/Internet & Software Services	5.8%	\$78,000	\$71,969	\$33,000-\$105,000	43.8%	\$10,000	75.0%	\$8,000
Retail	1.8%	\$54,000	\$53,600	\$50,000-\$56,000	100.0%	\$3,000	80.0%	\$2,600
Other Services*	5.5%	\$49,000	\$47,933	\$15,600-\$70,000	20.0%	\$3,000	40.0%	\$5,000
Manufacturing	13.8%	\$58,500	\$60,155	\$31,200-\$92,500	81.6%	\$5,000	36.8%	\$6,650
Consumer Goods	7.6%	\$58,000	\$58,867	\$31,200-\$75,000	85.7%	\$5,000	28.6%	\$4,150
Automotive	2.9%	\$62,700	\$60,210	\$51,960-\$65,016	75.0%	\$5,000	25.0%	\$10,000
Other Manufacturing	3.3%	\$58,000	\$63,111	\$52,500-\$92,500	77.8%	\$7,500	66.7%	\$6,900

*Other Services include Advertising – 1.5%, Real Estate – 1.1%, and Business Services – 0.7%

BBA Graduate Acceptances by Region

2014 DETAILED COMPENSATION INFORMATION *(95% of accepted offers included useable region salary data.)*

REGION	BASE SALARY				SIGNING BONUS		OTHER GUARANTEED COMPENSATION	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN	% OF REPORTED	MEDIAN
Midwest	40.7%	\$62,000	\$62,066	\$33,000-\$90,000	81.3%	\$5,000	36.6%	\$5,000
Northeast	38.5%	\$70,000	\$66,459	\$31,000-\$100,000	81.1%	\$10,000	34.0%	\$18,750
West	10.5%	\$74,000	\$70,884	\$36,000-\$105,000	55.2%	\$7,000	51.7%	\$8,000
Southwest	3.3%	\$58,000	\$57,278	\$49,000-\$64,000	77.8%	\$5,000	44.4%	\$7,938
Mid-Atlantic	2.9%	\$61,500	\$61,750	\$54,300-\$70,000	75.0%	\$5,000	—	—
South	2.2%	\$55,500	\$61,167	\$40,000-\$92,500	66.7%	\$6,500	83.3%	\$8,000
International	1.9%	\$90,850	\$73,090	\$15,600-\$93,000	80.0%	\$11,735	20.0%	\$15,000



BBA INTERNS



BBA Interns Overview

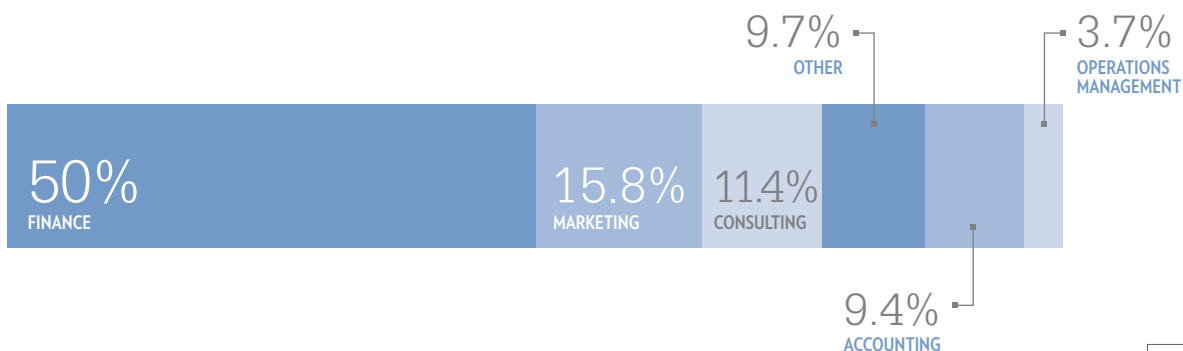
DEMOGRAPHIC OVERVIEW

Class Size.....	505
Grade Point Average (GPA)	3.65
Average Middle 80% Range	3.39-3.9
Women	30%
Minorities	3%
International Students.....	11%
Prior UM Studies	99%

BBA Intern Acceptances by Function

2014 DETAILED COMPENSATION INFORMATION *(91% of accepted offers included useable function salary data.)*

FUNCTION	% OF REPORTED	MEDIAN BASE SALARY (ANNUALIZED)	MEAN BASE SALARY (ANNUALIZED)	BASE SALARY RANGE (ANNUALIZED)
Finance	50.0%	\$65,000	\$59,455	\$20,796-\$119,600
Investment Banking	15.8%	\$70,002	\$69,620	\$20,800-\$119,600
Corporate Finance	11.1%	\$50,400	\$50,937	\$29,120-\$65,000
Investment Management	5.7%	\$46,280	\$50,640	\$20,800-\$72,792
Sales/Trading	3.7%	\$69,992	\$66,696	\$54,000-\$70,720
Private Client Services/Wealth Mgmt	1.7%	\$69,992	\$60,164	\$20,796-\$70,044
Other Finance	12.0%	\$60,000	\$55,843	\$22,880-\$114,400
Marketing	15.8%	\$43,200	\$43,306	\$10,400-\$100,308
Product Management	6.0%	\$46,670	\$44,600	\$26,000-\$69,600
General Marketing	4.7%	\$40,800	\$42,506	\$10,400-\$78,000
Advertising	1.3%	\$31,200	\$28,860	\$21,840-\$31,200
Other Marketing	3.8%	\$45,756	\$47,461	\$27,040-\$100,308
Consulting	11.4%	\$59,400	\$55,171	\$13,000-\$75,000
Strategy Consulting	6.4%	\$64,480	\$60,704	\$13,000-\$75,000
General Consulting	2.3%	\$58,800	\$58,406	\$51,000-\$66,560
Other Consulting	2.7%	\$41,600	\$39,200	\$16,640-\$58,800
Accounting	9.4%	\$53,044	\$52,073	\$31,200-\$59,800
Operations Management	3.7%	\$42,000	\$41,998	\$22,880-\$66,000
Other	9.7%	\$39,516	\$41,944	\$18,000-\$84,864



BBA Intern Acceptances by Industry

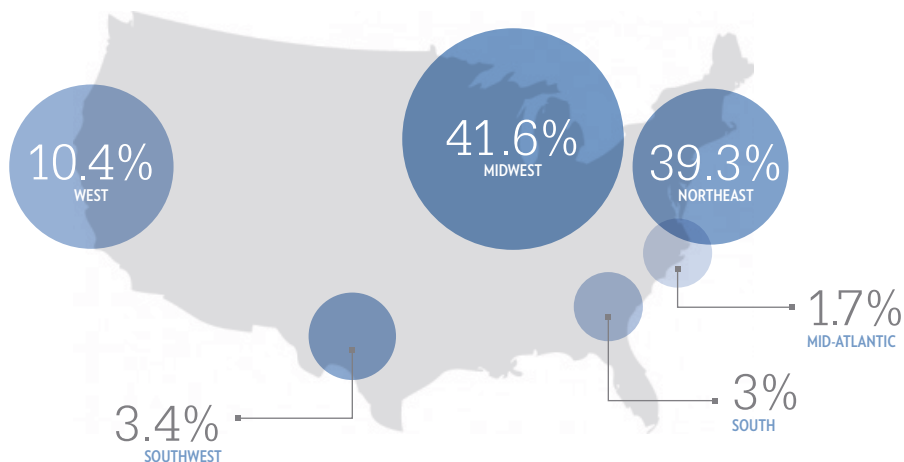
2014 DETAILED COMPENSATION INFORMATION *(91% of accepted offers included useable industry salary data.)*

INDUSTRY	% OF REPORTED	MEDIAN BASE SALARY (ANNUALIZED)	MEAN BASE SALARY (ANNUALIZED)	BASE SALARY RANGE (ANNUALIZED)
Service	82.6%	\$58,800	\$55,671	\$13,000-\$119,600
Investment Banking	28.2%	\$69,992	\$63,237	\$20,800-\$114,400
Financial Services	20.5%	\$60,000	\$56,542	\$20,796-\$119,600
Consulting	12.4%	\$57,000	\$57,574	\$13,000-\$75,000
Accounting	5.0%	\$56,160	\$53,412	\$41,592-\$60,000
Technology	4.7%	\$49,608	\$50,848	\$27,733-\$72,000
Retail	3.4%	\$39,182	\$40,638	\$24,960-\$57,000
Other Services	8.4%	\$31,200	\$35,375	\$16,640-\$78,000
Manufacturing	17.4%	\$43,200	\$42,527	\$10,400-\$100,308
Consumer Goods	8.1%	\$45,760	\$45,647	\$20,800-\$100,308
Automotive	2.3%	\$32,240	\$33,577	\$16,640-\$43,200
Computers/Electronics Products	1.0%	\$38,480	\$32,413	\$10,400-\$48,360
Other Manufacturing	6.0%	\$43,288	\$43,534	\$31,200-\$54,000

BBA Intern Acceptances by Region

2014 DETAILED COMPENSATION INFORMATION *(91% of accepted offers included useable region salary data.)*

REGION	% OF REPORTED	MEDIAN BASE SALARY (ANNUALIZED)	MEAN BASE SALARY (ANNUALIZED)	BASE SALARY RANGE (ANNUALIZED)
Midwest	41.6%	\$49,920	\$47,339	\$10,400-\$100,308
Northeast	39.3%	\$67,600	\$60,669	\$20,796-\$114,400
West	10.4%	\$49,920	\$53,204	\$24,960-\$78,000
Southwest	3.4%	\$47,580	\$54,445	\$38,480-\$119,600
South	3.0%	\$45,760	\$48,406	\$39,520-\$72,000
Mid-Atlantic	1.7%	\$45,756	\$45,085	\$31,200-\$52,008
International	0.6%	—	—	—



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