

SPONSORSHIP AGREEMENT

FOR GLOBAL MBA ADMISSION

INSTRUCTIONS

Please complete this form, then scan and submit to rossgmba@umich.edu. Alternatively, the applicant may submit this form along with his or her admission application. If the company is nominating more than one applicant, please submit a separate agreement for each applicant.

SPONSOR INFORMATION

COMPANY NAME

INDUSTRY

YEAR FOUNDED

NO. OF EMPLOYEES

LAST YEAR REVENUE (IN US \$)

WEB ADDRESS

APPLICANT INFORMATION

APPLICANT'S FULL NAME (LAST, FIRST, MIDDLE)

TITLE/POSITION

DEPARTMENT

OFFICE ADDRESS

CITY

STATE (PROVINCE)

COUNTRY

ZIP (POSTAL) CODE

PHONE

EMAIL

CONTACT PERSON INFORMATION

CONTACT'S FULL NAME (LAST, FIRST, MIDDLE)

TITLE/POSITION

DEPARTMENT

OFFICE ADDRESS

CITY

STATE (PROVINCE)

COUNTRY

ZIP (POSTAL) CODE

PHONE

EMAIL

SPONSORSHIP AGREEMENT

My signature below certifies that our company consents to the terms in the Michigan Ross Global MBA Class of 2022 Program Policy and that, if admission to the program is granted, we will sponsor the applicant for the program beginning Feb. 15, 2021, and running through June 30, 2022.

SIGNATURE*

DATE

FULL NAME (LAST, FIRST, MIDDLE)*

TITLE/POSITION

**An executive or manager who has signing authority for foreign education programs may sign.*

This document provides an overview of the Global MBA Program at the Stephen M. Ross School of Business at the University of Michigan (the school hereafter), including administration, curriculum, admission procedures, and tuition and fees.

1. ADMINISTRATION

- 1.1 The Global MBA is a 16-month, full-time program that begins at the end of February.
- 1.2 The curriculum is the same as that of the school's Full-Time MBA Program.
- 1.3 Upon successful completion of academic requirements, participants receive a Master of Business Administration (MBA) degree.
- 1.4 Only individuals with sponsorship, including corporations, firms, institutions, and government entities, are eligible to apply to the program.
 - 1.4.1 Licensed professionals, entrepreneurs, and heirs to family businesses who plan to return to their current employment after graduation may be eligible for sponsorship.
 - 1.4.2 The sponsoring organization must submit the sponsorship application prior to or along with an applicant's individual admission application.
 - 1.4.3 If an applicant's sponsor will guarantee sponsorship only after the applicant is granted admission, the applicant must submit a letter explaining the policy. In this situation, the admissions committee will make a conditional decision. If the applicant is offered admission, the sponsoring organization must submit the sponsorship application within two weeks of the date of the admission offer.
 - 1.4.4 The program is offered exclusively to sponsored students who plan to return to their sponsor after graduation, therefore, students in the program cannot access career services at the school or at the University of Michigan.
- 1.5 If a student withdraws before completing the program, the credits earned are not transferable to any other MBA programs at the school.

2. CURRICULUM

- 2.1 The Michigan Ross Global MBA curriculum requires successful completion of 57 graduate credit hours and includes a series of core courses and elective courses, 3 action-based learning residencies, and a project course called the Multidisciplinary Action Projects (MAP).
 - 2.1.2 Students study full-time throughout the entire program. The course includes a blend of delivery methods that maintain rigor throughout the curriculum.
 - 2.1.3 Students must maintain a minimum GPA of 2.0 to graduate.
- 2.2 The MBA curriculum consists of both core and elective courses. The core courses establish a basic understanding of the functional responsibilities of an organization. The elective courses allow for integration of concepts learned in the core to courses in a student's individual area of interest. The program is enhanced through Action-based Learning Residencies that address current topics in locations appropriate to deliver the content. The program concludes with the Multidisciplinary Action Project (MAP).
 - 2.2.1 All travel and living fees associated with the Action-based Learning Residencies are the responsibility of either the student or the sponsor company.
- 2.3 The core courses are scheduled from the end of February through August of the year the program begins. University of Michigan professors teach all core courses.
 - 2.3.1 In February and March, two core courses are conducted live in Seoul where students complete 3.0 credit hours of business communications.
 - 2.3.2 In March and April, three core courses are conducted online concurrently for 6.75 credits blending synchronous and asynchronous learning.
 - 2.3.2.1 Students must be able to dedicate 100% of their effort to these courses and should not be expected to continue working or take additional courses during this term.
 - 2.3.3 From May through August, core courses are conducted using a blend of online and in-person instruction methods in Ann Arbor for 12.75 credits.
- 2.4 Elective courses are scheduled from September through December in the first year of the program on the Ann Arbor campus.
 - 2.4.1 Students can take a maximum of 18 credit hours each session without additional tuition payment.
 - 2.4.2 Students may take up to 10 credit hours of graduate study in other University of Michigan schools and colleges depending on availability and course prerequisites.
 - 2.4.3 Individual and group research projects, supervised by faculty, are available to students in good academic standing. Students may earn one to three credit hours per project, elect only one research project per term, and apply a maximum of six research project credit hours toward degree requirements.
- 2.5 From January through April in the second year of the program, students may apply to the Ross MBA Global Semester Exchange Program for an opportunity to study for one term at one of our worldwide partner schools. Students who prefer to complete coursework in Ann Arbor from January through April of the second year may do so.
 - 2.5.1 Tuition is paid to the University of Michigan for either option.
 - 2.5.2 Section 2.4 above applies to those opting to complete elective courses in Ann Arbor.
 - 2.5.3 A maximum of 15 credits from the exchange school may count toward the credit hour requirement of the Ross MBA. Students choosing this option must work with an academic advisor to ensure appropriate coursework is completed.
 - 2.5.4 All travel and living fees associated with Global Semester Exchange Program are the responsibility of either the student or the sponsor company.
 - 2.5.5 The Global Semester Exchange Program must conclude before MAP begins.
- 2.6 The Multidisciplinary Action Project (MAP) starts in May in the second year of the program.
 - 2.6.1 MAP is a mandatory, 7.5 credit hour course within the Michigan Ross MBA curriculum and projects may be developed in the US or abroad.
 - 2.6.2 Students bid for projects of their preference, however, the school reserves the right to assign students to a project regardless of their preference.

3. ADMISSION

- 3.1 Typical students are high-potential employees identified by their employer as having the ability to progress as a future leader.
- 3.2 Each nominated candidate must submit an individual admission application.
- 3.3 All applicants must take the Graduate Management Admission Test (GMAT) or the Graduate Record Examination (GRE). If English is not the applicant's native language, the Test of English as a Foreign Language (TOEFL) or the International English Language Testing System (IELTS) is required. Test results must be reported directly from the governing institutions.
 - 3.3.1 Applicants who earned a degree from an accredited U.S. school or from an institution abroad where the curriculum is taught exclusively in English may waive the TOEFL/IELTS requirement.
 - 3.3.2 Applicants may waive the TOEFL/IELTS requirement if they have been living, working, and conducting daily business in an English-speaking country for two or more years.
- 3.4 For early admission consideration, applicants must submit all admission requirements, including official score reports, by Oct. 31, 2020.
- 3.5 For regular admission consideration, all admission requirements, including official score reports must be submitted by Nov. 23, 2020.
 - 3.5.1 Incomplete applications as of November 23, 2020 will be moved to the extended round.
 - 3.5.2 Applicants may take additional tests through Dec. 31 in an attempt to strengthen their application.
- 3.6 For extended admission consideration, all admission requirements, including official score reports must be submitted by Jan. 2, 2021. Applications will be accepted for any remaining seats.
 - 3.6.1 Applications will be processed as they are received. The earlier an application is submitted, the earlier an admission decision will be made.
- 3.7 Admission interviews will be scheduled typically within two weeks of application submission.
- 3.8 Admission decisions will be notified typically within two weeks of the interview.
- 3.9 Applicants admitted during the early and regular admission round must confirm acceptance within 14 days of the offer. Applicants admitted during the extended round must confirm acceptance immediately.
- 3.10 The admissions committee will assess English ability during the application process. Depending upon English ability, applicants may receive conditional admission subject to completion of intensive English instruction prior to the start of the Global MBA Program on Feb. 15, 2021.
 - 3.10.1 Students admitted conditionally based on completing additional English language instruction must fulfill the requirement individually at an accredited institution with an instructor whose native language is English. The course should include a minimum of 100 total hours of instruction.
 - 3.10.1.2 Students admitted conditionally based on completing additional English language instruction must submit a study plan to the Global MBA Program office for approval.
 - 3.10.2 All fees associated with English instruction to satisfy the conditional admission offer are the responsibility of either the student or the sponsor company.
- 3.11 The school considers applicants without regard for race, sex, sexual orientation, color, religion, national origin or ancestry, age, marital status, handicap, height, or weight.

4. FINANCE

- 4.1 Candidates must submit a nonrefundable application fee of \$200.
- 4.2 The school will invoice tuition for each of the four terms students are registered: winter 2021, spring/summer 2021, fall 2021, and winter 2022.
 - 4.2.1 Tuition is due on Jan. 8, April 30, Aug. 31, 2021, and in early Jan., 2022. The school will send an electronic invoice approximately two weeks prior to the due date.
 - 4.2.2 Tuition for the winter 2021 and spring/summer 2021 terms will be based on the rate for the 2020-21 academic year. Tuition for the fall 2021 and winter 2022 terms will be based on the rate for the 2021-2022 academic year. The university's board of regents determines tuition in July each year for the upcoming academic year. Tuition for the 2020-21 academic year is \$35,524 per term.
 - 4.2.3 The first tuition payment for students admitted after Jan. 2, 2021 is due immediately upon acceptance of the offer of admission.
 - 4.2.4 The tuition fee does not include students' travel, lodging, and course material expenses during the program.
- 4.3 The university will add a registration fee to each invoice. The registration fee for the 2020-2021 academic year is \$214.19.
- 4.4 The university will add an international student fee to each invoice for non-US citizens. The international student fee for the 2020-2021 academic year is \$500.
- 4.5 Lodging expenses for the courses in Seoul and the Action-based Learning Residencies will be invoiced by the University of Michigan. Lodging expenses for the sessions in Seoul and Osaka will be invoiced in early 2021. Expenses for the additional Action-based Learning Residencies will be invoiced in the term they occur.
- 4.6 Applicants who are admitted to the program must pay an enrollment deposit within two weeks of the date of the offer. This nonrefundable deposit will be applied to the first-term tuition payment.
- 4.7 The school reserves the right to revoke admission for students whose deposit or tuition payment is not received by the due date.
- 4.8 Tuition is nonrefundable. Payment past due may be subject to a late fee. The school reserves the right to prohibit students from attending classes if their payment is past due.
- 4.9 All international students must enroll in the university's International Student Health Insurance Plan immediately upon arrival in the U.S. To substitute a private plan, students must receive approval from the university's International Center.

The Stephen M. Ross School of Business at the University of Michigan reserves the right to change without notice any statement in these terms concerning, but not limited to, curriculum, courses, faculty, tuition, fees, policies, and rules. If course or curriculum changes take place after the program begins, we will make every effort to implement the changes in the best interest of the student. Any changes made in response to COVID-19 or similar exigent circumstances will be made in accordance with applicable laws, regulations, policy, and public health guidance. The tuition and fees for the Global MBA Program shall apply regardless of the method of instruction, including in the event instruction occurs remotely or in alternative formats for any part of the academic year.