

4,000+

INTERVIEWS ARRANGED BY
ROSS CAREER SERVICES IN 2015

50+

PEER CAREER COACHES

-THE MOST OF ANY MBA
PROGRAM



One of the most important aspects of business school is the job you get when you graduate. Wherever you want to go in the world, whether you're looking to change careers or accelerate your current path, a Michigan Ross MBA can help you get there.

This brochure lists all the hiring data from our Full-Time MBA Class of 2015. Check it out and see for yourself: Year after year, Ross grads get the jobs everyone wants.

TOP RECRUITERS BY INDUSTRY

Technology

Consulting
MCKINSEY & CO. // 33 HIRES

Financial Services

JPMORGAN CHASE & CO. // 13 HIRES

Consumer Goods
PEPSICO INC. // 12 HIRES

Manufacturing
GENERAL MOTORS CORP. // 10 HIRES

CLASS OF 2015

MAJOR EMPLOYERS

| COMPANY NAME | TOTAL | FULL-TIME | INTERN | |
|--------------------------------|-------|-----------|--------|--|
| Amazon | 66 | 34 | 32 | |
| McKinsey & Co. | 33 | 22 | 11 | |
| Deloitte | 31 | 20 | 11 | |
| The Boston Consulting Group | 22 | 14 | 8 | |
| PwC | 22 | 12 | 10 | |
| Bain & Co., Inc. | 18 | 9 | 9 | |
| JPMorgan Chase & Co. | 13 | 5 | 8 | |
| PepsiCo Inc. | 12 | 7 | 5 | |
| Microsoft Corp. | 11 | 7 | 4 | |
| Strategy& | 11 | 4 | 7 | |
| Accenture | 10 | 8 | 2 | |
| Kraft Heinz Co. | 10 | 8 | 2 | |
| Citi | 10 | 5 | 5 | |
| General Motors Corp. | 10 | 5 | 5 | |
| Google Inc. | 10 | 5 | 5 | |
| Nike Inc. | 9 | | 9 | |
| EY | 9 | 7 | 2 | |
| DISH Network Corp. | 8 | 5 | 3 | |
| Land O'Lakes Inc. | 8 | 2 | 6 | |
| American Express Co. | 7 | 2 | 5 | |
| Target Corp. | 6 | 4 | 2 | |
| Barclays | 6 | 4 | 2 | |
| Ecolab Inc. | 6 | 4 | 2 | |
| The Royal Bank of Canada (RBC) | 6 | 4 | 2 | |
| Wells Fargo | 6 | 3 | 3 | |
| Cummins Inc. | 6 | 3 | 3 | |
| A.T. Kearney Inc. | 5 | 5 | | |
| Intel Corp. | 5 | 4 | 1 | |
| Goldman Sachs Group | 5 | 3 | 2 | |

| COMPANY NAME | TOTAL | FULL-TIME | INTERN |
|-------------------------------|-------|-----------|--------|
| ZS Associates | 5 | 3 | 2 |
| Reckitt Benckiser | 5 | 3 | 2 |
| 3M Co. | 5 | 3 | 2 |
| Cisco Systems Inc. | 5 | 2 | 3 |
| Dell Inc. | 5 | 1 | 4 |
| Becton, Dickinson and Co. | 5 | 1 | 4 |
| Bank of America Merrill Lynch | 5 | | 5 |
| Wal-Mart Stores Inc. | 4 | 4 | |
| General Mills Inc. | 4 | 3 | 1 |
| The Boeing Co. | 4 | 2 | 2 |
| The Procter & Gamble Co. | 4 | 2 | 2 |
| Medtronic Inc. | 4 | 2 | 2 |
| Ford Motor Co. | 4 | 1 | 3 |
| Apple, Inc. | 4 | 1 | 3 |
| The Dow Chemical Co. | 4 | 1 | 3 |
| Verizon | 4 | 1 | 3 |
| Emerson Electric Co. | 4 | 1 | 3 |
| Education Pioneers | 4 | | 4 |
| Morgan Stanley | 3 | 3 | |
| Jefferies LLC | 3 | 3 | |
| S.C. Johnson & Son Inc. | 3 | 3 | |
| BASF | 3 | 3 | |
| Samsung Global Strategy Group | 3 | 3 | |
| Partners in Performance | 3 | 2 | 1 |
| Johnson & Johnson | 3 | 1 | 2 |
| Pacific Gas & Electric Co. | 3 | 1 | 2 |
| Whirlpool Corporation | 3 | | 3 |
| William Blair & Company LLC | 3 | | 3 |
| American Airlines | 3 | | 3 |

мва 15

CLASS OF 2015

MBA GRADUATES

97.4%

OF MBAS HAD AT LEAST
1 JOB OFFER WITHIN 3
MONTHS OF GRADUATION



MBA Graduate Overview

DEMOGRAPHIC OVERVIEW

| Class Size | 455 |
|---|-------------|
| Undergraduate Majors | |
| Business | 27% |
| Engineering | 21% |
| Humanities/Social Sciences | 21% |
| Economics | 17% |
| Math/Physical Sciences | 8% |
| Computer Science | 5% |
| Other | 1% |
| Average Full-Time Work Experience (years) | 5 |
| Range (years) | <1-15 years |
| Average Age | 27 |
| Women | 33% |
| Minorities | 24% |
| | |

Geographic Distribution

| Africa | 1% |
|-----------------------------------|---------|
| Asia | |
| Eastern Europe | 1% |
| India | 11% |
| Latin America | 2% |
| Middle East | 1% |
| North America | 69% |
| Western Europe | 1% |
| Average Grade Point Average (GPA) | 3.4 |
| GMAT Score | |
| Middle 80% Range | 650-750 |
| Average | 704 |

This report conforms to the MBA Career Services & Employer Alliance Standards for Reporting MBA Employment Statistics.

MBA Graduate Acceptances by Function

2015 DETAILED COMPENSATION INFORMATION (99% of accepted offers included usable function salary data.)

| | BASE SALARY | | | | SIGNING BONUS | | OTHER GUARANTEED COMPENSATION | |
|-----------------------------------|------------------|-----------|-----------|---------------------|------------------|----------|-------------------------------|----------|
| FUNCTION | % OF REPORTED | MEDIAN | MEAN | RANGE | % OF REPORTED | MEDIAN | % OF REPORTED | MEDIAN |
| Consulting | 35.5% | \$135,000 | \$132,235 | \$77,500-\$170,000 | 97.6% | \$25,000 | 60.0% | \$24,000 |
| Strategy Consulting | 25.1% | \$140,000 | \$135,221 | \$90,000-\$170,000 | 97.7% | \$25,000 | 54.0% | \$33,500 |
| Internal Consulting | 4.0% | \$112,500 | \$112,542 | \$77,500-\$125,000 | 100.0% | \$20,000 | 57.1% | \$12,400 |
| General Consulting | 2.3% | \$137,500 | \$135,000 | \$125,000-\$140,000 | 100.0% | \$25,000 | 37.5% | \$20,250 |
| Consulting – IT/System | 2.3% | \$135,000 | \$128,125 | \$95,000-\$140,000 | 87.5% | \$25,000 | 50.0% | \$40,500 |
| Operations/Process Consulting | 1.8% | \$135,000 | \$136,667 | \$120,000-\$155,000 | 100.0% | \$35,000 | 66.7% | \$22,750 |
| Finance | 21.4% | \$111,500 | \$112,498 | \$51,996-\$160,000 | 85.1% | \$35,000 | 37.8% | \$15,000 |
| Corporate Finance | 10.4% | \$105,000 | \$104,987 | \$80,000-\$125,000 | 86.1% | \$25,500 | 55.6% | \$11,250 |
| Investment Banking | 7.2% | \$125,000 | \$126,040 | \$96,000-\$150,000 | 100.0% | \$47,500 | 8.0% | \$55,000 |
| Other Finance | 3.8% | \$105,000 | \$107,254 | \$51,996-\$160,000 | 53.8% | \$30,000 | 46.2% | \$20,000 |
| Marketing | 21.4% | \$105,000 | \$106,271 | \$70,000-\$135,000 | 87.8% | \$25,000 | 50.0% | \$10,500 |
| Product Management | 14.7% | \$105,000 | \$107,030 | \$70,000-\$135,000 | 90.2% | \$25,000 | 52.9% | \$10,000 |
| General Marketing | 3.8% | \$102,000 | \$102,692 | \$80,000-\$120,000 | 76.9% | \$27,000 | 38.5% | \$10,500 |
| Marketing - Sales/Retail | 1.4% | \$110,000 | \$106,600 | \$100,000-\$113,000 | 100.0% | \$25,000 | 40.0% | \$15,000 |
| Other Marketing | 1.5% | \$110,000 | \$107,500 | \$85,500-\$120,000 | 80.0% | \$15,000 | 60.0% | \$22,400 |
| General Management | 6.4% | \$111,500 | \$108,409 | \$70,000-\$140,000 | 77.3% | \$20,000 | 72.7% | \$15,410 |
| Operations/Engineering Management | 6.4% | \$120,000 | \$118,500 | \$110,000-\$130,000 | 86.4% | \$27,000 | 45.5% | \$20,000 |
| Strategic Planning | 1.7% | \$114,000 | \$113,000 | \$100,000-\$130,000 | 100.0% | \$20,000 | 66.7% | \$17,000 |
| Other* | 7.2% | \$110,000 | \$111,960 | \$65,000-\$160,000 | 76.0% | \$20,000 | 48.0% | \$14,750 |

*Other includes Supply Chain Mgmt. - 1.5%, E-Commerce - 1.5%, and HR Mgmt. - 1.2%



MBA Graduate Acceptances by Industry

2015 DETAILED COMPENSATION INFORMATION (99% of accepted offers included usable industry salary data.)

| | BASE SALAR | BASE SALARY | | | | NUS | OTHER GUARANTEED COMPENSATION | |
|------------------------------------|------------------|-------------|-----------|---------------------|------------------|----------|-------------------------------|----------|
| INDUSTRY | % OF REPORTED | MEDIAN | MEAN | RANGE | % OF REPORTED | MEDIAN | % OF REPORTED | MEDIAN |
| Service | 74.3% | \$125,000 | \$122,663 | \$51,996-\$170,000 | 89.9% | \$25,000 | 48.2% | \$20,500 |
| Consulting | 30.9% | \$135,000 | \$135,227 | \$90,000-\$170,000 | 98.1% | \$25,000 | 53.3% | \$33,000 |
| Technology/Telecom Services | 17.6% | \$117,000 | \$116,410 | \$70,000-\$145,000 | 83.6% | \$27,000 | 49.2% | \$21,000 |
| Financial Services | 7.5% | \$125,000 | \$116,038 | \$51,996-\$160,000 | 88.5% | \$37,500 | 38.5% | \$19,375 |
| Investment Banking | 7.5% | \$125,000 | \$119,558 | \$90,000-\$150,000 | 96.2% | \$40,000 | 26.9% | \$20,000 |
| Retail | 2.6% | \$110,000 | \$107,556 | \$100,000-\$118,000 | 100.0% | \$20,000 | 66.7% | \$15,500 |
| Healthcare | 2.6% | \$110,000 | \$103,722 | \$70,000-\$120,000 | 88.9% | \$17,500 | 66.7% | \$25,000 |
| Other Services | 5.6% | \$100,000 | \$101,426 | \$65,000-\$160,000 | 52.6% | \$15,000 | 42.1% | \$8,250 |
| Manufacturing | 25.7% | \$105,000 | \$105,599 | \$72,500-\$140,000 | 87.6% | \$21,000 | 55.1% | \$10,350 |
| Consumer Goods | 11.0% | \$102,000 | \$101,789 | \$90,000-\$110,000 | 89.5% | \$25,000 | 50.0% | \$10,000 |
| Energy/Raw Materials | 3.8% | \$107,000 | \$110,231 | \$100,000-\$125,000 | 92.3% | \$20,000 | 61.5% | \$12,250 |
| Computers/Electronic Products | 2.0% | \$105,000 | \$109,933 | \$80,033-\$140,000 | 100.0% | \$27,000 | 71.4% | \$8,000 |
| Pharmaceutical/Healthcare Products | 2.6% | \$105,000 | \$100,278 | \$72,500-\$115,000 | 77.8% | \$20,000 | 44.4% | \$10,750 |
| Diversified Manufacturing | 1.4% | \$115,000 | \$113,518 | \$108,588-\$120,000 | 80.0% | \$20,000 | 80.0% | \$9,000 |
| Other Manufacturing | 4.9% | \$114,000 | \$109,278 | \$90,000-\$120,000 | 82.4% | \$20,000 | 52.9% | \$12,000 |

19.6% TECH

19.6% of the class went into a tech related field (includes Tech/Telecom/Computer/ Electronics industries). Hiring was led by:



Amazon
34 FULL-TIME HIRES



Microsoft 7 Full-time Hires

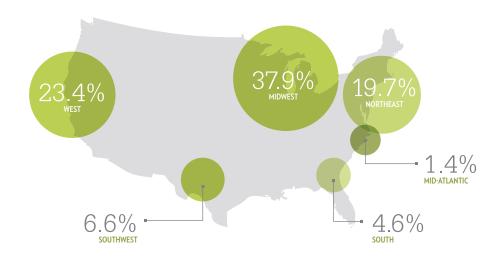


Google
5 FULL-TIME HIRES

MBA Graduate Acceptances by Region

2015 DETAILED COMPENSATION INFORMATION (99% of accepted offers included usable region salary data.)

| BASE SALAR | BASE SALARY | | | | SIGNING BONUS | | OTHER GUARANTEED COMPENSATION | |
|------------------|---|---|--|---|--|---|--|--|
| % OF REPORTED | MEDIAN | MEAN | RANGE | % OF REPORTED | MEDIAN | % OF REPORTED | MEDIAN | |
| 37.9% | \$115,000 | \$118,486 | \$65,000-\$170,000 | 88.5% | \$25,000 | 51.1% | \$14,000 | |
| 20.2% | \$135,000 | \$126,276 | \$65,000-\$170,000 | 88.6% | \$25,000 | 55.7% | \$20,000 | |
| 8.1% | \$111,500 | \$112,536 | \$72,500-\$147,000 | 82.1% | \$25,000 | 42.9% | \$15,500 | |
| 5.2% | \$106,794 | \$108,199 | \$102,000-\$125,000 | 94.4% | \$25,000 | 61.1% | \$11,000 | |
| 4.4% | \$105,000 | \$105,582 | \$90,000-\$116,736 | 93.3% | \$20,000 | 20.0% | \$20,500 | |
| 23.4% | \$120,000 | \$120,399 | \$70,000-\$170,000 | 86.4% | \$25,500 | 54.3% | \$20,000 | |
| 10.1% | \$125,000 | \$125,080 | \$80,000-\$170,000 | 85.7% | \$25,000 | 25.7% | \$10,000 | |
| 11.3% | \$117,000 | \$118,321 | \$112,000-\$165,000 | 89.7% | \$25,500 | 48.7% | \$20,000 | |
| 2.0% | \$101,250 | \$108,571 | \$70,000-\$135,000 | 71.4% | \$25,000 | 14.3% | \$8,150 | |
| 19.7% | \$125,000 | \$120,360 | \$85,000-\$150,000 | 97.1% | \$29,500 | 42.6% | \$15,000 | |
| 13.9% | \$125,000 | \$121,875 | \$100,000-\$150,000 | 100.0% | \$35,000 | 29.2% | \$19,375 | |
| 3.5% | \$107,500 | \$110,000 | \$95,000-\$147,000 | 91.7% | \$20,000 | 75.0% | \$10,000 | |
| 2.0% | \$135,000 | \$127,786 | \$85,000-\$147,000 | 85.7% | \$25,000 | 71.4% | \$18,750 | |
| 0.3% | | | | | | | | |
| 6.6% | \$110,000 | \$116,239 | \$77,500 - \$155,000 | 78.3% | \$22,500 | 30.4% | \$20,000 | |
| 4.6% | \$105,000 | \$112,488 | \$80,000 - \$140,000 | 93.8% | \$25,000 | 43.8% | \$10,000 | |
| 1.4% | \$110,000 | \$106,399 | \$51,996 - \$135,000 | 80.0% | \$27,500 | 40.0% | \$10,000 | |
| 6.4% | \$115,000 | \$111,772 | \$76,800 - \$135,000 | 90.9% | \$22,500 | 77.3% | \$20,000 | |
| 4.6% | \$112,500 | \$110,125 | \$76,800 - \$135,000 | 87.5% | \$20,000 | 87.5% | \$20,000 | |
| 1.8% | \$115,000 | \$116,167 | \$100,000 - \$135,000 | 100.0% | \$34,250 | 16.7% | \$8,000 | |
| | 37.9% 20.2% 8.1% 5.2% 4.4% 23.4% 10.1% 11.3% 2.0% 19.7% 13.9% 3.5% 2.0% 0.3% 6.6% 4.6% 1.4% 6.4% 4.6% | \$0F REPORTED MEDIAN 37.9% \$115,000 20.2% \$135,000 8.1% \$111,500 5.2% \$106,794 4.4% \$105,000 23.4% \$120,000 10.1% \$125,000 11.3% \$117,000 2.0% \$101,250 19.7% \$125,000 13.9% \$125,000 3.5% \$107,500 2.0% \$135,000 0.3% 6.6% \$110,000 4.6% \$105,000 1.4% \$110,000 6.4% \$115,000 4.6% \$115,000 | % OF REPORTED MEDIAN MEAN 37.9% \$115,000 \$118,486 20.2% \$135,000 \$126,276 8.1% \$111,500 \$112,536 5.2% \$106,794 \$108,199 4.4% \$105,000 \$105,582 23.4% \$120,000 \$120,399 10.1% \$125,000 \$125,080 11.3% \$117,000 \$118,321 2.0% \$101,250 \$108,571 19.7% \$125,000 \$120,360 13.9% \$125,000 \$121,875 3.5% \$107,500 \$110,000 2.0% \$135,000 \$127,786 0.3% 6.6% \$110,000 \$116,239 4.6% \$105,000 \$112,488 1.4% \$110,000 \$106,399 6.4% \$115,000 \$111,772 4.6% \$112,500 \$1110,125 | % OF REPORTED MEDIAN MEAN RANGE 37.9% \$115,000 \$118,486 \$65,000-\$170,000 20.2% \$135,000 \$126,276 \$65,000-\$170,000 8.1% \$111,500 \$112,536 \$72,500-\$147,000 5.2% \$106,794 \$108,199 \$102,000-\$125,000 4.4% \$105,000 \$105,582 \$90,000-\$116,736 23.4% \$120,000 \$120,399 \$70,000-\$170,000 10.1% \$125,000 \$125,080 \$80,000-\$170,000 11.3% \$117,000 \$118,321 \$112,000-\$165,000 2.0% \$101,250 \$108,571 \$70,000-\$135,000 13.9% \$125,000 \$121,875 \$100,000-\$150,000 3.5% \$107,500 \$110,000 \$95,000-\$147,000 2.0% \$135,000 \$127,786 \$85,000-\$147,000 0.3% 6.6% \$110,000 \$116,239 \$77,500-\$155,000 4.6% \$105,000 \$112,488 \$80,000-\$140,000 1.4% \$110,000 \$106,399 \$51,996-\$135,000 | % OF REPORTED MEDIAN MEAN RANGE % OF REPORTED 37.9% \$115,000 \$118,486 \$65,000-\$170,000 88.5% 20.2% \$135,000 \$126,276 \$65,000-\$170,000 88.6% 8.1% \$111,500 \$112,536 \$72,500-\$147,000 82.1% 5.2% \$106,794 \$108,199 \$102,000-\$125,000 94.4% 4.4% \$105,000 \$105,582 \$90,000-\$170,000 86.4% 10.1% \$125,000 \$120,399 \$70,000-\$170,000 85.7% 11.3% \$117,000 \$118,321 \$112,000-\$165,000 89.7% 2.0% \$101,250 \$108,571 \$70,000-\$155,000 71.4% 19.7% \$125,000 \$120,360 \$85,000-\$150,000 97.1% 13.9% \$125,000 \$121,875 \$100,000-\$150,000 91.7% 2.0% \$135,000 \$127,786 \$85,000-\$147,000 85.7% 0.3% 6.6% \$110,000 \$116,239 \$77,500 - \$155,000 78.3% 4.6% \$105,000 | % OF REPORTED MEDIAN MEAN RANGE % OF REPORTED MEDIAN 37.9% \$115,000 \$118,486 \$65,000-\$170,000 88.5% \$25,000 20.2% \$135,000 \$126,276 \$65,000-\$170,000 88.6% \$25,000 8.1% \$111,500 \$112,536 \$72,500-\$147,000 82.1% \$25,000 5.2% \$106,794 \$108,199 \$102,000-\$125,000 94.4% \$25,000 4.4% \$105,000 \$105,582 \$90,000-\$170,000 86.4% \$25,000 23.4% \$120,000 \$120,399 \$70,000-\$170,000 86.4% \$25,000 10.1% \$125,000 \$125,080 \$80,000-\$170,000 85.7% \$25,000 11.3% \$117,000 \$118,321 \$112,000-\$165,000 89.7% \$25,000 19.7% \$125,000 \$120,360 \$85,000-\$150,000 97.1% \$29,500 13.9% \$125,000 \$121,875 \$100,000-\$150,000 97.7% \$20,000 2.0% \$135,000 \$127,786 \$85,000-\$147,00 | BASE SALARY COMPENSA % OF REPORTED MEDIAN MEAN RANGE % OF REPORTED MEDIAN % OF REPORTED 37.9% \$115,000 \$118,486 \$65,000-\$170,000 88.5% \$25,000 51.1% 20.2% \$135,000 \$126,276 \$65,000-\$170,000 88.6% \$25,000 55.7% 8.1% \$111,500 \$112,536 \$72,500-\$147,000 82.1% \$25,000 42.9% 5.2% \$106,794 \$108,199 \$102,000-\$125,000 94.4% \$25,000 61.1% 4.4% \$105,000 \$105,582 \$90,000-\$116,736 93.3% \$20,000 20.0% 23.4% \$120,000 \$120,399 \$70,000-\$170,000 86.4% \$25,500 54.3% 10.1% \$125,000 \$125,080 \$80,000-\$170,000 85.7% \$25,000 25.7% 11.3% \$117,000 \$118,321 \$112,000-\$165,000 89.7% \$25,500 48.7% 2.0% \$101,250 \$108,571 \$70,000-\$150,000 71.4% <t< td=""></t<> | |



Graduates Seeking Employment

| | U.S. CITIZENS/ PERMANENT RESIDENTS | | FOREIGN NATIONALS | | TOTAL GRADUATING CLASS | |
|------------------------------------|---------------------------------------|-----|-------------------|-----|------------------------|-----|
| Seeking Employment | 59.3% | 270 | 24.2% | 110 | 83.5% | 380 |
| Returning to Internship Employer | 27.5% | 125 | 10.1% | 46 | 37.6% | 171 |
| Seeking New Employment | 31.8% | 145 | 14.1% | 64 | 45.9% | 209 |
| Not Seeking Employment | 4.4% | 20 | 0.9% | 4 | 5.3% | 24 |
| Continuing Education | 0.4% | 2 | 0.0% | 0 | 0.4% | 2 |
| Not Currently Seeking Employment | 0.7% | 3 | 0.0% | 0 | 0.7% | 3 |
| Sponsored Student/Already Employed | 2.6% | 12 | 0.9% | 4 | 3.5% | 16 |
| Starting/Buying Company | 0.7% | 3 | 0.0% | 0 | 0.7% | 3 |
| No Information Available | 7.9% | 36 | 3.3% | 15 | 11.2% | 51 |
| Total Graduates | 71.6% | 326 | 28.4% | 129 | 100.0% | 455 |

Position Source

| | NUMBER | % OF TOTAL | |
|---|--------|------------|--|
| | • | • • | |
| On-Campus/School Facilitated | 254 | 68.7% | |
| On-Campus Recruiting | 91 | 24.6% | |
| Returning to On-Campus/School Facilitated Internship | 130 | 35.1% | |
| Other School Facilitated (Posting, Alumni/Faculty Networking, etc) | 33 | 9.0% | |
| Off-Campus/Direct Contact | 100 | 27.0% | |
| Direct Contact | 37 | 10.1% | |
| Returning to Off-Campus/Direct Contact Internship | 29 | 7.8% | |
| Other Off-Campus Contact (personal networking, other job postings, etc) | 12 | 3.2% | |
| Third-Party Sources (Search Firms, etc.) | 3 | 0.8% | |
| Starting/Buying Company | 3 | 0.8% | |
| Remaining w/Pre-Ross Employer | 16 | 4.3% | |
| Not Reported | 16 | 4.3% | |
| Total | 370 | 100% | |

Timing of Job Offers

| | RECEIVED FIRST OFFER BY GRADUATION | RECEIVED FIRST OFFER WITHIN 3 MONTHS OF GRADUATION | |
|-----------------------------------|---------------------------------------|--|--|
| 110 000 100 100 110 | 07.70/ | 07.07 | |
| U.S. Citizens/Permanent Residents | 93.7% | 97.4% | |
| Foreign Nationals | 89.1% | 97.3% | |
| Total | 92.4% | 97.4% | |

Timing of Job Acceptances

| | ACCEPTED OFFER BY GRADUATION | ACCEPTED OFFER WITHIN 3 MONTHS OF GRADUATION | |
|-----------------------------------|---------------------------------|--|--|
| U.S. Citizens/Permanent Residents | 90.4% | 94.1% | |
| Foreign Nationals | 76.4% | 87.3% | |
| Total | 86.3% | 92.1% | |

Base Salary by Citizenship

| | HAVE USABLE SALARY DATA | PERCENT OF REPORTED | MEDIAN BASE SALARY (\$) | MEAN BASE SALARY (\$) | BASE SALARY RANGE (\$) |
|-----------------------------------|----------------------------|------------------------|----------------------------|--------------------------|---------------------------|
| U.S. Citizens/Permanent Residents | 252 | 72.8% | \$117,000 | \$117,942 | \$51,996-\$170,000 |
| Foreign Nationals | 94 | 27.2% | \$119,000 | \$119,163 | \$70,000-\$150,000 |
| Total | 346 | 100.0% | \$117,750 | \$118,274 | \$51,996-\$170,000 |

Signing Bonus by Citizenship

| | HAVE USABLE SALARY DATA | PERCENT OF REPORTED | MEDIAN BONUS (\$) | MEAN BONUS (\$) | BONUS RANGE (\$) |
|-----------------------------------|----------------------------|------------------------|-------------------|-----------------|------------------|
| U.S. Citizens/Permanent Residents | 223 | 72.2% | \$25,000 | \$27,624 | \$2,500-\$60,000 |
| Foreign Nationals | 86 | 27.8% | \$25,000 | \$28,634 | \$5,000-\$77,000 |
| Total | 309 | 100.0% | \$25,000 | \$27,905 | \$2,500-\$77,000 |

Other Guaranteed Compensation by Citizenship

| | HAVE USABLE SALARY DATA | PERCENT OF REPORTED | MEDIAN BONUS (\$) | MEAN BONUS (\$) | BONUS RANGE (\$) |
|-----------------------------------|----------------------------|------------------------|-------------------|-----------------|-------------------|
| U.S. Citizens/Permanent Residents | 120 | 70.2% | \$15,000 | \$22,509 | \$1,000-\$175,000 |
| Foreign Nationals | 51 | 29.8% | \$20,500 | \$35,559 | \$4,000-\$225,000 |
| Total | 171 | 100.0% | \$20,000 | \$26,401 | \$1,000-\$225,000 |

мва 16

CLASS OF 2016

MBA INTERNS



MBA Intern Overview

DEMOGRAPHIC OVERVIEW

| 447 |
|-------------|
| |
| 25% |
| 24% |
| 23% |
| 13% |
| 7% |
| 5% |
| 3% |
| 5 |
| <1-20 years |
| 28 |
| 32% |
| 23% |
| |

Geographic Distribution

| Africa | 1% |
|-----------------------------------|---------|
| Asia | 11% |
| Eastern Europe | 1% |
| ndia | 11% |
| Latin America | 6% |
| Middle East | 1% |
| North America | 69% |
| Average Grade Point Average (GPA) | 3.4 |
| GMAT Score | |
| Middle 80% Range | 650-750 |
| Average | 702 |

This report conforms to the MBA Career Services & Employer Alliance Standards for Reporting MBA Employment Statistics.

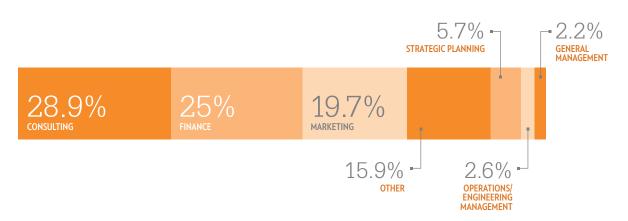
MBA Intern Acceptances by Function

2016 DETAILED COMPENSATION INFORMATION (98% of accepted offers included usable function salary data.)

| FUNCTION | % OF REPORTED | MEDIAN BASE SALARY (ANNUALIZED) | MEAN BASE SALARY (ANNUALIZED) | BASE SALARY RANGE (ANNUALIZED) |
|-----------------------------------|------------------|------------------------------------|----------------------------------|-----------------------------------|
| Consulting | 28.9% | \$132,036 | \$113,623 | \$21,667-\$150,800 |
| Strategy Consulting | 18.4% | \$135,000 | \$121,185 | \$21,667-\$150,800 |
| General Consulting | 1.3% | \$134,940 | \$128,513 | \$106,600-\$144,000 |
| Other Consulting | 9.2% | \$88,400 | \$96,372 | \$43,333-\$150,800 |
| Finance | 25.0% | \$104,000 | \$105,472 | \$30,420-\$126,000 |
| Corporate Finance | 7.9% | \$96,000 | \$92,906 | \$76,800-\$104,000 |
| Investment Banking | 10.1% | \$124,992 | \$124,921 | \$123,000-\$126,000 |
| Other Finance* | 7.0% | \$96,000 | \$91,649 | \$30,420-\$124,992 |
| Marketing | 19.7% | \$88,400 | \$85,943 | \$43,333-\$104,000 |
| Product Management | 9.6% | \$88,600 | \$88,018 | \$68,640-\$104,000 |
| General Marketing | 6.1% | \$87,667 | \$86,167 | \$64,480-\$98,400 |
| Other Marketing | 4.0% | \$83,712 | \$80,521 | \$43,333-\$96,000 |
| General Management | 2.2% | \$93,600 | \$90,094 | \$80,076-\$104,000 |
| Operations/Engineering Management | 2.6% | \$96,000 | \$92,199 | \$36,396-\$114,400 |
| Strategic Planning | 5.7% | \$86,667 | \$86,582 | \$48,724-\$114,000 |
| Other** | 15.9% | \$78,494 | \$75,801 | \$20,800-\$114,400 |
| Human Resource Management | 3.9% | \$79,560 | \$82,347 | \$68,640-\$114,400 |
| E-Commerce | 1.3% | \$96,000 | \$96,000 | \$96,000-\$96,000 |
| Real Estate | 1.3% | \$51,996 | \$52,264 | \$29,120-\$75,677 |
| Other | 9.4% | \$75,677 | \$73,473 | \$20,800-\$114,400 |

 $^{^*}Other\ Finance\ includes\ Private\ Client\ Services/Wealth\ Management-0.5\%, and\ Investment\ Management-0.9\%$

Note: Five students chose to participate in uncompensated internships or for stipends under \$10,000 (annualized).



 $^{^{**}}Other\ includes\ International\ Business-0.9\%, Supply\ Chain\ Management-0.9\%,\ etc.$

MBA Intern Acceptances by Industry

2016 DETAILED COMPENSATION INFORMATION (98% of accepted offers included usable industry salary data.)

| INDUSTRY | % OF REPORTED | MEDIAN BASE SALARY (ANNUALIZED) | MEAN BASE SALARY (ANNUALIZED) | BASE SALARY RANGE (ANNUALIZED) |
|------------------------------------|------------------|------------------------------------|----------------------------------|-----------------------------------|
| Service | 65.8% | \$100,398 | \$104,153 | \$21,667-\$150,800 |
| Consulting | 19.3% | \$135,000 | \$131,837 | \$21,667-\$150,800 |
| Technology/Telecom Services | 14.9% | \$96,000 | \$90,976 | \$47,996-\$100,800 |
| Financial Services | 13.6% | \$124,800 | \$107,817 | \$30,420-\$126,000 |
| Investment Banking | 5.3% | \$124,974 | \$117,785 | \$87,480-\$125,004 |
| Non-Profit | 2.6% | \$38,996 | \$38,362 | \$29,120-\$43,333 |
| Healthcare | 1.8% | \$63,700 | \$67,431 | \$48,724-\$93,600 |
| Retail | 1.3% | \$83,200 | \$85,733 | \$78,000-\$96,000 |
| Other Services | 7.0% | \$62,400 | \$62,660 | \$29,120-\$106,600 |
| Manufacturing | 34.2% | \$86,400 | \$84,918 | \$20,800-\$119,600 |
| Consumer Goods | 13.6% | \$83,328 | \$82,258 | \$41,600-\$96,000 |
| Pharmaceutical/Healthcare Products | 7.0% | \$92,300 | \$87,748 | \$43,333-\$104,000 |
| Computers/Electronic Products | 3.9% | \$68,640 | \$87,760 | \$68,640-\$114,400 |
| Automotive | 3.1% | \$80,400 | \$76,530 | \$52,000-\$83,712 |
| Energy/Raw Materials | 2.6% | \$98,400 | \$96,231 | \$78,000-\$119,600 |
| Diversified Manufacturing | 2.2% | \$88,800 | \$97,333 | \$87,880-\$114,000 |
| Other Manufacturing | 1.8% | \$86,400 | \$70,000 | \$20,800-\$86,400 |

TOP HIRING COMPANIES FOR INTERNS

Amazon

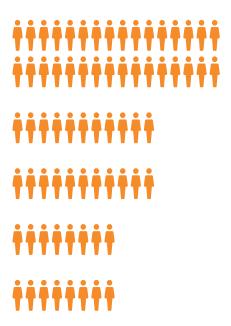
32 INTERN HIRES

McKinsey & Co.

Deloitte
11 INTERN HIRES

Boston Consulting Group 8 INTERN HIRES

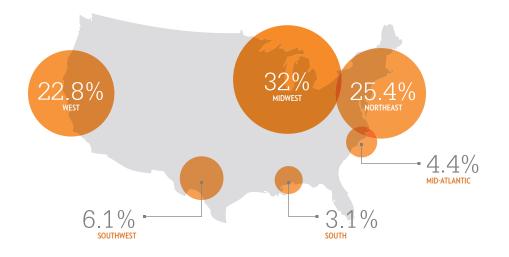
JPMorgan Chase & Co. 8 INTERN HIRES



MBA Intern Acceptances by Region

2016 DETAILED COMPENSATION INFORMATION (98% of accepted offers included usable region salary data.)

| REGION | % OF REPORTED | MEDIAN BASE SALARY (ANNUALIZED) | MEAN BASE SALARY (ANNUALIZED) | BASE SALARY RANGE (ANNUALIZED) | |
|----------------------------|------------------|------------------------------------|----------------------------------|-----------------------------------|--|
| Midwest | 32.0% | \$91,000 | \$101,072 | \$32,500-\$150,800 | |
| Chicago, IL | 12.7% | \$134,940 | \$122,898 | \$32,500-\$150,800 | |
| Detroit, MI | 7.9% | \$77,400 | \$79,117 | \$51,996-\$150,800 | |
| Minneapolis / St. Paul, MN | 6.6% | \$90,133 | \$93,532 | \$78,000-\$145,600 | |
| Other | 4.8% | \$86,400 | \$89,742 | \$78,000-\$108,000 | |
| West | 22.8% | \$96,000 | \$92,910 | \$20,800-\$144,000 | |
| San Franciso, CA | 9.2% | \$96,000 | \$94,125 | \$21,667-\$144,000 | |
| Seattle, WA | 8.3% | \$96,000 | \$98,021 | \$112,000-\$165,000 | |
| Other | 5.3% | \$83,400 | \$87,694 | \$20,800-\$140,400 | |
| Northeast | 25.4% | \$99,996 | \$102,301 | \$29,120-\$144,000 | |
| New York, NY | 17.5% | \$124,800 | \$108,512 | \$29,120-\$159,999 | |
| Newark, NJ | 5.7% | \$93,600 | \$90,707 | \$72,000-\$104,988 | |
| Boston, MA | 2.2% | \$104,000 | \$100,358 | \$41,592-\$140,400 | |
| Southwest | 6.1% | \$83,600 | \$77,883 | \$62,400-\$96,000 | |
| South | 3.1% | \$64,480 | \$61,442 | \$30,420-\$96,000 | |
| Mid-Atlantic | 4.4% | \$126,000 | \$118,385 | \$83,200-\$144,000 | |
| International | 6.2% | \$115,800 | \$99,939 | \$43,333-\$144,000 | |
| Asia | 3.1% | \$120,000 | \$115,649 | \$87,480-\$133,800 | |
| South America | 1.3% | \$84,000 | \$80,444 | \$43,333-\$114,000 | |
| Other | 1.8% | \$80,467 | \$87,066 | \$43,333-\$144,000 | |
| | | | | | |





Career Services

Stephen M. Ross School of Business University of Michigan 701 Tappan St. Ann Arbor, MI 48109-1234 734-764-1372 michiganross.umich.edu

THE REGENTS OF THE UNIVERSITY OF MICHIGAN

UNIVERSITY OF MICHIGAN NONDISCRIMINATION POLICY NOTICE

for all persons and does not discriminate on the basis of race, color, national origin, age, marital status, sex, sexual orientation,

