

CLASS OF 2014

MBA GRADUATES



MBA Graduate Overview

DEMOGRAPHIC OVERVIEW

Class Size.....	502
Undergraduate Majors	
Engineering	26%
Business	24%
Humanities/Social Sciences	21%
Economics	15%
Computer Science.....	5%
Math/Physical Sciences	5%
Other.....	4%
Average Full-time Work Experience (years).....	5
Range (years).....	<1-15 years
Average Age	28
Women	30%
Minorities	27%

Geographic Distribution	
Africa	1%
Asia	16%
Eastern Europe.....	2%
India.....	9%
Latin America.....	4%
Middle East.....	1%
North America.....	64%
Oceania.....	1%
Western Europe.....	2%
Average Grade Point Average (GPA)	3.4
GMAT Score	
Middle 80% Range.....	650-750
Average.....	703

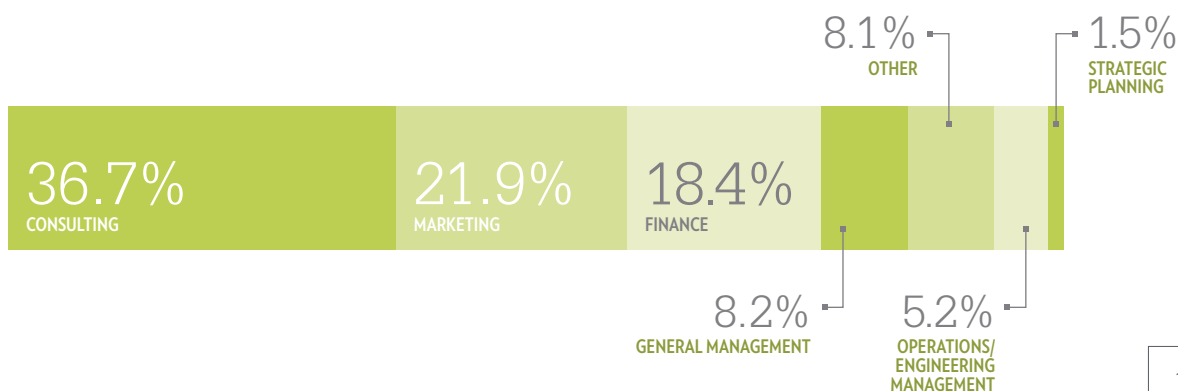
MBA Graduate Acceptances by Function

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2014 DETAILED COMPENSATION INFORMATION *(91% of accepted offers included useable function salary data.)*

FUNCTION	BASE SALARY				SIGNING BONUS		OTHER GUARANTEED COMPENSATION	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN	% OF REPORTED	MEDIAN
Consulting	36.7%	\$135,000	\$130,035	\$85,000-\$160,000	97.6%	\$25,000	60.0%	\$25,000
Strategy Consulting	28.3%	\$135,000	\$132,680	\$100,000-\$160,000	99.0%	\$25,000	62.9%	\$28,000
General Consulting	2.9%	\$135,000	\$127,000	\$95,000-\$135,000	90.0%	\$25,000	30.0%	\$40,000
Internal Consulting	2.3%	\$110,000	\$107,432	\$96,000-\$117,000	100.0%	\$20,000	87.5%	\$15,000
Consulting – IT/System	2.0%	\$135,000	\$125,000	\$85,000-\$135,000	85.7%	\$30,000	71.4%	\$50,000
Operations/Process Consulting	1.2%	\$130,000	\$127,500	\$115,000-\$135,000	100.0%	\$25,000	25.0%	\$65,000
Marketing	21.9%	\$103,000	\$106,042	\$57,000-\$165,000	89.3%	\$25,000	56.0%	\$11,625
Product Management	14.9%	\$103,000	\$106,621	\$80,000-\$165,000	88.2%	\$25,000	60.8%	\$11,250
General Marketing	4.7%	\$106,000	\$102,156	\$57,000-\$120,000	93.8%	\$20,000	50.0%	\$10,500
Marketing – Sales/Retail	2.0%	\$105,000	\$107,857	\$90,000-\$140,000	85.7%	\$25,000	28.6%	\$28,000
Other Marketing	0.3%							
Finance	18.4%	\$101,712	\$104,395	\$24,000-\$130,000	92.1%	\$30,000	38.1%	\$10,500
Corporate Finance	8.2%	\$105,000	\$107,836	\$100,000-\$130,000	92.9%	\$25,000	53.6%	\$10,000
Investment Banking	6.1%	\$100,000	\$106,667	\$100,000-\$125,000	100.0%	\$50,000	19.0%	\$45,000
Other Finance	4.1%	\$100,000	\$94,107	\$24,000-\$115,000	78.6%	\$20,000	35.7%	\$15,000
General Management	8.2%	\$110,000	\$107,455	\$72,750-\$125,000	85.7%	\$20,000	46.4%	\$10,000
Operations/Engineering Management	5.2%	\$115,000	\$115,835	\$95,525-\$135,000	88.9%	\$25,000	33.3%	\$17,500
Strategic Planning	1.5%	\$96,000	\$94,400	\$70,000-\$110,000	60.0%	\$15,000	100.0%	\$10,000
Other*	8.1%	\$112,500	\$109,670	\$90,000-\$130,000	82.1%	\$25,000	39.3%	\$16,500

*Other includes Supply Chain Mgmt. – 1.5%, E-Commerce – 1.5%, and HR Mgmt. – 1.2%



MBA Graduate Acceptances by Industry

2014 DETAILED COMPENSATION INFORMATION *(91% of accepted offers included useable industry salary data.)*

INDUSTRY	BASE SALARY				SIGNING BONUS		OTHER GUARANTEED COMPENSATION	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN	% OF REPORTED	MEDIAN
Service	70.6%	\$120,000	\$119,162	\$24,000-\$165,000	92.1%	\$25,000	51.2%	\$20,000
Consulting	34.1%	\$135,000	\$131,316	\$24,000-\$160,000	98.3%	\$25,000	61.5%	\$27,000
Technology/Telecom Services	14.6%	\$115,000	\$113,190	\$80,000-\$130,000	92.0%	\$25,000	50.0%	\$15,000
Financial Services	9.0%	\$100,000	\$101,613	\$68,000-\$125,000	96.8%	\$40,000	32.3%	\$15,000
Retail	3.5%	\$105,000	\$106,729	\$72,750-\$120,000	91.7%	\$25,000	33.3%	\$15,200
Investment Banking	3.2%	\$100,000	\$109,091	\$100,000-\$127,500	90.9%	\$37,500	36.4%	\$40,000
Healthcare	1.5%	\$105,000	\$117,600	\$100,000-\$165,000	100.0%	\$15,000	60.0%	\$23,500
Other Services	4.7%	\$96,000	\$99,688	\$70,000-\$120,000	37.5%	\$15,000	37.5%	\$10,000
Manufacturing	29.4%	\$105,000	\$106,077	\$57,000-\$140,000	90.1%	\$20,000	53.5%	\$10,000
Consumer Goods	11.7%	\$101,000	\$101,175	\$90,000-\$109,000	95.0%	\$25,000	50.0%	\$10,000
Computers/Electronic Products	5.2%	\$108,750	\$106,098	\$57,000-\$130,000	88.9%	\$14,500	38.9%	\$8,000
Energy/Raw Materials	4.1%	\$112,500	\$114,218	\$95,525-\$140,000	78.6%	\$18,000	28.6%	\$10,000
Pharmaceutical/Healthcare Products	2.9%	\$110,000	\$107,700	\$98,000-\$113,000	90.0%	\$20,000	100.0%	\$16,250
Diversified Manufacturing	2.3%	\$111,000	\$112,182	\$106,000-\$120,000	100.0%	\$20,000	75.0%	\$11,000
Other Manufacturing	3.2%	\$110,000	\$107,592	\$101,712-\$120,000	81.8%	\$25,000	63.6%	\$10,000

MBA Graduate Acceptances by Region

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2014 DETAILED COMPENSATION INFORMATION *(91% of accepted offers included useable region salary data.)*

REGION	BASE SALARY				SIGNING BONUS		OTHER GUARANTEED COMPENSATION	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN	% OF REPORTED	MEDIAN
Midwest	35.9%	\$115,000	\$118,313	\$90,000-\$150,000	97.6%	\$25,000	50.4%	\$15,000
Chicago, IL	18.4%	\$135,000	\$124,238	\$95,000-\$150,000	98.4%	\$25,000	42.9%	\$20,000
Detroit, MI	8.2%	\$112,500	\$116,930	\$90,000-\$140,000	96.4%	\$25,000	67.9%	\$18,000
Minneapolis / St. Paul, MN	5.2%	\$105,000	\$105,026	\$100,000-\$120,000	94.4%	\$25,000	44.4%	\$11,000
Other	4.1%	\$107,500	\$111,500	\$100,000-\$135,000	100.0%	\$20,000	14.3%	\$8,900
West	21.9%	\$115,000	\$116,590	\$80,000-\$165,000	90.7%	\$25,000	48.0%	\$13,950
San Francisco, CA	10.5%	\$120,000	\$119,479	\$90,000-\$135,000	100.0%	\$20,000	30.6%	\$16,500
Seattle, WA	7.9%	\$115,000	\$117,463	\$112,000-\$165,000	100.0%	\$35,000	44.4%	\$16,000
Los Angeles, CA	2.3%	\$115,000	\$116,250	\$110,000-\$134,000	87.5%	\$25,000	12.5%	\$15,000
Other	1.2%	\$101,250	\$100,731	\$90,000-\$110,425	100.0%	\$19,438	50.0%	\$10,500
Northeast	21.0%	\$105,000	\$113,000	\$85,000 - \$140,000	88.9%	\$25,000	48.6%	\$15,000
New York, NY	14.9%	\$105,000	\$113,706	\$85,000-\$135,000	90.2%	\$30,000	39.2%	\$15,000
Newark, NJ	2.9%	\$100,000	\$103,900	\$95,000-\$115,000	100.0%	\$15,000	40.0%	\$12,750
Boston, MA	3.2%	\$113,000	\$118,000	\$95,000-\$140,000	72.7%	\$25,000	100.0%	\$10,000
Southwest	7.3%	\$115,000	\$114,920	\$95,000-\$140,000	76.0%	\$20,000	36.0%	\$12,000
South	3.8%	\$115,000	\$116,538	\$100,000-\$135,000	100.0%	\$25,000	69.2%	\$35,000
Mid-Atlantic	3.5%	\$115,000	\$112,167	\$68,000-\$135,000	91.7%	\$25,000	58.3%	\$15,000
International	6.6%	\$103,000	\$103,664	\$24,000-\$160,000	82.6%	\$30,000	87.0%	\$20,000
Asia	5.0%	\$110,000	\$104,000	\$24,000-\$160,000	82.4%	\$30,000	88.2%	\$20,000
Other	1.6%	\$100,000	\$102,713	\$72,750-\$136,000	83.3%	\$28,000	83.3%	\$20,000



MBA Graduate Overview

DEMOGRAPHIC OVERVIEW

Class Size.....	455
Undergraduate Majors	
Business.....	27%
Engineering	21%
Humanities/Social Sciences	21%
Economics.....	17%
Math/Physical Sciences	8%
Computer Science.....	5%
Other.....	1%
Average Full-time Work Experience (years).....	5
Range (years).....	<1-20 years
Average Age	28
Women	33%
Minorities	24%

Geographic Distribution	
Africa.....	1%
Asia.....	11%
Eastern Europe.....	1%
India.....	11%
Latin America.....	2%
Middle East.....	1%
North America.....	69%
Western Europe.....	1%
Average Grade Point Average (GPA)	3.4
GMAT Score	
Middle 80% Range.....	650-750
Average.....	704

MBA Intern Acceptances by Function

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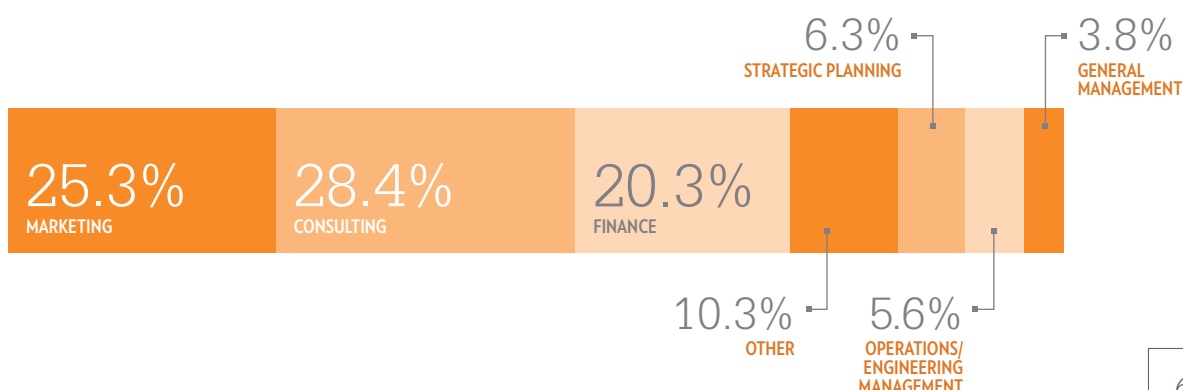
2014 DETAILED COMPENSATION INFORMATION *(90.1% of accepted offers included useable function salary data.)*

FUNCTION	% OF REPORTED	MEDIAN BASE SALARY (ANNUALIZED)	MEAN BASE SALARY (ANNUALIZED)	BASE SALARY RANGE (ANNUALIZED)
Consulting	28.4%	\$127,400	\$114,791	\$19,500-\$135,200
Strategy Consulting	14.4%	\$132,000	\$125,000	\$52,000-\$135,200
General Consulting	6.3%	\$128,698	\$103,510	\$19,500-\$134,940
Other Consulting	7.7%	\$105,000	\$105,033	\$40,000-\$135,000
Marketing	25.3%	\$83,196	\$83,003	\$43,333-\$171,600
Product Management	16.9%	\$80,652	\$83,192	\$52,000-\$171,600
General Marketing	4.4%	\$86,450	\$81,641	\$56,160-\$99,840
Other Marketing	4.0%	\$90,996	\$83,688	\$43,333-\$110,400
Finance	20.3%	\$99,996	\$91,205	\$24,960-\$119,592
Corporate Finance	8.8%	\$94,162	\$89,771	\$51,996-\$110,496
Investment Banking	7.2%	\$99,996	\$100,284	\$96,200-\$104,000
Investment Management	1.3%	\$102,004	\$103,601	\$99,996-\$110,400
Other Finance*	3.0%	\$71,006	\$69,380	\$24,960-\$119,592
Strategic Planning	6.3%	\$81,150	\$74,554	\$39,000-\$102,960
Operations/Engineering Management	5.6%	\$89,196	\$86,206	\$59,424-\$114,400
General Management	3.8%	\$84,900	\$81,350	\$26,000-\$104,000
Other**	10.3%	\$79,040	\$76,956	\$21,667-\$156,000
Human Resource Management	1.6%	\$92,304	\$88,445	\$79,040-\$95,680
Supply Chain Management	1.6%	\$79,040	\$81,352	\$72,800-\$98,400
E-commerce	1.3%	\$86,484	\$84,792	\$70,200-\$96,000
Other	5.8%	\$67,167	\$71,126	\$21,667-\$156,000

*Other Finance includes Mergers & Acquisitions – 0.6% and Commercial Banking – 0.6%

**Other includes Real Estate – 0.9%, Sustainability/Environment – 0.6%, Computer/Management Information Systems – 0.3%

Note: Thirty-five students chose to participate in uncompensated internships or for stipends under \$10,000 (annualized).



MBA Intern Acceptances by Industry

2014 DETAILED COMPENSATION INFORMATION *(90.1% of accepted offers included useable industry salary data.)*

INDUSTRY	% OF REPORTED	MEDIAN BASE SALARY (ANNUALIZED)	MEAN BASE SALARY (ANNUALIZED)	BASE SALARY RANGE (ANNUALIZED)
Service	64.1%	\$99,996	\$98,045	\$19,500-\$156,000
Consulting	20.6%	\$133,120	\$127,625	\$84,500-\$135,200
Technology/Telecom Services	14.7%	\$96,000	\$88,898	\$31,200-\$108,160
Financial Services	10.0%	\$99,996	\$87,057	\$21,667-\$127,400
Investment Banking	6.9%	\$99,996	\$96,941	\$48,000-\$122,200
Healthcare	3.4%	\$78,000	\$65,734	\$26,000-\$100,880
Retail	2.5%	\$84,000	\$82,633	\$60,667-\$97,500
Non-Profit	1.6%	\$52,000	\$45,499	\$52,000-\$195,000
Other Services	4.4%	\$59,872	\$69,119	\$24,960-\$156,000
Manufacturing	35.9%	\$82,004	\$83,103	\$41,600-\$171,600
Consumer Goods	14.7%	\$84,500	\$85,686	\$41,600-\$171,600
Energy/Raw Materials	6.3%	\$78,000	\$86,243	\$49,920-\$120,000
Computers/Electronic Products	4.1%	\$68,640	\$77,194	\$56,160-\$114,400
Pharmaceutical/Healthcare Products	3.8%	\$86,580	\$82,604	\$60,000-\$104,000
Automotive	2.5%	\$77,298	\$75,549	\$51,996-\$86,400
Diversified Manufacturing	1.3%	\$79,950	\$80,171	\$72,800-\$87,984
Other Manufacturing	3.2%	\$84,000	\$80,448	\$43,333-\$105,000

MBA Intern Acceptances by Region

2014 DETAILED COMPENSATION INFORMATION *(90.1% of accepted offers included useable region salary data.)*

REGION	% OF REPORTED	MEDIAN BASE SALARY (ANNUALIZED)	MEAN BASE SALARY (ANNUALIZED)	BASE SALARY RANGE (ANNUALIZED)
Midwest	38.1%	\$88,400	\$93,936	\$24,000-\$140,400
West	19.9%	\$96,000	\$89,076	\$28,800-\$138,000
Northeast	18.1%	\$99,996	\$98,394	\$14,400-\$135,200
Southwest	7.5%	\$78,000	\$85,134	\$60,000-\$138,000
South	4.9%	\$86,400	\$87,773	\$60,000-\$135,000
Mid-Atlantic	2.8%	\$85,488	\$80,805	\$19,200-\$135,200
International	8.7%	\$72,000	\$78,907	\$10,400-\$135,000
Asia	5.2%	\$77,073	\$76,816	\$10,400-\$135,000
South America	1.6%	\$88,000	\$89,333	\$60,000-\$120,000
Other	1.9%	\$60,000	\$75,944	\$16,250-\$132,000