

MBA GRADUATES



MBA Graduate Overview

DEMOGRAPHIC OVERVIEW

Class Size.....	455
Undergraduate Majors	
Business.....	27%
Engineering	21%
Humanities/Social Sciences	21%
Economics.....	17%
Math/Physical Sciences	8%
Computer Science.....	5%
Other.....	1%
Average Full-time Work Experience (years).....	5
Range (years).....	<1-15 years
Average Age	27
Women	33%
Minorities	24%

Geographic Distribution

Africa.....	1%
Asia.....	11%
Eastern Europe.....	1%
India.....	11%
Latin America.....	2%
Middle East.....	1%
North America.....	69%
Western Europe.....	1%
Average Grade Point Average (GPA).....	3.4
GMAT Score	
Middle 80% Range.....	650-750
Average.....	704

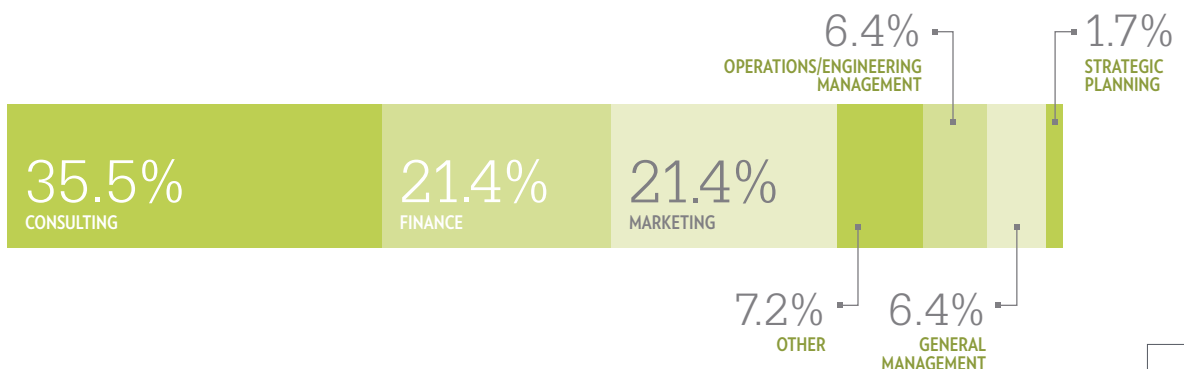
MBA Graduate Acceptances by Function

MBA
15

2015 DETAILED COMPENSATION INFORMATION (99% of accepted offers included usable function salary data.)

FUNCTION	BASE SALARY				SIGNING BONUS		OTHER GUARANTEED COMPENSATION	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN	% OF REPORTED	MEDIAN
Consulting	35.5%	\$135,000	\$132,235	\$77,500-\$170,000	97.6%	\$25,000	60.0%	\$24,000
Strategy Consulting	25.1%	\$140,000	\$135,221	\$90,000-\$170,000	97.7%	\$25,000	54.0%	\$33,500
Internal Consulting	4.0%	\$112,500	\$112,542	\$77,500-\$125,000	100.0%	\$20,000	57.1%	\$12,400
General Consulting	2.3%	\$137,500	\$135,000	\$125,000-\$140,000	100.0%	\$25,000	37.5%	\$20,250
Consulting - IT/System	2.3%	\$135,000	\$128,125	\$95,000-\$140,000	87.5%	\$25,000	50.0%	\$40,500
Operations/Process Consulting	1.8%	\$135,000	\$136,667	\$120,000-\$155,000	100.0%	\$35,000	66.7%	\$22,750
Finance	21.4%	\$111,500	\$112,498	\$51,996-\$160,000	85.1%	\$35,000	37.8%	\$15,000
Corporate Finance	10.4%	\$105,000	\$104,987	\$80,000-\$125,000	86.1%	\$25,500	55.6%	\$11,250
Investment Banking	7.2%	\$125,000	\$126,040	\$96,000-\$150,000	100.0%	\$47,500	8.0%	\$55,000
Other Finance	3.8%	\$105,000	\$107,254	\$51,996-\$160,000	53.8%	\$30,000	46.2%	\$20,000
Marketing	21.4%	\$105,000	\$106,271	\$70,000-\$135,000	87.8%	\$25,000	50.0%	\$10,500
Product Management	14.7%	\$105,000	\$107,030	\$70,000-\$135,000	90.2%	\$25,000	52.9%	\$10,000
General Marketing	3.8%	\$102,000	\$102,692	\$80,000-\$120,000	76.9%	\$27,000	38.5%	\$10,500
Marketing - Sales/Retail	1.4%	\$110,000	\$106,600	\$100,000-\$113,000	100.0%	\$25,000	40.0%	\$15,000
Other Marketing	1.5%	\$110,000	\$107,500	\$85,500-\$120,000	80.0%	\$15,000	60.0%	\$22,400
General Management	6.4%	\$111,500	\$108,409	\$70,000-\$140,000	77.3%	\$20,000	72.7%	\$15,410
Operations/Engineering Management	6.4%	\$120,000	\$118,500	\$110,000-\$130,000	86.4%	\$27,000	45.5%	\$20,000
Strategic Planning	1.7%	\$114,000	\$113,000	\$100,000-\$130,000	100.0%	\$20,000	66.7%	\$17,000
Other*	7.2%	\$110,000	\$111,960	\$65,000-\$160,000	76.0%	\$20,000	48.0%	\$14,750

*Other includes Supply Chain Mgmt. – 1.5%, E-Commerce – 1.5%, and HR Mgmt. – 1.2%



MBA Graduate Acceptances by Industry

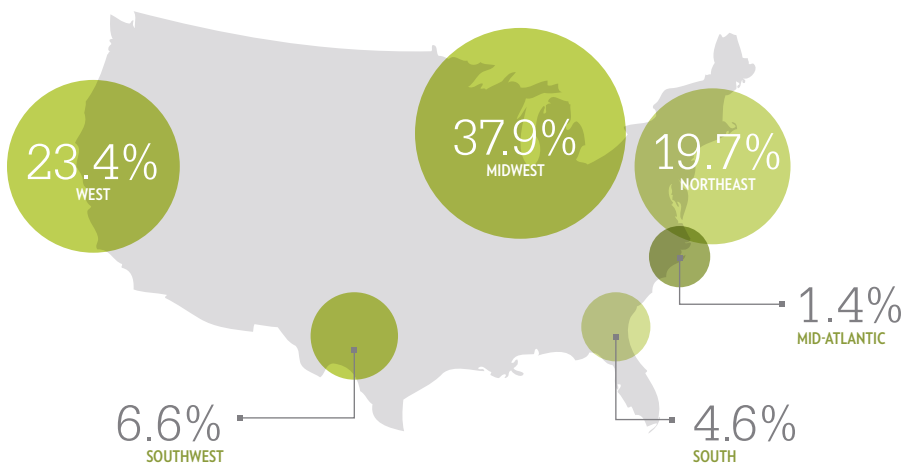
2015 DETAILED COMPENSATION INFORMATION *(99% of accepted offers included usable industry salary data.)*

INDUSTRY	BASE SALARY				SIGNING BONUS		OTHER GUARANTEED COMPENSATION	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN	% OF REPORTED	MEDIAN
Service	74.3%	\$125,000	\$122,663	\$51,996-\$170,000	89.9%	\$25,000	48.2%	\$20,500
Consulting	30.9%	\$135,000	\$135,227	\$90,000-\$170,000	98.1%	\$25,000	53.3%	\$33,000
Technology/Telecom Services	17.6%	\$117,000	\$116,410	\$70,000-\$145,000	83.6%	\$27,000	49.2%	\$21,000
Financial Services	7.5%	\$125,000	\$116,038	\$51,996-\$160,000	88.5%	\$37,500	38.5%	\$19,375
Investment Banking	7.5%	\$125,000	\$119,558	\$90,000-\$150,000	96.2%	\$40,000	26.9%	\$20,000
Retail	2.6%	\$110,000	\$107,556	\$100,000-\$118,000	100.0%	\$20,000	66.7%	\$15,500
Healthcare	2.6%	\$110,000	\$103,722	\$70,000-\$120,000	88.9%	\$17,500	66.7%	\$25,000
Other Services	5.6%	\$100,000	\$101,426	\$65,000-\$160,000	52.6%	\$15,000	42.1%	\$8,250
Manufacturing	25.7%	\$105,000	\$105,599	\$72,500-\$140,000	87.6%	\$21,000	55.1%	\$10,350
Consumer Goods	11.0%	\$102,000	\$101,789	\$90,000-\$110,000	89.5%	\$25,000	50.0%	\$10,000
Energy/Raw Materials	3.8%	\$107,000	\$110,231	\$100,000-\$125,000	92.3%	\$20,000	61.5%	\$12,250
Computers/Electronic Products	2.0%	\$105,000	\$109,933	\$80,033-\$140,000	100.0%	\$27,000	71.4%	\$8,000
Pharmaceutical/Healthcare Products	2.6%	\$105,000	\$100,278	\$72,500-\$115,000	77.8%	\$20,000	44.4%	\$10,750
Diversified Manufacturing	1.4%	\$115,000	\$113,518	\$108,588-\$120,000	80.0%	\$20,000	80.0%	\$9,000
Other Manufacturing	4.9%	\$114,000	\$109,278	\$90,000-\$120,000	82.4%	\$20,000	52.9%	\$12,000

MBA Graduate Acceptances by Region

2015 DETAILED COMPENSATION INFORMATION *(99% of accepted offers included usable region salary data.)*

REGION	BASE SALARY				SIGNING BONUS		OTHER GUARANTEED COMPENSATION	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN	% OF REPORTED	MEDIAN
Midwest	37.9%	\$115,000	\$118,486	\$65,000-\$170,000	88.5%	\$25,000	51.1%	\$14,000
Chicago, IL	20.2%	\$135,000	\$126,276	\$65,000-\$170,000	88.6%	\$25,000	55.7%	\$20,000
Detroit, MI	8.1%	\$111,500	\$112,536	\$72,500-\$147,000	82.1%	\$25,000	42.9%	\$15,500
Minneapolis / St. Paul, MN	5.2%	\$106,794	\$108,199	\$102,000-\$125,000	94.4%	\$25,000	61.1%	\$11,000
Other	4.4%	\$105,000	\$105,582	\$90,000-\$116,736	93.3%	\$20,000	20.0%	\$20,500
West	23.4%	\$120,000	\$120,399	\$70,000-\$170,000	86.4%	\$25,500	54.3%	\$20,000
San Francisco, CA	10.1%	\$125,000	\$125,080	\$80,000-\$170,000	85.7%	\$25,000	25.7%	\$10,000
Seattle, WA	11.3%	\$117,000	\$118,321	\$112,000-\$165,000	89.7%	\$25,500	48.7%	\$20,000
Other	2.0%	\$101,250	\$108,571	\$70,000-\$135,000	71.4%	\$25,000	14.3%	\$8,150
Northeast	19.7%	\$125,000	\$120,360	\$85,000-\$150,000	97.1%	\$29,500	42.6%	\$15,000
New York, NY	13.9%	\$125,000	\$121,875	\$100,000-\$150,000	100.0%	\$35,000	29.2%	\$19,375
Newark, NJ	3.5%	\$107,500	\$110,000	\$95,000-\$147,000	91.7%	\$20,000	75.0%	\$10,000
Boston, MA	2.0%	\$135,000	\$127,786	\$85,000-\$147,000	85.7%	\$25,000	71.4%	\$18,750
Other	0.3%							
Southwest	6.6%	\$110,000	\$116,239	\$77,500 - \$155,000	78.3%	\$22,500	30.4%	\$20,000
South	4.6%	\$105,000	\$112,488	\$80,000 - \$140,000	93.8%	\$25,000	43.8%	\$10,000
Mid-Atlantic	1.4%	\$110,000	\$106,399	\$51,996 - \$135,000	80.0%	\$27,500	40.0%	\$10,000
International	6.4%	\$115,000	\$111,772	\$76,800 - \$135,000	90.9%	\$22,500	77.3%	\$20,000
Asia	4.6%	\$112,500	\$110,125	\$76,800 - \$135,000	87.5%	\$20,000	87.5%	\$20,000
Other	1.8%	\$115,000	\$116,167	\$100,000 - \$135,000	100.0%	\$34,250	16.7%	\$8,000



Graduates Seeking Employment

	U.S. CITIZENS/ PERMANENT RESIDENTS		FOREIGN NATIONALS		TOTAL GRADUATING CLASS	
Seeking Employment	59.3%	270	24.2%	110	83.5%	380
Returning to Internship Employer	27.5%	125	10.1%	46	37.6%	171
Seeking New Employment	31.8%	145	14.1%	64	45.9%	209
Not Seeking Employment	4.4%	20	0.9%	4	5.3%	24
Continuing Education	0.4%	2	0.0%	0	0.4%	2
Not currently seeking employment	0.7%	3	0.0%	0	0.7%	3
Sponsored Student/Already Employed	2.6%	12	0.9%	4	3.5%	16
Starting/Buying Company	0.7%	3	0.0%	0	0.7%	3
No Information Available	7.9%	36	3.3%	15	11.2%	51
Total Graduates	71.6%	326	28.4%	129	100.0%	455

Position Source

	NUMBER	% OF TOTAL
On-Campus/School Facilitated	254	68.7%
On-Campus Recruiting	91	24.6%
Returning to On-campus/School Facilitated Internship	130	35.1%
Other School Facilitated (Posting, Alumni/Faculty Networking, etc...)	33	9.0%
Off-Campus/Direct Contact	100	27.0%
Direct Contact	37	10.1%
Returning to Off-Campus/Direct Contact Internship	29	7.8%
Other Off-Campus Contact (personal networking, other job postings, etc...)	12	3.2%
Third-Party Sources (Search Firms, etc.)	3	0.8%
Starting/Buying Company	3	0.8%
Remaining w/Pre Ross Employer	16	4.3%
Not Reported	16	4.3%
Total	370	100%

Timing of Job Offers

	RECEIVED FIRST OFFER BY GRADUATION	RECEIVED FIRST OFFER WITHIN 3 MONTHS OF GRADUATION
U.S. Citizens/Permanent Residents	93.7%	97.4%
Foreign Nationals	89.1%	97.3%
Total	92.4%	97.4%

Timing of Job Acceptances

	ACCEPTED OFFER BY GRADUATION	ACCEPTED OFFER WITHIN 3 MONTHS OF GRADUATION
U.S. Citizens/Permanent Residents	90.4%	94.1%
Foreign Nationals	76.4%	87.3%
Total	86.3%	92.1%

Base Salary by Citizenship

	HAVE USABLE SALARY DATA	PERCENT OF REPORTED	MEDIAN BASE SALARY (\$)	MEAN BASE SALARY (\$)	BASE SALARY RANGE (\$)
U.S. Citizens/Permanent Residents	252	72.8%	\$117,000	\$117,942	\$51,996-\$170,000
Foreign Nationals	94	27.2%	\$119,000	\$119,163	\$70,000-\$150,000
Total	346	100.0%	\$117,750	\$118,274	\$51,996-\$170,000

Signing Bonus by Citizenship

	HAVE USABLE SALARY DATA	PERCENT OF REPORTED	MEDIAN BONUS (\$)	MEAN BONUS (\$)	BONUS RANGE (\$)
U.S. Citizens/Permanent Residents	223	72.2%	\$25,000	\$27,624	\$2,500-\$60,000
Foreign Nationals	86	27.8%	\$25,000	\$28,634	\$5,000-\$77,000
Total	309	100.0%	\$25,000	\$27,905	\$2,500-\$77,000

Other Guaranteed Compensation by Citizenship

	HAVE USABLE SALARY DATA	PERCENT OF REPORTED	MEDIAN BONUS (\$)	MEAN BONUS (\$)	BONUS RANGE (\$)
U.S. Citizens/Permanent Residents	120	70.2%	\$15,000	\$22,509	\$1,000-\$175,000
Foreign Nationals	51	29.8%	\$20,500	\$35,559	\$4,000-\$225,000
Total	171	100.0%	\$20,000	\$26,401	\$1,000-\$225,000

MBA INTERNS



MBA Intern Overview

DEMOGRAPHIC OVERVIEW

Class Size.....	447
Undergraduate Majors	
Business.....	25%
Engineering	24%
Humanities/Social Sciences	23%
Economics.....	13%
Math/Physical Sciences	7%
Computer Science.....	5%
Other.....	3%
Average Full-time Work Experience (years).....	5
Range (years).....	<1-20 years
Average Age	28
Women	32%
Minorities	23%

Geographic Distribution

Africa.....	1%
Asia.....	11%
Eastern Europe.....	1%
India.....	11%
Latin America.....	6%
Middle East.....	1%
North America.....	69%
Average Grade Point Average (GPA).....	3.4
GMAT Score	
Middle 80% Range.....	650-750
Average.....	702

MBA Intern Acceptances by Function

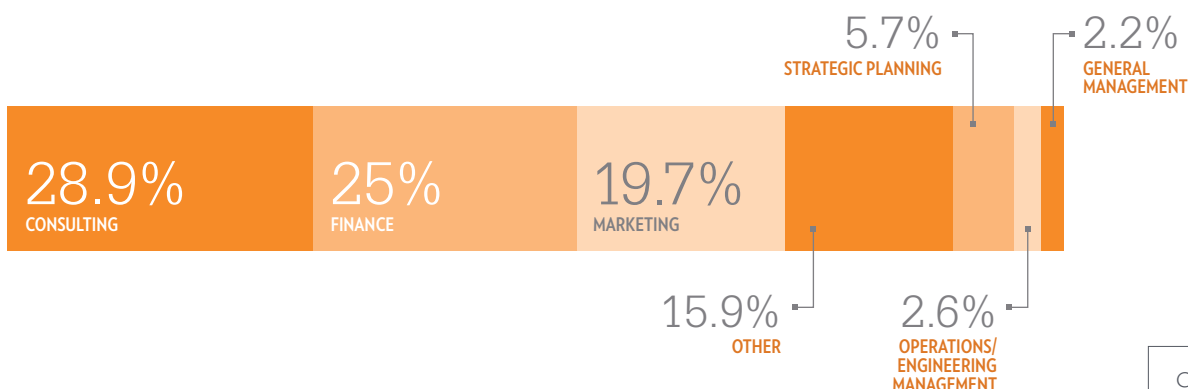
2016 DETAILED COMPENSATION INFORMATION (98% of accepted offers included usable function salary data.)

FUNCTION	% OF REPORTED	MEDIAN BASE SALARY (ANNUALIZED)	MEAN BASE SALARY (ANNUALIZED)	BASE SALARY RANGE (ANNUALIZED)
Consulting	28.9%	\$132,036	\$113,623	\$21,667-\$150,800
Strategy Consulting	18.4%	\$135,000	\$121,185	\$21,667-\$150,800
General Consulting	1.3%	\$134,940	\$128,513	\$106,600-\$144,000
Other Consulting	9.2%	\$88,400	\$96,372	\$43,333-\$150,800
Finance	25.0%	\$104,000	\$105,472	\$30,420-\$126,000
Investment Banking	10.1%	\$124,992	\$124,921	\$123,000-\$126,000
Corporate Finance	7.9%	\$96,000	\$92,906	\$76,800-\$104,000
Other Finance*	7.0%	\$96,000	\$91,649	\$30,420-\$124,992
Marketing	19.7%	\$88,400	\$85,943	\$43,333-\$104,000
Product Management	9.6%	\$88,600	\$88,018	\$68,640-\$104,000
General Marketing	6.1%	\$87,667	\$86,167	\$64,480-\$98,400
Other Marketing	4.0%	\$83,712	\$80,521	\$43,333-\$96,000
Strategic Planning	5.7%	\$86,667	\$86,582	\$48,724-\$114,000
Operations/Engineering Management	2.6%	\$96,000	\$92,199	\$36,396-\$114,400
General Management	2.2%	\$93,600	\$90,094	\$80,076-\$104,000
Other**	15.9%	\$78,494	\$75,801	\$20,800-\$114,400
Human Resource Management	3.9%	\$79,560	\$82,347	\$68,640-\$114,400
E-commerce	1.3%	\$96,000	\$96,000	\$96,000-\$96,000
Real Estate	1.3%	\$51,996	\$52,264	\$29,120-\$75,677
Other	9.4%	\$75,677	\$73,473	\$20,800-\$114,400

*Other Finance includes Private Client Services/Wealth Management - 0.5%, and Investment Management - 0.9%

** Other includes International Business - 0.9%, Supply Chain Management - 0.9%, etc.

Note: Five students chose to participate in uncompensated internships or for stipends under \$10,000 (annualized).



MBA Intern Acceptances by Industry

2016 DETAILED COMPENSATION INFORMATION (98% of accepted offers included usable industry salary data.)

INDUSTRY	% OF REPORTED	MEDIAN BASE SALARY (ANNUALIZED)	MEAN BASE SALARY (ANNUALIZED)	BASE SALARY RANGE (ANNUALIZED)
Service	65.8%	\$100,398	\$104,153	\$21,667-\$150,800
Consulting	19.3%	\$135,000	\$131,837	\$21,667-\$150,800
Technology/Telecom Services	14.9%	\$96,000	\$90,976	\$47,996-\$100,800
Financial Services	13.6%	\$124,800	\$107,817	\$30,420-\$126,000
Investment Banking	5.3%	\$124,974	\$117,785	\$87,480-\$125,004
Non-Profit	2.6%	\$38,996	\$38,362	\$29,120-\$43,333
Healthcare	1.8%	\$63,700	\$67,431	\$48,724-\$93,600
Retail	1.3%	\$83,200	\$85,733	\$78,000-\$96,000
Other Services	7.0%	\$62,400	\$62,660	\$29,120-\$106,600
Manufacturing	34.2%	\$86,400	\$84,918	\$20,800-\$119,600
Consumer Goods	13.6%	\$83,328	\$82,258	\$41,600-\$96,000
Pharmaceutical/Healthcare Products	7.0%	\$92,300	\$87,748	\$43,333-\$104,000
Computers/Electronic Products	3.9%	\$68,640	\$87,760	\$68,640-\$114,400
Automotive	3.1%	\$80,400	\$76,530	\$52,000-\$83,712
Energy/Raw Materials	2.6%	\$98,400	\$96,231	\$78,000-\$119,600
Diversified Manufacturing	2.2%	\$88,800	\$97,333	\$87,880-\$114,000
Other Manufacturing	1.8%	\$86,400	\$70,000	\$20,800-\$86,400

MBA Intern Acceptances by Region

2016 DETAILED COMPENSATION INFORMATION *(98% of accepted offers included usable region salary data.)*

REGION	% OF REPORTED	MEDIAN BASE SALARY (ANNUALIZED)	MEAN BASE SALARY (ANNUALIZED)	BASE SALARY RANGE (ANNUALIZED)
Midwest	32.0%	\$91,000	\$101,072	\$32,500-\$150,800
West	22.8%	\$96,000	\$92,910	\$20,800-\$144,000
Northeast	25.4%	\$99,996	\$102,301	\$29,120-\$144,000
Southwest	6.1%	\$83,600	\$77,883	\$62,400-\$96,000
South	3.1%	\$64,480	\$61,442	\$30,420-\$96,000
Mid-Atlantic	4.4%	\$126,000	\$118,385	\$83,200-\$144,000
International	6.2%	\$115,800	\$99,939	\$43,333-\$144,000
Asia	3.1%	\$120,000	\$115,649	\$87,480-\$133,800
South America	1.3%	\$84,000	\$80,444	\$43,333-\$114,000
Other	1.8%	\$80,467	\$87,066	\$43,333-\$144,000

