

CLASS OF 2016
MBA GRADUATES



Our rigorous two-year curriculum attracts students with significant academic and career accomplishments from all over the globe. Our philosophy of experience-driven education ensures that our graduates are fully prepared to handle the demands of their career.

98%

of Ross grads had an offer within 3 months of graduation

This report conforms to the MBA Career Services & Employer Alliance Standards for Reporting MBA Employment Statistics.

MBA Graduate Overview

DEMOGRAPHIC OVERVIEW AT GRADUATION

Class Size.....	448	Geographic Distribution	
Undergraduate Majors		Africa.....	.1%
Business & Economics.....	39%	Asia.....	11%
Engineering/STEM.....	31%	Europe.....	.1%
Humanities/Social Sciences.....	22%	India.....	11%
Computer Science.....	5%	Middle East.....	.1%
Other.....	3%	North America.....	70%
Average Full-Time Work Experience (years).....	5	South America.....	6%
Average Age.....	30	Average Grade Point Average (GPA).....	3.4
Women.....	32%	GMAT Score	
Minorities.....	11%	Middle 80% Range.....	650-740
International.....	33%	Average.....	701

2016 HIRING COMPANIES

- 3M Co.
- AbilTo
- Accenture
- Adobe Systems Inc.
- Amazon
- American Airlines
- American Express Co.
- American Promise Schools
- Apple Inc.
- Autodesk Inc.
- Bain & Co.
- Balyasny Asset Management LP
- Bank of America Merrill Lynch
- Barclays PLC
- BASF
- Baxalta
- Becton, Dickinson and Co.
- Bentley Systems Inc.
- Bimbo Bakeries USA
- Boeing Co.
- The Boston Consulting Group
- Boston Medical Center
- Brunswick Corporation
- Career Now Brands
- Chartis Group
- Citi
- Clorox Co.
- Cravath, Swaine & Moore LLP
- Credit Suisse
- Cummins Inc.
- Danaher Corp.
- DaVita Inc.
- Dell Inc.
- Deloitte
- Detroit Economic Growth Corp.
- DISH Network Corp.
- Draper Nexus Ventures
- Ecolab Inc.
- Eli Lilly & Co.
- Emerson Electric Co.
- Expedia
- EY
- Federal Bureau of Investigation
- Fidelity Business Consulting
- Fidelity Investments
- Ford Motor Co.
- FSG
- GE Aviation
- Genentech Inc.
- General Electric - Renewable Energy
- General Mills Inc.
- General Motors Corp.
- George Washington University Hospital
- Give and Take Inc.
- GK Development Inc.
- GlaxoSmithKline PLC
- Goldman Sachs Group
- Google Inc.
- Grant Thornton LLP
- Gunderson Dettmer Stough Villeneuve Franklin & Hachi
- Hewlett-Packard Co.
- Humana Inc.
- Huron Capital Partners
- ICBC International Holdings Limited
- Intel Corporation
- Jet.Com
- Johnson & Johnson
- JPMorgan Chase & Co.
- Kimberly-Clark Corp.
- KPMG LLP
- Kraft Heinz Co.
- L.E.K. Consulting
- L'Oreal USA Inc.
- Land O'Lakes Inc.
- Liberty Mutual Insurance
- LinkedIn
- M&T Bank Corp.
- Marketplace Homes
- Mars Inc.
- Maryland Manufacturing Extension Partnership
- McKinsey & Co.
- Medtronic Inc.
- Microsoft Corp.
- Mission Throttle
- Nestle USA
- NextEra Energy Resources LLC
- NIKE Inc.
- PA Consulting Group
- Pacific Gas & Electric Co.
- Partners in Performance
- PepsiCo Inc.
- Pfizer Consumer Healthcare
- Phase Four Inc.
- Pivotal Labs
- Procter & Gamble Co.
- Puget Sound Energy
- PwC
- Razorfish
- RBC Capital Markets
- Reckitt Benckiser
- Renovate America
- Ricardo Strategic Consulting
- Rocky Mountain Preparatory Charter Schools
- Roland Berger Strategy Consultants
- Samsung
- Samsung Global Strategy Group
- Samsung Life Insurance Co.
- Seyfarth Shaw LLP
- Shape Technologies Group
- Shore Capital Partners
- SoCore Energy LLC
- Southern California Edison
- Sumitomo Mitsui Bank Corp.
- Tiffany & Co.
- United Airlines
- UnitedHealth Group Inc.
- Vipshop
- VMware
- Walmart Stores Inc.
- Waterstone Management Group
- Wells Fargo & Co.
- Whirlpool Corp.
- William Blair
- Willis
- Wipro
- Workday
- Zimmer Biomet
- ZS Associates



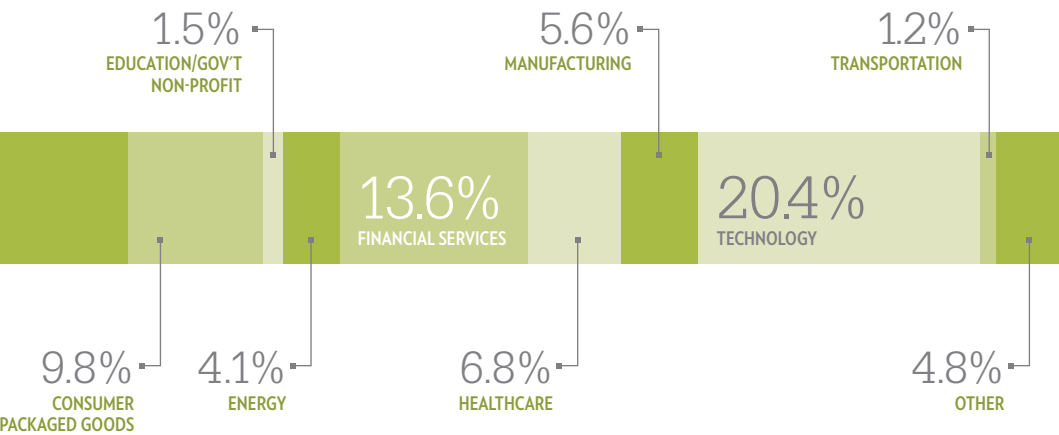
MBA Graduate Acceptances by Industry

+50%

of the class went into Consulting or Technology

2016 DETAILED COMPENSATION INFORMATION (98% of accepted offers included usable industry salary data.)

INDUSTRY	BASE SALARY				SIGNING BONUS		OTHER GUARANTEED COMPENSATION	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN	% OF REPORTED	MEDIAN
Consulting	32.2%	\$144,000	\$136,792	\$48,106-\$160,000	94.5%	\$25,000	56.9%	\$21,875
Consumer Packaged Goods	9.8%	\$106,000	\$106,839	\$98,000-\$125,000	93.9%	\$25,000	48.5%	\$15,000
Education/Government/Non-Profit	1.5%	\$95,000	\$102,165	\$90,000-\$135,000	20.0%	\$15,000	—	—
Energy	4.1%	\$110,000	\$107,143	\$90,000-\$120,000	100.0%	\$25,000	64.3%	\$10,000
Financial Services	13.6%	\$125,000	\$117,435	\$80,000-\$175,000	91.3%	\$47,500	34.8%	\$25,000
Healthcare	6.8%	\$115,000	\$110,069	\$54,663-\$139,000	87.0%	\$20,000	73.9%	\$12,000
Manufacturing	5.6%	\$115,000	\$112,368	\$75,000-\$128,000	94.7%	\$20,000	57.9%	\$10,000
Technology	20.4%	\$117,000	\$114,330	\$70,000-\$140,000	87.0%	\$31,000	47.8%	\$20,000
Transportation	1.2%	\$105,100	\$102,850	\$96,000-\$105,200	100.0%	\$19,000	50.0%	\$2,750
Other	4.8%	\$105,000	\$110,031	\$71,500-\$170,000	56.3%	\$15,000	31.3%	\$20,000

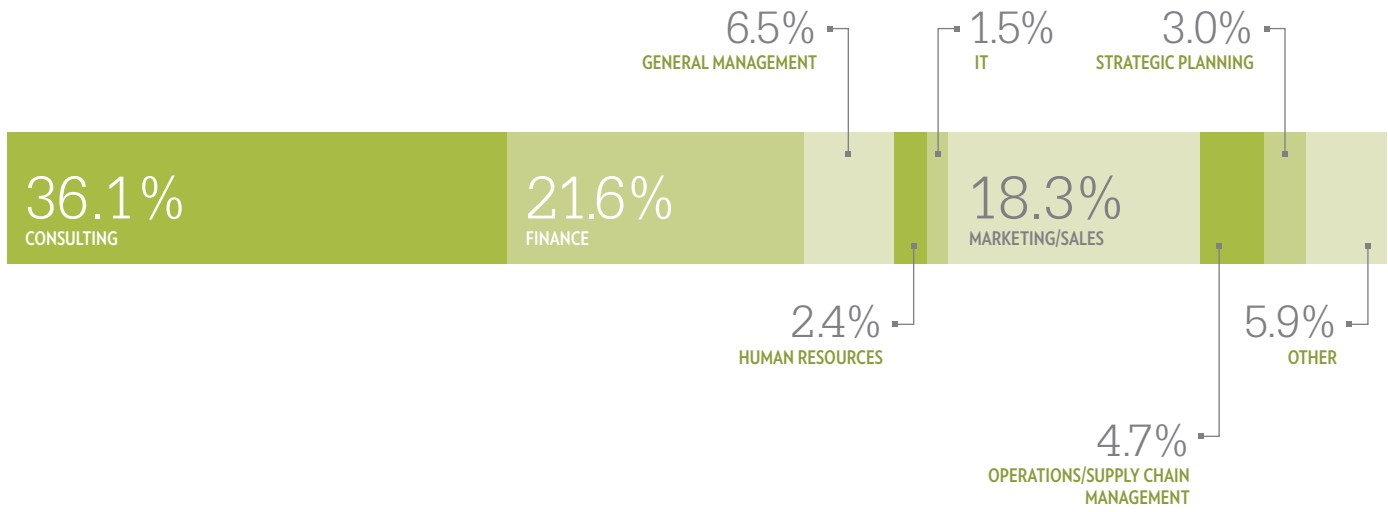


MBA Graduate Acceptances by Function

2016 DETAILED COMPENSATION INFORMATION (98% of accepted offers included usable function salary data.)

FUNCTION	BASE SALARY				SIGNING BONUS		OTHER GUARANTEED COMPENSATION	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN	% OF REPORTED	MEDIAN
Consulting	36.1%	\$140,000	\$134,069	\$48,106-\$160,000	94.3%	\$25,000	60.0%	\$21,000
Strategy Consulting	27.5%	\$145,000	\$137,579	\$48,106-\$150,000	94.6%	\$25,000	62.4%	\$22,025
General Consulting	2.4%	\$135,000	\$129,125	\$93,000-\$160,000	87.5%	\$25,000	37.5%	\$21,000
IT/Systems & Human Capital Consulting	1.5%	\$135,000	\$137,000	\$135,000-\$140,000	100.0%	\$25,000	20.0%	\$26,000
Internal Consulting	3.3%	\$110,000	\$110,820	\$90,823-\$125,000	100.0%	\$20,000	72.7%	\$10,500
Operations/Process Consulting	1.5%	\$135,000	\$127,000	\$110,000-\$145,000	80.0%	\$25,000	20.0%	\$8,000
Finance	21.6%	\$110,425	\$113,399	\$80,000-\$175,000	93.2%	\$40,000	42.5%	\$15,000
Corporate Finance	9.5%	\$110,000	\$107,911	\$80,000-\$120,000	96.9%	\$25,000	53.1%	\$10,000
Investment Banking	6.8%	\$125,000	\$124,783	\$80,000-\$150,000	95.7%	\$50,000	26.1%	\$45,000
Asset Management	5.3%	\$107,500	\$108,611	\$80,000-\$175,000	83.3%	\$30,000	44.4%	\$19,000
General Management	6.5%	\$120,000	\$113,619	\$75,000-\$135,000	86.4%	\$20,000	50.0%	\$12,500
Human Resources	2.4%	\$100,000	\$103,275	\$80,000-\$175,000	83.3%	\$20,000	44.4%	\$15,000
IT	1.5%	\$117,000	\$114,400	\$100,000-\$120,000	60.0%	\$25,000	80.0%	\$20,000
Marketing/Sales	18.3%	\$106,000	\$109,086	\$70,000-\$140,000	87.1%	\$25,000	53.2%	\$10,000
Brand/Product Management	9.8%	\$115,000	\$114,880	\$102,000-\$140,000	72.7%	\$25,250	42.4%	\$11,000
General Marketing	5.6%	\$105,000	\$103,500	\$85,000-\$115,000	89.5%	\$25,000	52.6%	\$9,000
Sales	1.8%	\$108,500	\$106,417	\$70,000-\$135,000	83.3%	\$35,000	100.0%	\$43,500
Other Marketing	1.2%	\$103,500	\$105,500	\$100,000-\$115,000	100.0%	\$33,750	50.0%	\$6,850
Operations/Supply Chain Management	4.7%	\$120,000	\$117,875	\$100,000-\$130,000	93.8%	\$25,500	25.0%	\$15,000
Strategic Planning	3.0%	\$115,500	\$115,600	\$100,000-\$139,000	100.0%	\$20,000	60.0%	\$11,000
Other*	5.9%	\$109,000	\$110,053	\$54,663-\$170,000	55.0%	\$20,000	30.0%	\$20,000

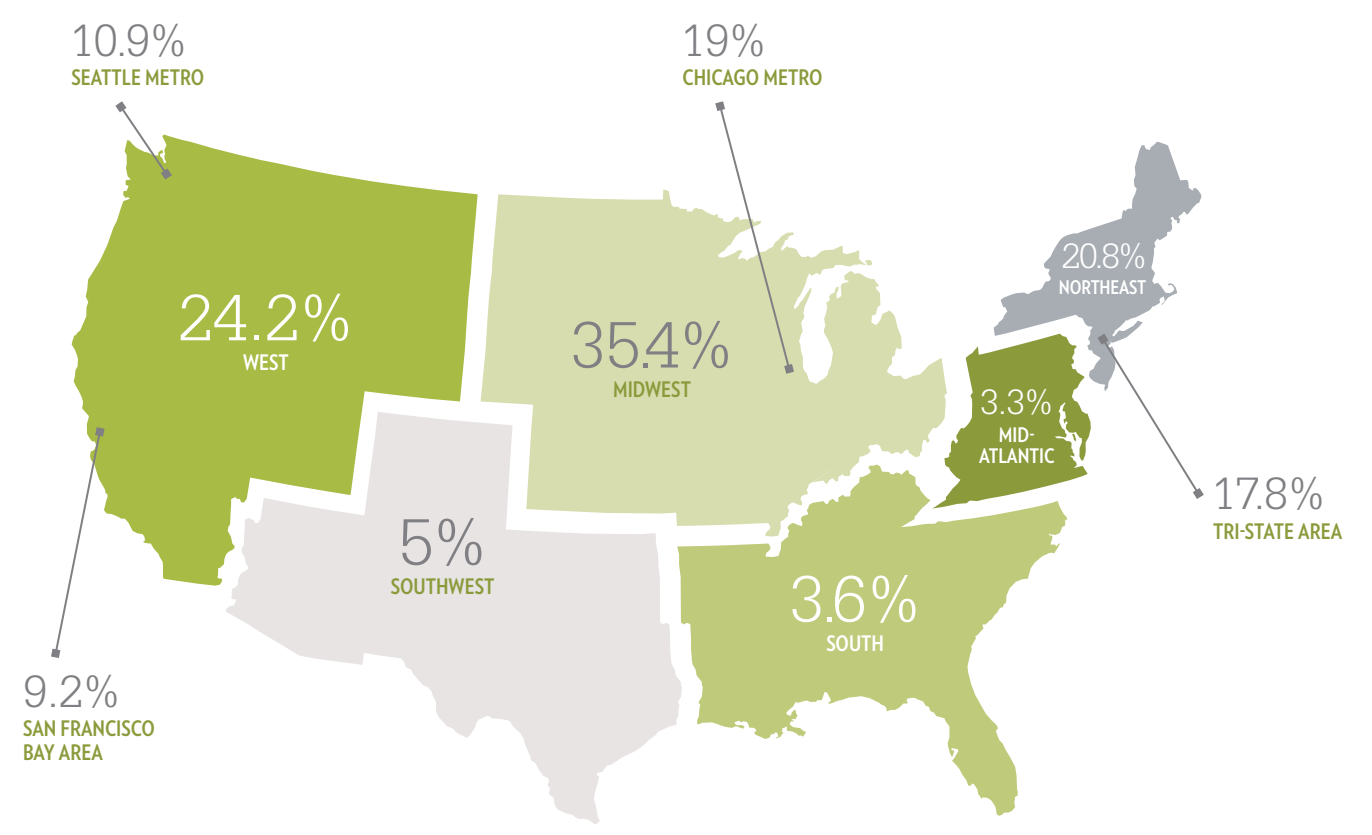
*Other includes Corporate Social Responsibility – 0.3%, Real Estate – 0.3%, and Sustainability/Environment – 0.3%



MBA Graduate Acceptances by Region

2016 DETAILED COMPENSATION INFORMATION (98% of accepted offers included usable region salary data.)

REGION	BASE SALARY				SIGNING BONUS		OTHER GUARANTEED COMPENSATION	
	% OF REPORTED	MEDIAN	MEAN	RANGE	% OF REPORTED	MEDIAN	% OF REPORTED	MEDIAN
Mid-Atlantic	3.3%	\$110,000	\$117,590	\$54,663-\$147,000	72.7%	\$25,000	72.7%	\$22,025
Philadelphia Metro	0.9%	—	—	—	—	—	—	—
Washington DC Metro	2.1%	\$145,000	\$124,498	\$54,663-\$147,000	85.7%	\$25,000	42.9%	\$22,050
Other	0.3%	—	—	—	—	—	—	—
Midwest	35.4%	\$125,000	\$124,358	\$71,500-\$175,000	90.0%	\$25,000	50.8%	\$15,000
Chicago Metro	19.0%	\$140,000	\$133,070	\$90,000-\$147,000	93.8%	\$25,000	53.1%	\$20,500
Detroit Metro	5.0%	\$119,500	\$119,969	\$71,500-\$175,000	58.8%	\$22,500	35.3%	\$15,000
Minneapolis/St. Paul Metro	6.5%	\$110,000	\$114,476	\$104,000-\$145,000	100.0%	\$25,000	54.5%	\$11,500
Other	4.9%	\$106,000	\$108,413	\$98,000-\$125,000	100.0%	\$20,000	47.1%	\$15,000
Northeast	20.8%	\$120,000	\$119,414	\$58,000-\$170,000	91.4%	\$30,000	67.1%	\$10,250
Boston Metro	1.8%	\$125,000	\$118,000	\$58,000-\$140,000	83.3%	\$30,000	33.3%	\$11,250
Tri-State Area	17.8%	\$120,000	\$121,067	\$87,000-\$170,000	91.7%	\$30,000	51.7%	\$10,500
Other	1.2%	\$96,250	\$96,750	\$94,500-\$100,000	100.0%	\$20,000	25.0%	\$3,000
South	3.6%	\$114,450	\$115,492	\$90,000-\$145,000	100.0%	\$22,500	66.7%	\$10,770
Atlanta Metro	1.5%	\$135,000	\$133,000	\$110,000-\$145,000	100.0%	\$25,000	80.0%	\$22,350
Miami Metro	0.3%	—	—	—	—	—	—	—
Other	1.8%	\$100,000	\$105,150	\$92,000-\$120,000	100.0%	\$12,000	100.0%	\$15,520
Southwest	5.0%	\$102,000	\$110,082	\$90,000-\$147,000	82.4%	\$18,000	35.3%	\$8,080
Dallas Metro	1.8%	\$122,500	\$122,500	\$96,000-\$147,000	100.0%	\$22,500	50.0%	\$15,000
Denver Metro	1.8%	\$112,500	\$108,000	\$90,000-\$125,000	50.0%	\$18,000	16.7%	\$12,500
Other	1.4%	\$100,000	\$100,400	\$100,000-\$102,000	100.0%	\$10,000	80.0%	\$8,000
West	24.2%	\$120,000	\$119,784	\$75,000-\$147,000	92.7%	\$27,750	45.1%	\$16,500
Los Angeles Metro	2.1%	\$117,500	\$116,833	\$75,000-\$140,000	71.4%	\$20,000	42.9%	\$21,000
San Francisco Bay Area	9.2%	\$122,500	\$121,683	\$80,000-\$145,000	93.5%	\$25,000	64.5%	\$16,500
Seattle Metro	10.9%	\$117,000	\$119,889	\$100,000-\$147,000	94.6%	\$35,000	24.3%	\$20,500
Other	2.0%	\$120,000	\$113,632	\$100,000-\$120,000	100.0%	\$20,000	85.7%	\$16,500
International	7.7%	\$112,500	\$110,431	\$48,106-\$150,000	76.9%	\$30,000	73.1%	\$18,000
Asia	5.6%	\$115,000	\$111,074	\$48,106-\$150,000	73.7%	\$28,000	68.4%	\$20,000
Australia & New Zealand	0.3%	—	—	—	—	—	—	—
Europe	0.6%	—	—	—	—	—	—	—
Mexico	0.3%	—	—	—	—	—	—	—
Middle East	0.3%	—	—	—	—	—	—	—
South America	0.6%	—	—	—	—	—	—	—



7.7%
INTERNATIONAL



2/3

Ross grads go everywhere. More than 2/3 accept jobs on the East Coast, West Coast, or in Chicago.

Graduates Seeking Employment

	U.S. CITIZENS/ PERMANENT RESIDENTS		FOREIGN NATIONALS		TOTAL GRADUATING CLASS	
Seeking Employment	55.3%	249	26.5%	119	81.8%	368
Returning to Internship Employer	26.7%	120	10.9%	49	37.6%	169
Seeking New Employment	28.6%	129	15.6%	70	44.2%	199
Not Seeking Employment	4.9%	22	0.6%	3	5.5%	25
Not Currently Seeking Employment	0.2%	1	0.0%	0	0.2%	1
Sponsored Student/Already Employed	3.8%	17	0.6%	3	4.4%	20
Starting/Buying Company	0.9%	4	0.0%	0	0.9%	4
No Recent Information Available	8.7%	39	4.0%	18	12.7%	57
Total Graduates	68.9%	310	31.1%	140	100.0%	450



of Ross grads are career switchers

Position Source

	NUMBER	% OF TOTAL
On-Campus/School Facilitated	253	70.2%
On-Campus Recruiting	97	26.9%
Returning to On-Campus/School Facilitated Internship	135	37.5%
Other School Facilitated (Posting, Alumni/Faculty Networking, etc.)	21	5.8%
Off-Campus/Direct Contact	97	27.0%
Direct Contact	30	8.3%
Returning to Off-Campus/Direct Contact Internship	28	7.8%
Other Off-Campus Contact (Personal Networking, Other Job Postings, etc.)	14	3.9%
Third-Party Sources (Search Firms, etc.)	1	0.3%
Starting/Buying Company	4	1.1%
Remaining w/Pre Ross Employer	20	5.6%
Not Reported	10	2.8%
Total	360	100%

65

Ross has 65 MBA peer career coaches — more than any other MBA program



Timing of Job Offers

	RECEIVED FIRST OFFER BY GRADUATION	RECEIVED FIRST OFFER WITHIN 3 MONTHS OF GRADUATION
U.S. Citizens/Permanent Residents	94.8%	98.8%
Foreign Nationals	90.8%	97.5%
Total	93.5%	98.4%

Timing of Job Acceptances

	ACCEPTED OFFER BY GRADUATION	ACCEPTED OFFER WITHIN 3 MONTHS OF GRADUATION
U.S. Citizens/Permanent Residents	87.6%	92.8%
Foreign Nationals	81.5%	89.9%
Total	85.6%	91.8%

Base Salary by Citizenship

	HAVE USABLE SALARY DATA	PERCENT OF REPORTED	MEDIAN BASE SALARY	MEAN BASE SALARY	BASE SALARY RANGE
U.S. Citizens/Permanent Residents	229	69.4%	\$120,000	\$120,194	\$48,106-\$175,000
Foreign Nationals	101	30.6%	\$117,000	\$119,428	\$70,000-\$150,000
Total	330	100.0%	\$120,000	\$119,959	\$48,106-\$175,000

Signing Bonus by Citizenship

	HAVE USABLE SALARY DATA	PERCENT OF REPORTED	MEDIAN BONUS	MEAN BONUS	BONUS RANGE
U.S. Citizens/Permanent Residents	207	68.5%	\$25,000	\$28,654	\$5,000-\$77,500
Foreign Nationals	95	31.5%	\$25,000	\$27,771	\$5,000-\$75,000
Total	302	100.0%	\$25,000	\$28,375	\$5,000-\$77,500

Other Guaranteed Compensation by Citizenship

	HAVE USABLE SALARY DATA	PERCENT OF REPORTED	MEDIAN BONUS	MEAN BONUS	BONUS RANGE
U.S. Citizens/Permanent Residents	108	63.5%	\$15,065	\$18,809	\$500-\$80,000
Foreign Nationals	62	36.5%	\$15,000	\$21,627	\$5,000-\$90,000
Total	170	100.0%	\$15,000	\$19,836	\$500-\$90,000