MICHIGAN ROSS

GLOBAL MBA

WELCOME

You've chosen to pursue an MBA degree during one of the most exciting times in history. The business world is rapidly changing, and leaders today face significant opportunities to take on complex challenges and realize positive change. As you look to expand your role in your organization, having the knowledge and skills to manage in rapidly changing environments is critical.

Faculty at the Ross School of Business are some of the most gifted teachers, accomplished researchers, and sought-after consultants in the world. They will guide you through our rigorous MBA curriculum and introduce topics that challenge you to think in new ways. And through collaborating with a diverse set of highly accomplished peers, you'll gain new insight about business across sectors, functions, organization types, and countries.

The Ross difference is action-based learning. At Ross, you won't just talk about effective business practices. You'll actually deploy them. Through real business projects, simulations, and team activities, you'll learn to take advanced concepts and immediately apply them in the complex, changing environments of your work life.

Students tell us the Ross experience is transformational. It is a journey that will challenge you to see your role, the global environment, and the opportunities in front of you in an extraordinary new light. We are confident you'll emerge with the skills and new ways of thinking needed to make a positive difference in the world and deliver long-lasting value for your organization and your career.

WHY ROSS?

As you ascend to senior leadership, it is critical that you understand the whole organization, your role in it, and its role in the global economy. The Ross Global MBA Program delivers the analytical essentials, strategic insight, and leadership skills you need.

UNIQUE STRUCTURE Ross designed the Global MBA Program to best meet the unique needs of sponsored managers who are poised to lead their companies into the next generation.

DISTINGUISHED DEGREE All Ross MBA programs adhere to the same rigorous curriculum, and all Ross MBA graduates receive the same degree — consistently rated as one of the best in the world.

DIVERSE COURSES Ross offers more than 110 elective courses taught by experts in nine academic departments. You may further broaden your experience by electing up to 10 hours of graduate study in other University of Michigan schools, performing independent research for credit, participating in our International Exchange Program, or taking advantage of one of our dual-degree programs.

OPTIMIZED SCHEDULE To minimize the absence from your job, you take courses continuously without a summer vacation, allowing you to complete the program in 16 months. You may extend the duration to 20 or 22 months and deepen your knowledge by participating in our Post-MBA Research Project.

LEARNING IN THE REAL WORLD Ross emphasizes action-based learning, a hands-on approach that continuously creates relevant, challenging ways to connect your education with the business world. It provides experience you won't get from a case, a lecture, or even most internships. It fosters resilience and innovation.

DISTINGUISHED FACULTY The entire program is taught by Ross faculty, who are thought leaders in their fields and who create cutting-edge tools and frameworks in the classroom. Core faculty members invite students to join them for lunch and dinner in small groups, and hold office hours exclusively for Global MBA students. These relationships can last well beyond graduation.

RICH INTERNATIONAL EXPOSURE You spend one month each in China, Japan, and Korea, and then 13 months in Ann Arbor, with the diverse Ross student body. The school offers tours in each country to facilitate opportunities for you to expand your understanding of local business, history, and culture.

EXTRACURRICULAR ACTIVITIES Throughout the program, you can participate in diverse extracurricular workshops, lectures, and seminars to strengthen your understanding of business skills. You also can join more than 70 academic and social clubs on campus.

UNIQUE LIFELONG NETWORK You will build relationships with elite managers from leading global companies, classmates from the United States and all over the world, and the vast international Michigan alumni network — one of the world's largest.

TOP 10 NINE OF TEN GRADUATE BUSINESS SPECIALTIES AT ROSS ARE RANKED IN THE TOP TEN BY *US NEWS AND WORLD REPORT*

CURRICULUM

INTEGRATED AND RIGOROUS

Challenges in business are rarely confined to one functional area. Leaders must be able to synthesize many perspectives in order to assess different kinds of risks and opportunities.

The broad-based management approach at Michigan Ross delivers an integrated view of business. Our focus on action-based learning gives students the tools and hands-on experience to lead change, drive innovation, and implement creative solutions to organizational issues. Michigan Ross offers the flexibility to focus studies on a specific area or broaden studies over a variety of disciplines.

The Global MBA curriculum and degree requirements are the same as our two-year, Full-Time MBA Program. Global MBA students graduate with the same Michigan Ross MBA degree valued all over the world. However, the Global MBA Program schedule is adapted to meet the needs of managers who will return to their sponsoring companies after graduation.

Michigan Ross creates an environment in which Global MBA students foster personal relationships with managers at both international and specialized companies, as well as with people of diverse business and cultural backgrounds and leading Michigan Ross faculty members.

PROGRAM STRUCTURE

The Michigan Ross MBA curriculum prepares you to lead by offering a combination of rigorous fundamentals, practical experience, and the freedom to explore. Our goal is to provide an educational experience that is not just first-rate, but transformational. We want you to leave with broader aspirations, the tools to achieve them, and the confidence to pursue them.

PRE-MBA ENGLISH COURSE In conjunction with English training specialists, we have developed an intensive, three-week course to help those who speak English as a second language prepare for the Michigan Ross MBA Program. The sessions will advance the listening, speaking, writing, discussion, and presentation skills that are relative to the students' MBA coursework. Applicants who demonstrate proficiency in English during the application phase may place out of the course.

CORE COURSES During the first six months, through instruction in Asia and Ann Arbor, you will gain a broad grounding in the fundamentals of business communications, financial and cost accounting, business statistics, finance, business economics, organizational behavior, operations, marketing, and strategy.

ELECTIVE OPTIONS Two terms of elective offerings in Ann Arbor allow you to dive into topics that interest you most — from private equity to environmentally sustainable business. Choose from more than 110 courses at Michigan Ross or other top-ranked schools and colleges at the University of Michigan. Michigan Ross works with the schools of law, medicine, engineering, public health, public policy, and more to address the many vital intersections of business and society. You may choose a field trip to New York City or Silicon Valley to benchmark top companies through personal meetings with top executives. You may also choose to spend a term abroad on an exchange with one of our partner schools.

MULTIDISCIPLINARY ACTION PROJECTS In May and June of the second year, you will complete the final course in the program, putting your MBA knowledge to work in the Multidisciplinary Action Projects course (MAP). MAP integrates your analytical tools with teamwork and leadership skills on a strategic consulting project inside an actual organization.

POST-MBA RESEARCH PROJECT You may extend your education through a comprehensive research project integrating all that you have learned. Available exclusively to Global MBA students, the project is offered for seven or 14 weeks. Under the guidance of a faculty adviser, you'll apply the knowledge gained at Ross to a real situation faced by your employer. Then, you'll deliver a final report and present proposed solutions.

GLOBAL MBA // CLASS OF 2019 SCHEDULE

Year	Phase	COURSE OFFERED // CREDIT HOURS	CLASS DATES	LOCATION
2018	PRE-MBA	Pre-MBA English Course* // No credit	2/5 – 2/24/2018	Korea
2018	CORE	Written Managerial Communications // 1.5	2/26 – 3/2/2018	Korea
2018	CORE	Communications Management // 1.5	3/5 – 3/9/2018	
2018	CORE	Applied Business Statistics // 2.25	3/12 – 3/22/2018	
2018	CORE	Principles of Financial Accounting // 2.25	4/3 – 4/13/2018	Japan
2018	CORE	Applied Microeconomics // 2.25	4/16 – 4/26/2018	
2018	CORE	Financial Management // 2.25	5/7 – 5/17/2018	China
2018	CORE	Corporate Strategy // 2.25	5/21 – 5/31/2018	
2018	CORE	Management Accounting // 1.5	6/25 – 7/2/2018	Ann Arbor
2018	CORE	Operations Management // 2.25	7/9 – 7/20/2018	
2018	CORE	Marketing Management // 2.25	7/23 – 8/3/2018	
2018	CORE	Human Behavior and Organization // 2.25	8/6 – 8/17/2018	
2018	ELECTIVES	Electives // 8-18	9/4 – 12/20/2018	Ann Arbor
2019	ELECTIVES	Electives // 8-18	1/14 – 5/2/2019	Ann Arbor
2019	MAP	Multidisciplinary Action Projects (MAP) // 7.5	5/9 – 7/3/2019	Ann Arbor
2019	POST-MBA	Post-MBA Research Project // No credit (seven- or 14-week format)	9/3 – 10/18/2019 or 9/3 – 12/20/2019	Ann Arbor

Students who demonstrate proficiency in English during the application phase may place out of the course.

The Michigan Ross MBA Program requires successful completion of 57 graduate credit hours. Students must complete a minimum of 27 credit hours of coursework during the fall 2018 and winter 2019 terms, including an approved law or ethics course and the Competing in the Global Business Environment course (1.5 credit hours). Students may take a maximum of 18 credit hours during each of the fall 2018 and winter 2019 terms.

"The real advantage of the Ross Global MBA Program is the close relationships you form with colleagues in the Asia Session and beyond. The camaraderie is wonderful, and you learn so much from the diverse professional knowledge of your classmates."

RICHIE HSIEH // MBA '13
TRAXON CORP.

ASIA SESSION

The Michigan Ross Global MBA Program kicks off with one month each in Korea, Japan, and China. Facilities are carefully selected in culturally rich and convenient downtown areas so you can have full immersion in local culture and systems while living comfortably. Michigan Ross faculty travel from Ann Arbor and live with students. Throughout the experience, we integrate core MBA studies with company visits and cultural excursions to provide a real-time global perspective on business and social customs.

As a group, students and faculty engage in classroom and extracurricular activities, creating a tight-knit cohort and unique environment of intellectual stimulation and development. Michigan Ross handles logistics for the entire duration of the Asia Session. The school offers shuttle service to and from airports, arranges lodging at carefully selected facilities, and provides all meals.

The close environment in which students and faculty live, study, and socialize sets the foundation for lifelong personal and professional relationships.

ANN ARBOR SESSION

In June, the Global MBA class moves to the Michigan Ross campus in Ann Arbor to complete the core MBA requirements.

In September, Global MBA students are free to explore a vast array of topics through more than 110 elective course options. During this period, you are fully integrated with students in other Michigan Ross programs, including the Full-Time MBA, Master of Accounting, and Master of Supply Chain Management. You interact with more of the school's acclaimed faculty and deepen your mastery of the fundamentals by examining issues across business disciplines and perspectives. The Ann Arbor Session concludes with the MAP course.

While in Ann Arbor, Global MBA students participate in all kinds of events and opportunities offered at Michigan Ross, including workshops, student clubs, conferences, and speakers covering a variety of topics.

MULTIDISCIPLINARY ACTION PROJECTS (MAP)

2,010+
MAP PROJECTS

1,300+
ORGANIZATIONS

97
COUNTRIES

Our signature MAP course delivers a transformative educational experience. For seven weeks, you'll work with a team of four to six peers to address a real-life business challenge as part of the MBA core curriculum. Each project requires analytical rigor, critical thinking, and problem solving in a dynamic environment. MAP offers an opportunity to tailor your MBA experience. You can seek out new industries or functions, or use the course to get an inside view of a startup or incubator. MAP dramatically improves your ability to overcome setbacks and thrive under pressure.

RECENT PROJECT SPONSORS (partial list)

3M Co.
A & D Technology Inc.
American Restaurants (Ukraine)
Cooper Tire and Rubber Co.
Dell
Denso International
Diamond Lease (China)
Dihon Pharmaceutical Group (China)
Eastman Kodak Co.
Experian PLC
Faurecia
Ford Motor Co.
Fulton Innovation
Global Technology Ventures Inc.
Hyundai de Mexico
Jitool (Korea)
JPMorgan Chase and Co.
Meijer
Meritor Inc.
Merrill Lynch and Co. Inc.
MotionPoint Corp.
MPS Group Inc.
Northern Corridor Implementation Authority (Malaysia)
Panasonic Corp. of North America
POSCO (Korea)
PTS International Co. Ltd. (Thailand)
Recycle Ann Arbor
Ross Controls
Samsung Electronics Latin America (Brazil)
Savvis Inc.
Sprint
Thermo Fisher Scientific
Trinion Logistics Inc.
TRW Automotive Holdings Corp.
Unicoba (Brazil)
Valassis
Valspar Corp.
Visteon Corp.
Western Digital Corp.
Yoshiizumi Industry Corp. (Japan)
Zingerman's Mail Order

OTHER ACTION-BASED LEARNING OPPORTUNITIES

STUDENT-LED VENTURE FUNDS Manage investments, evaluate deals, and track portfolios as you participate in one of Ross' student-led venture funds. The Wolverine Venture Fund is a student-governed venture capital fund; the Frankel Commercialization Fund focuses on pre-seed investments for university commercialization businesses; and the Social Venture Fund invests in for-profit companies that create positive social impact.

BENCHMARKING COURSES Meet and converse with top executives at companies in either New York or Silicon Valley. These courses are exclusive to the Global MBA Program.

SANGER LEADERSHIP CRISIS CHALLENGE Work with a team to navigate a high-stakes, high-pressure simulated business crisis scenario over a 24-hour period.

INTEGRATED PRODUCT DEVELOPMENT COURSE Partner with students in the College of Engineering and School of Art & Design to research, design, manufacture, and market a fully functional, customer-ready prototype of an actual product. Then compete against classmates in a trade show.

BUSINESS LEADERSHIP IN CHANGING TIMES Study actual crises and take on the roles of CEO, board chair, Wall Street analyst, regulator, customer, competitor, and journalist before interviewing actual executives who've weathered their own corporate crises.

ACTION LEARNING PROJECTS IN OPERATIONS, PROCUREMENT, AND SUPPLY CHAIN MANAGEMENT Address a major operations or supply chain problem within a company in this 14-week project, taught in cooperation with A.T. Kearney.

ACROSS THE UNIVERSITY

Explore the interplay of business with topics ranging from public health to public policy. Collaborate with students in other university programs on a class project or business venture. As a Ross MBA, you have access to some of the world's premier graduate programs and faculty right here at the University of Michigan. We offer a wealth of ways to enrich your business education and worldview.

Michigan Ross MBA students can earn up to 10 credits toward graduation requirements by taking classes in other schools and colleges at the university. To delve deeper, you may choose from more than 20 dual-degree programs.

"At Ross, my peers bring years of experience from many fields, so I learn as much from them as I do from my professors. Different opportunities on campus—such as clubs, electives, and conferences—allow MBAs to customize their education and round out their skills and perspectives."

NATEE PRETIKUL // MBA '13
TANAOSREE THAI CHICKEN CO. LTD

DUAL-DEGREE OPTIONS

- Architecture
- Asian Studies – Chinese
- Asian Studies – Japanese
- Asian Studies – South Asia
- Asian Studies – Southeast Asia
- Construction Engineering and Management
- Educational Studies
- Fine Arts
- Health Services Administration
- Higher Education
- Industrial and Operations Engineering
- Information
- Law
- Management of Patient Care Services
- Manufacturing Engineering
- Medicine
- Modern Middle Eastern and North African Studies
- Music
- Natural Resources and Environment
- Naval Architecture and Marine Engineering
- Public Policy
- Russian and East European Studies
- Social Work
- Urban Planning

FOCUSED LEARNING OPPORTUNITIES

Michigan Ross students inhabit a world of powerful, relevant ideas through focused learning opportunities in the school's leading institutes and centers.

SUSTAINABLE BUSINESS Discover new practices of socially and environmentally responsible businesses through the Erb Institute for Global Sustainable Enterprise, which runs in partnership with the School of Natural Resources and Environment. **erb.umich.edu**

LEADERSHIP Develop the mindset, skill set, and personal vision to make a positive difference in the world through thought leadership and transformative experiences. **michiganross.umich.edu/sanger**

SOCIAL IMPACT Collaborate with mission-driven organizations across sectors to develop innovative solutions to pressing social challenges. **socialimpact.umich.edu**

INTERNATIONAL EXCHANGE Earn up to 15 credits toward your degree with a semester-long study abroad program through the Center for International Business Education and Research (CIBER). Opportunities are available in Asia, Australia, Latin America, and Europe. **michiganross.umich.edu/global-initiatives**

ENTREPRENEURSHIP Explore the formation, financing, and management of new ventures, as well as topics ranging from urban entrepreneurship to turnaround management, with the Zell Lurie Institute for Entrepreneurial Studies and the Center for Venture Capital and Private Equity Finance. **zli.bus.umich.edu**

OPERATIONS EXCELLENCE Collaborate with peers and faculty from the College of Engineering on operations, supply chain, and manufacturing projects with the Tauber Institute for Global Operations. **tauber.umich.edu**

EMERGING ECONOMIES Immerse in the issues affecting firms in emerging-market economies with the William Davidson Institute. **wdi.umich.edu**

PUBLIC POLICY Take advantage of The Washington Campus, a unique three-credit course that includes an intensive week in Washington, D.C. with lectures, panel discussions, computer simulations, and site visits. **washcampus.edu**

DISTINGUISHED FACULTY

Ross faculty are among the most influential in the world. Ross research impacts the way business is both taught and practiced. It makes headlines. It makes policy. It makes a difference.

WILLIAM LANEN
KPMG Professor of Accounting

Bill Lanen studies cost management and performance measurement systems, including systems in transitional economies and systems for environmental performance. He also works on the analysis of financial disclosure issues and methodological issues in accounting research. Lanen is co-author of *Fundamentals of Cost Accounting, Third Edition* (McGraw-Hill, 2011). He is the former president of the management accounting section of the American Accounting Association.

BILL LOVEJOY
Raymond T. Perring Family Professor of Business Administration; Professor of Technology and Operations; Professor of Art, School of Art and Design

Bill Lovejoy was recognized in 2009 with the University of Michigan's Teaching Innovation Prize. He created the Integrated Product Development course, which is offered by Michigan Ross, the College of Engineering, and the School of Art & Design. Student teams collaborate to research, design, manufacture, price, and market a prototype of a fully functional, customer-ready product.

PUNEET MANCHANDA
Isadore and Leon Winkelman Professor of Marketing Chair of Marketing

Puneet Manchanda's main research interest is building empirical models to solve such strategic marketing problems as resource allocation, launch planning, word-of-mouth marketing, and CRM. Manchanda's recent work has focused on marketing strategy problems in social media and the pharmaceutical, high tech, gaming, and insurance industries.

DAMIAN BEIL
Michael R. and Mary Kay Hallman Fellow; Professor of Technology and Operations

Damian Beil teaches the MBA operations management core and advises graduate student groups in collaborative projects with private industry. His work includes studies of how bargaining power affects opportunistic pricing by suppliers, and how procurement auctions should be designed to account for supplier qualification screening and quality levels. Beil serves as an Associate Editor for *Operations Research* and *Naval Research Logistics*.

MICHAEL JENSEN
Associate Professor of Strategy

Michael Jensen's research focuses on the ways markets can be seen as social structures that affect market identities and shape economic opportunities. His current projects explore the importance of status and identity in the opera and movie industries. Jensen has served on the editorial boards of *Administrative Science Quarterly* and *Strategic Management Journal* since 2007.

E. HAN KIM
Everett E. Berg Professor of Business Administration; Professor of Finance and International Business; Director, Mitsui Life Financial Research Center; Director, East Asia Management Development Center

E. Han Kim's current research concentrates on corporate governance, labor issues, higher education, and mergers and acquisitions. He has served on editorial boards of numerous academic journals, including *The Journal of Finance*. Kim also has participated in various consulting projects with private and public institutions; one of his most memorable was during the 1998 Korean financial crisis, when he served as the adviser to the Korean government's team to renegotiate its foreign debt obligations with international bankers.

FRANCINE LAFONTAINE
Senior Associate Dean for Faculty and Research; William Davidson Professor of Business Economics; and Public Policy Professor of Economics, LSA

Francine Lafontaine's areas of interest are in the field of industrial organization, with a special focus on vertical relationships and related antitrust issues. Her research is mostly concerned with the application of advances in contract theory to the analysis of organizational issues in the vertical chain. She also considers the effect of contracting practices on firm performance, as well as issues surrounding business creation and survival in retail and small-scale service industries.

LISA PAWLIK
Lecturer of Business Communication

Lisa Pawlik instructs both BBAs and MBAs in managerial writing and presentation skills. In addition to coordinating the core BBA presentation course, she is the director of the Part-Time MBA Program's communications component and has advised in the MBA MAP and the Tauber Institute summer program. Lisa holds a BS from GMI (Kettering University) and an MBA from The University of Michigan. Her business experience includes over 20 years at General Motors in operations, planning and program management.

PRISCILLA S. ROGERS
Associate Professor of Business Communication

Priscilla S. Rogers studies writing and speaking as management activities. Her interests include issues of efficiency, politeness, empathy, and reporting bad news. One of her current studies examines how preparing project work deliverables — such as contracting documents, status reports, and final presentations — impacts the project work itself and has implications for project management. Rogers is one of three faculty members overseeing Ross' Global MBA MAP projects.

NOEL M. TICHY
Professor of Management and Organizations; Director, Global Leadership Program

Noel M. Tichy is a widely published author and consults in both the business and private sectors. His past work includes running General Electric Co.'s Leadership Center, the fabled Crotonville. Prior to joining Michigan, he served for nine years on the Columbia University Business School faculty. His most recent book is *Judgment on the Front Line: How Smart Companies Win by Trusting Their People* (Penguin, 2012, with Chris DeRose), and he also has served on the editorial boards of several prominent management journals. Tichy has been rated as one of the "Top 10 Management Gurus" by *Bloomberg Businessweek*.

STUDENT LIFE

YOUR EXPERIENCE

Our hands-on, team-based approach to leadership development demands that Global MBA students collaborate with classmates and faculty on multifaceted projects. Michigan Ross students learn and work hard. They learn and work fast. And they learn and work together. Lasting ties are formed on weekend excursions during the Asia Session. Perfect strangers become lifelong friends after teaming on Multidisciplinary Action Projects. Students at Michigan Ross collaborate and connect in fascinating ways.

GLOBAL MBA STUDENTS MAY:

- participate in more than 70 clubs, organizations, and social activities
- initiate new projects to advance leadership and career goals
- serve as a committee chair or serve on a committee to plan school-wide events and conferences
- plan or attend special events that bring leaders from businesses and other organizations to campus
- play sports by joining a Michigan Ross club or a University of Michigan intramural team
- be part of a long-standing tradition by attending a University of Michigan football game

2018 GLOBAL MBA CLASS PROFILE

Class size	35
Women	31%
Married	40%
Prior Graduate Degree	20%

SPONSORSHIP TYPES

Government & Institutional Scholarship	6%
Public Company Sponsorship	51%
Private Company Sponsorship	40%
Professionals[1]	0%
Entrepreneurs	3%

AVERAGE AGE

Under 30 years	40%
30-35 years	34%
Over 35 years	26%

UNDERGRADUATE MAJORS

Applied Sciences	11%
Business Administration	14%
Economics	20%
Engineering	37%
Law	6%
Other	11%

AVERAGE YEARS OF MANAGERIAL EXPERIENCE

Under 5 years	29%
5-10 years	43%
More than 10 years	29%

GMAT SCORE[2]

Average	635

AREAS OF EXPERTISE

Engineering	6%
Financial Analysis	23%
Planning and Strategy Development	31%
Sales and Marketing	40%

[1] Professionals such as medical doctors, lawyers, and senior level consultants and CPAs who plan to return to their profession are eligible to apply.

[2] Note that the assessment of applicants' qualification is holistic and test scores are only one of the criteria considered by the committee. High or low test results do not warrant admission or denial.

STUDENT VOICES

RYO (LEO) SANADA // MBA '17

"During the Asia session, we stayed in the same hotel for nearly four months to study together. The session was a perfect time to network with peers. We went on treks often on the weekends. We talked about our dreams, passions, personal matters, and even silly things. All of this helped us to establish a strong foundation as a big 'family,' which I am confident will last for life."

JING (CRYSTAL) WANG // MBA '17

"The Silicon Valley and New York benchmarking trips were my favorite part of the program. We visited many companies from high-tech, finance, media, and nonprofit organizations. We got great opportunities to speak with leaders and specialists from different industries and gained insightful information and opinions from them."

ROMARIO DRAJAD // MBA '17

"As a financial planning officer for PGN, the largest natural gas distribution and transmission state-owned company in Indonesia, it is important to me to build my network in Asia. In addition to being with future Asian leaders, Ross' flexible and short schedule allowed me to finish faster so I didn't miss out on promotions!"

NARIDA SEUBSAIPHIN // MBA '17

"I got the chance to connect with Ross students outside the Global MBA program, and they were incredibly welcoming and supportive. They were quite interested in learning about my experiences in the Global MBA program and have played a crucial role in my learning process by sharing their perspectives and experience."

JULIAN MATHIAS // MBA '17

"The advantage for a Global MBA student is that we are taught by some of the most experienced faculty at Ross, who are keen to share their insights and experiences. This helps create a strong culture of learning and makes for thought-provoking discussions in the classroom."

70+ STUDENT CLUBS

SPEAKERS, CONFERENCES, AND CLUBS

Michigan Ross hosts an impressive array of speakers every year. Experts and industry leaders, many of whom are Michigan alumni, come to campus to participate in various lecture series, conferences, and special events. Many of these activities are organized by student clubs.

Taking an active role in student-led activities broadens your perspective, develops project management skills, and opens access to global business leaders. Events often conclude with lively question-and-answer sessions.

Annual conferences and events include:

- Asia Business Conference
- Corporate Finance Forum
- Emerging Markets Conference
- Entrepreneurship Symposium (Entrepalooza)
- Global Operations Conference
- Healthcare and Life Science Forum
- India Business Conference
- Marketing Symposium
- Mitsui Finance Symposium
- Positive Business Conference
- Sanger Leadership Crisis Challenge

In addition, representatives from hundreds of companies around the world visit Michigan Ross each year to recruit students. While Global MBA students do not participate in the recruiting process, they can attend corporate presentations where recruiters explain their company's mission and focus.

A SAMPLE OF STUDENT CLUBS

African Business Club
Armed Forces Association
Asian American Business Association
Automotive Club
Black Business Students Association
Brazilian Business Students Association
Canadian Club, eh
CEOhs
China Blue Charity Fund
Community Action @ Ross
Community Consulting Club
Consulting Club
Design + Business Club
Emerging Markets Club
Energy Club
Entertainment and Media Club
Entrepreneur and Venture Club
Finance Club
General Management Club
Greater China Association
Health and Fitness Club
Healthcare and Life Science Club
Hispanic and Latino Business Students Association
Ice Hockey Club (men and women)
Indian Subcontinent Business Association
Investment Management Club
Israel @ Ross
Korea Business Club
Latter-Day Saint Business Student Association
Luxury Goods and Retail Club
Maize and Brew Club
Marketing Club
Michigan Business Women
Michigan Gourmet Club
Net Impact
Operations Management Club
Organizational Strategy Club
Out For Business – LGBT Student Association
Real Estate Club
Revitalization and Business Club
Rock 'n' Roll B-School
Ross Christian Fellowship
Ross Education Club
Ross Habitat for Humanity Builders
Ross Japan Business Association
Ross Jewish Student Association
Ross Mentorship Program
Ross Partners Club
Ross Photography Club
Ross Ski Club
Ross Soccer Club
Ross Student Association
Ross Technology Club
Ross Triathlon Club
Southern Club
Toastmasters Club
Wolverine Wine Club

OUR COMMUNITY

CLOSE CONNECTIONS

At Ross, you gain more than just a first-class business education—you become part of a community. Our campus has a vibrant energy that inspires ideas and innovation. In your free time, you can explore Ann Arbor's rich array of food, art, parks, sports, and museums.

You'll also enjoy getting to know the Ross community, and your peers, faculty, and alumni are just as eager to get to know you and hear your unique perspective. Enjoy our warm, collaborative environment, and look forward to the lifelong friendships and connections you'll make through the Ross and U-M networks.

ROSS' CAMPUS

COLLABORATIVE SPACE Informal encounters outside the classroom are essential to the culture of Michigan Ross. Accordingly, the heart of our campus is the Davidson Winter Garden, a glass-enclosed public space that facilitates collaboration. Surrounded by Blau Auditorium, Seigle Cafe, and informal meeting spaces, the bright and spacious Winter Garden is the figurative and literal center of our learning community.

CLASSROOMS Each of our tiered, U-shaped classrooms has two adjacent group study rooms to support the conversations and explorations essential to successful team-based learning. Additional classrooms hold movable furniture to support different activities.

TECHNOLOGY Seamlessly integrated technology enables you to interact with colleagues on campus and all over the globe. State-of-the-art wireless, data-ready seats, and fully loaded group study rooms are just some of the features.

SUSTAINABILITY The Ross building earned a Silver designation from the U.S. Green Building Council's Leadership in Energy and Environmental Design (LEED) rating system for its environmentally responsible features.

BEYOND BUSINESS Ross students, faculty, and staff are encouraged to enjoy a healthy lifestyle. The Och Fitness Center features free weights as well as strength and aerobic machines. Seigle Cafe offers fresh, whole foods, many of which are raised and harvested locally.

michiganross.umich.edu/campus

Here you'll find a community that believes in inclusion, diversity, empowerment, and mutual support.

ANN ARBOR

Ann Arbor consistently ranks as one of the best places to live in America. It's rich in entertainment and culture, home to an amazing food scene, and offers countless opportunities for outdoor and indoor adventures.

A2

BEST PLACES TO LIVE
–Money

#1 BEST COLLEGE TOWN IN AMERICA
–Wallethub.com

AMERICA'S TOP 25 HIGH-TECH HOTSPOTS
–The Atlantic

AMERICA'S BEST MAIN STREETS
–Fodors

LIFELONG BUSINESS NETWORK

The dynamics within a Global MBA class are different than typical MBA classes. All students are sponsored, have established long-term goals, and participate in classes without the distraction of searching for a job. Global MBA students are highly motivated, completing the coursework as their job.

Global MBA students are diversified in their business background and experience. Students come from large global companies, financial institutions, fast-growing private businesses, consulting firms, research institutions, and public entities. The Global MBA student body includes medical doctors, CPAs, and lawyers. Professional work experience ranges from three or four years to nearly 20 years.

This diversity lays a foundation for students to learn from each other and create a synergy effect. Students know that building relationships with classmates creates a lifelong network that will be an asset in their careers. From the first day, students bond strongly. These ties get stronger through the three-month Asia Session.

Once the Ann Arbor Session begins, students mix with peers in the Full-time MBA Program while taking elective courses. This shift helps students build their network with peers from nearly 100 countries.

We encourage Global MBA students to join clubs and diverse extracurricular activities, which offer endless opportunities to deepen their understanding of different cultures and broaden their ways of thinking. The networking opportunities the program has to offer are enormous.

575,000+
UNIVERSITY OF MICHIGAN ALUMNI NETWORK

50,000+
MICHIGAN ROSS ALUMNI NETWORK

90+
COUNTRIES WITH MICHIGAN ROSS ALUMNI

ALUMNI

Michigan Ross graduates belong to one of the most powerful and enduring social networks in the world. Our alumni remain connected long after graduation. They source MAP projects, internships, and other learning opportunities for Michigan Ross students at their companies. They hire our students. They offer advice ranging from career development to local travel tips. And with more than 50 Michigan Ross alumni clubs worldwide, it's easy to stay connected through speaker series and social events.

ALUMNI ADVANTAGE

50+
ROSS ALUMNI CLUBS WORLDWIDE

ALUMNI ADVANTAGE

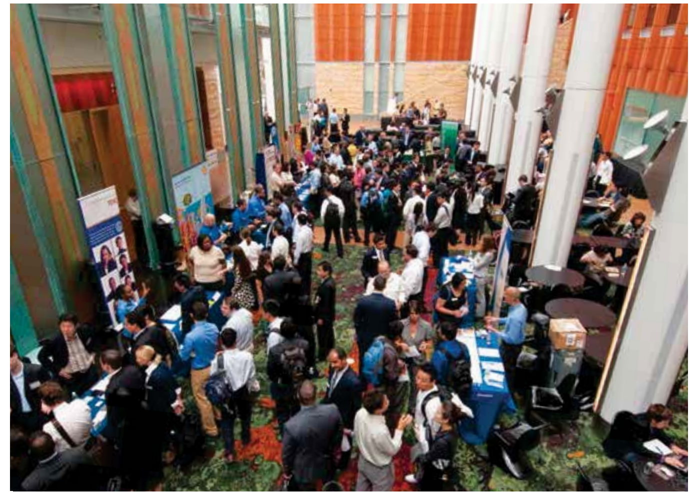
As a Michigan Ross alum, you can take part in our one-of-a-kind Alumni Advantage program, which features special events, programs, courses, and resources that you can access throughout your life.

BENEFITS INCLUDE:

- Tuition-free executive education for programs around the world
- Access to Ross courses
- #ROSSTALKS events in major cities
- Livestream events
- Alumni clubs
- Career database

ADDITIONAL ALUMNI BENEFITS:

- Lifetime email forwarding
- Searchable alumni database
- Facebook, YouTube, LinkedIn
- Reunion Weekend and annual business conference
- Jobs database
- Career counseling
- *Dividend* magazine, the school's semiannual alumni publication
- Ross Thought in Action, our bimonthly email with relevant research from Michigan Ross faculty



PARTNERING WITH MICHIGAN ROSS

By sponsoring high-potential leaders to enroll in the Michigan Ross Global MBA Program, organizations can retain their most valuable talent while preparing them to strengthen the organization. In addition to providing a rigorous foundation in general management training, the Michigan Ross MBA offers opportunities to apply classroom theory to real-world practice.

- High-potential leaders will return to the organization with a holistic understanding of global business and culture.
- They will be adept at synthesizing multiple perspectives in order to assess different kinds of risks and opportunities.
- They will possess the tools, knowledge, and skills to lead change and innovation, not just imagine it.

We welcome companies of all sizes from all industries. We encourage any organization to join our program. The Global MBA experience will nurture your future leaders and equip them with cutting-edge business skills.

DID YOU KNOW... **that Michigan Ross ranks third in the world in publications in the top business journals over the past five years? Or that it ranks first in publications in the leading management journals? By any measure you plan to use, Ross is among the most elite research business schools. Research informs our teaching, motivates our practice, and energizes our service.**

COMPANIES IN VARIOUS INDUSTRIES HAVE SPONSORED GLOBAL MBA STUDENTS SINCE 2001

	NO. OF COMPANIES
MANUFACTURING	
General	33
Electronic	25
Industrial	28
Consumer Goods	22
Chemical	13
Automotive	12
Foods	11
Steel	10
Pharmaceutical	8
Medical	3
Ship Building	1
Manufacturing Total	166
FINANCE	
Banking	19
Insurance	13
Securities	12
Investment	5
Credit Card	4
Lease	1
Finance Total	54
OTHER	
Consulting	28
Technology	28
Trading	22
Construction	15
Service	11
Telecommunications	11
Real Estate	9
Transportation	9
Advertising	5
Entertainment	5
Environmental	5
Engineering	4
Healthcare	4
Power Plant	4
Research	3
Media	3
Packaging	2
Public Enterprise	2

ROSS GLOBAL MBA SPONSORS

AN MBA FOR PROFESSIONALS, ENTREPRENEURS, AND FAMILY BUSINESS LEADERS

The Michigan Ross Global MBA Program welcomes applications from professionals like lawyers and doctors, as well as from entrepreneurs and heirs to family businesses. Although the majority of the students in the Global MBA Program are from large, internationally recognized companies, we welcome applicants from companies of all sizes. For entrepreneurs and those leading a family business, Michigan Ross is one of the most ideal schools at which to choose to pursue an MBA. Students may select numerous courses and project opportunities in entrepreneurship studies. In fact, Michigan Ross has been ranked as one of the top schools in the field of entrepreneurship. Students return to their businesses with the knowledge gained from our broad-based management curriculum, as well as active membership in our well-developed global network.

Since the inception of the Global MBA Program in 2001, more than 350 companies have partnered with Michigan Ross to educate their next generation of leaders. These companies represent a wide range of industries and vary greatly in terms of annual revenue, number of employees, and time in business — all factors that contribute to the diverse student body. Below is a partial list:

ADVERTISING AND MEDIA
Beijing Powerad Advertising Co.
Cheil Communications
TCL Multimedia Technology Holding Ltd.
Walt Disney Television

AUTOMOTIVE
Delphi Korea
Denso Corp.
Hyundai Motor Co.
Toyota Motor Corp.
Yazaki Corp.

FINANCE
AFLAC Japan
American Express Co.
Bangkok Bank
Bank of Tokyo – Mitsubishi UFJ
Daiwa Securities Group
Hana Bank
Hyundai Securities
Industrial Bank of Korea
JCB Card
Kasikornbank
Korea Investment and Securities
Krung Thai Bank
Mitsubishi UFJ Morgan Stanley Securities
Mitsui Mutual Life Insurance
Mizuho Financial Group
Primasia Securities
Prudential Holdings of Japan
Samsung Fire and Marine
Shinhan Investment Corp.
Sumitomo Mitsui Banking Corp.
Woori Bank

CHEMICAL AND ENERGY
Big-Ben Paint
China National Coal Group
Chugoku Electric Power
GS Caltex Corp.
Dow Chemical Company
LG Chem
Otsuka Pharmaceutical Co. Ltd.
Pfizer Inc.
Philipinas Shell Petroleum
PT Perusahaan Gas Negara (Persero) Tbk
SK Energy
Takeda Pharmaceutical

CONSULTING AND RESEARCH
Accenture Ltd.
The Boston Consulting Group
Capgemini China
IBM Consulting Services
Habir Bina Konsultan
LG Economic Research Institute
McKinsey and Co.
Nomura Research Institute
Pensri Consulting
PwC

ELECTRIC AND ELECTRONICS
Canon Inc.
Fuji Xerox
Fujitsu
Hewlett-Packard Co.
Hitachi
LG Electronics
NEC Corp.
Panasonic Corp.
PTT Public Company Ltd.
Samsung Electronics
SK Hynix Inc.
Sony Corp.
Toshiba Corp.

ENGINEERING AND TECHNOLOGY
Guangdong Litian Technology
NS Solutions Corp.
PTT Public Company Ltd.
Solomon Technology Thailand
Taiwan Lung Meng Technology Corp.
Trelleborg Engineered Systems

TELECOMMUNICATIONS
Japan Telecom
KT
Nortel Networks
NTT
PT Telkomsel
SK Telecom
Trading and Development
Bestech Group
Itochu Corp.
Khorchin Qiufeng Trading Co.
LG International
Mitsubishi Corp.
NIMIT Group
Unicoba

TRANSPORTATION
Asiana Airlines
East Japan Railway
Shanghai Pan-Asia Shipping
STX Pan Ocean
West Japan Railways

STEEL AND HEAVY INDUSTRIES
BNG Steel
Kobe Steel
Mitsubishi Heavy Industries
Nippon Steel
POSCO
STX Heavy Industries

ADMISSION

Due to the challenging nature of the program, admission is selective. Applicants must be sponsored, and the sponsorship application should accompany your individual admission application.

If your sponsor will guarantee sponsorship only after you're admitted, submit a letter explaining this policy. In this situation, the admissions committee will make a decision subject to receipt of the sponsorship application. Your organization must submit the sponsorship application upon the offer of admission to make the offer official.

In assessing each applicant, the admissions committee considers admission interviews, application documents, essays, recommendation letters, resume and work experience, and test scores.

Applicants must take the GMAT or the GRE. If your native language is not English, you also must take the TOEFL, including the writing test. Students who earned a bachelor's degree or higher from an accredited U.S. college or university may waive the TOEFL requirement. Those who have worked in the U.S. full time for two or more years in the past five years, or who hold a degree from an institution in which English is the language of instruction, also may waive the TOEFL requirement.

EARLY ADMISSION

Applications Accepted April 1 – Oct. 31, 2017
The admissions committee will make an admission decision for applicants whose sponsoring company requests a decision earlier than the regular schedule.

INTERVIEW We will arrange an interview by phone or video conference upon submission of the application.

DECISION NOTIFICATION We typically notify applicants of their status within two weeks of the interview. Those offered admission must confirm acceptance within one week of notification and secure their enrollment with a $1,000 nonrefundable deposit.

REGULAR ADMISSION

Applications Due Nov. 27, 2017
We strongly encourage applicants to apply in this round. Applicants wanting to strengthen their applications through improved test scores may take additional tests through Dec. 15. However, all other application requirements must be submitted by the Nov. 27 deadline. The admission decision will be delayed until official test scores are reported to the school. If you fail to submit a complete application by the due date, we will move your application to the extended round.

INTERVIEW We will arrange an interview by phone, video conference, or in person upon submission of the application. We will contact you to schedule an interview, which will take place in December.

DECISION NOTIFICATION We typically notify applicants who completed application requirements by Nov. 27, including official test score reports, by Dec. 25. Those offered admission must confirm acceptance of the offer within one week of notification.

EXTENDED ADMISSION

Applications Due Jan. 2, 2018
We will accept applications for any remaining seats in the extended round. We will process applications as they are received. The earlier an application is submitted, the earlier a decision will be relayed. All application requirements, including official test score reports, must be received by Jan. 2, 2018. Since score reporting typically takes several weeks, applicants should plan to take tests no later than Dec. 15, 2017. Applicants who require a visa to travel to China, Japan, or Korea are strongly encouraged to apply during Regular Admission. Note that the pre-MBA English course begins February 5, 2018 and the MBA program begins February 26, 2018.

INTERVIEW We will arrange an interview by phone, video conference, or in person upon submission of the application.

DECISION NOTIFICATION We typically notify applicants of their status within two weeks of the interview. Those offered admission must confirm acceptance of the offer immediately. Students are registered for the university's winter term that begins in early January so an immediate confirmation is necessary.

SPONSORSHIP APPLICATION

FOR GLOBAL MBA ADMISSION

INSTRUCTIONS

Please complete this form, then scan and submit to **rossgmba@umich.edu**. Alternatively, the applicant may submit this form along with his or her admission application. If the company is nominating more than one applicant, please submit a separate application for each applicant.

SPONSOR INFORMATION

COMPANY NAME		INDUSTRY	
YEAR FOUNDED	NO. OF EMPLOYEES	LAST YEAR REVENUE (IN US $)	WEB ADDRESS

APPLICANT INFORMATION

APPLICANT'S FULL NAME (LAST, FIRST, MIDDLE)		TITLE/POSITION	
DEPARTMENT			
OFFICE ADDRESS			
CITY	STATE (PROVINCE)	COUNTRY	ZIP (POSTAL) CODE
PHONE		EMAIL	

CONTACT PERSON INFORMATION

CONTACT'S FULL NAME (LAST, FIRST, MIDDLE)		TITLE/POSITION	
DEPARTMENT			
OFFICE ADDRESS			
CITY	STATE (PROVINCE)	COUNTRY	ZIP (POSTAL) CODE
PHONE		EMAIL	

SPONSORSHIP AGREEMENT

My signature below certifies that our company consents to the terms in the Michigan Ross Global MBA Class of 2019 Program Policy and that, if admission to the program is granted, we will sponsor the applicant for the program beginning Feb. 26, 2018, and running through July 3, 2019.

SIGNATURE*	DATE
FULL NAME (LAST, FIRST, MIDDLE)*	TITLE/POSITION

**An executive or manager who has signing authority for foreign education programs may sign.*

This document provides an overview of the Global MBA Program at the Stephen M. Ross School of Business at the University of Michigan (the school hereafter), including administration, curriculum, admission procedures, and tuition and fees.

1. ADMINISTRATION

1.1 The Global MBA is a 16-month, full-time program that begins at the end of February each year.
1.2 The curriculum is the same as that of the school's Full-Time MBA Program.
1.3 Upon successful completion of academic requirements, participants receive a Master of Business Administration (MBA) degree.
1.4 Only individuals with sponsorship, including corporations, firms, institutions, and government entities, are eligible to apply to the program.
1.4.1 Licensed professionals, entrepreneurs, and heirs to family businesses who plan to return to their current employment after graduation may be eligible for sponsorship.
1.4.2 The sponsoring organization must submit the sponsorship application prior to or along with an applicant's individual admission application.
1.4.3 If an applicant's sponsor will guarantee sponsorship only after the applicant is granted admission, the applicant must submit a letter explaining the policy. In this situation, the admissions committee will make a decision subject to receipt of a fully endorsed sponsorship application. The sponsoring organization must submit the sponsorship application within two weeks of the date of the admission offer.
1.5 If a student withdraws before completing the program, the credits earned are not transferable to any other MBA programs at the school.

2. CURRICULUM

2.1 The Michigan Ross MBA curriculum requires successful completion of 57 graduate credit hours and includes a series of core courses and elective courses, as well as a field project called the Multidisciplinary Action Projects (MAP) course.
2.1.1 Students must maintain a minimum GPA of 2.0 to graduate.
2.2 The MBA curriculum consists of both core and elective courses. The core courses establish a basic understanding of the functional responsibilities of an organization. The elective courses allow for integration of concepts learned in the core to courses in a student's individual area of interest. The program concludes with the Multidisciplinary Action Project (MAP).
2.3 The core courses are scheduled from the end of February through August of the year the program begins.
2.3.1 From February through May, core courses are conducted in China, Japan, and Korea. Students spend four weeks in each country.
2.3.1.1 Students complete 14.25 credit hours of the MBA core curriculum, including business communications.
2.3.2 From June through August, core courses are conducted in Ann Arbor.
2.3.2.1 The remaining 8.25 credit hours of the core curriculum are completed.
2.4 Elective courses are scheduled from September of the year the program begins through April of the following year at the Ann Arbor campus.
2.4.1 Students must complete a minimum of 27 elective credit hours during the Fall and Winter terms to meet graduation requirements.
2.4.2 Students can take a maximum of 18 credit hours each session without additional tuition payment.
2.4.3 Students can take up to 10 credit hours of graduate study in other University of Michigan schools and colleges depending on availability and course prerequisites.
2.4.4 Individual and group research projects, supervised by faculty, are available to students in good academic standing. Students may earn one to three credit hours per project, elect only one research project per term, and apply a maximum of six research project credit hours toward degree requirements.
2.4.5 Students may attend various special lectures and programs without additional charge.
2.4.6 Students may apply to the Michigan Ross International Exchange Program for an opportunity to study for one term at one of our worldwide partner schools.
2.5 The Multidisciplinary Action Project (MAP) starts in May in the second year of the program.
2.5.1 MAP is a mandatory, 7.5 credit hour course within the Michigan Ross MBA curriculum.
2.5.2 Projects primarily are in the U.S. The school will attempt to develop projects at alternate locations if requested by a sponsor company.
2.5.3 Students bid for projects of their preference, but the school reserves the right to assign students to a project regardless of their preference.

3. ADMISSION

3.1 Typical students are high-potential employees identified by their employer as having the ability to progress as a future leader.
3.2 Each nominated candidate must submit an individual admission application.
3.3 All applicants must take the Graduate Management Admission Test (GMAT) or the Graduate Record Examination (GRE), as well as the Test of English as a Foreign Language (TOEFL). Test results must be reported directly from the governing institutions.
3.3.1 Applicants who earned a degree from a U.S. school or from an institution abroad where the curriculum is taught exclusively in English may waive the TOEFL requirement.
3.3.2 Applicants may waive the TOEFL requirement if they have two or more years of full-time work experience in the US where communication is exclusively in English within the past five years.
3.4 For early admission consideration, applicants must submit all admission requirements, including official score reports, between April 1 and Oct. 31, 2017.
3.4.1 Applicants who are denied in the early admission period are eligible for admission consideration during the regular admission period. For consideration during the regular admission period, applicants should submit improved test score reports by the deadlines shown below.
3.5 For regular admission consideration, applications and official score reports must be submitted by Nov. 27, 2017.
3.5.1 Incomplete applications as of Nov. 27, 2017 will be moved to the extended round.
3.5.2 Applicants may take additional tests through Dec. 15 in an attempt to strengthen their application.
3.6 For extended admission consideration, applications, including official score reports, must be submitted by Jan. 2, 2018.
3.6.1 Applications will be accepted for any remaining seats.
3.6.2 Applications will be processed as they are received. The earlier an application is submitted, the earlier an admission decision will be made.
3.7 Admission interviews will be scheduled typically within two weeks of application submission.
3.8 Admission decisions will be notified typically within two weeks of the interview.
3.9 Applicants admitted during the regular admission round must confirm acceptance within one week of the offer. Applicants admitted during the extended round must confirm acceptance immediately.
3.10 The admissions committee will assess English ability during the application process. Depending upon English ability, applicants may receive conditional admission subject to completion of intensive English instruction prior to the start of the Global MBA Program on Feb. 26, 2018.
3.10.1 The school has developed an intensive pre-MBA English course jointly with a professional language institute. The course will be held in Seoul, Korea, Feb. 5-24, 2018.
3.10.2 Applicants who are not able to attend the English program in Korea may fulfill the requirement individually at an accredited institution.
3.10.2.1. Admitted students who prefer this option must submit a study plan to the Global MBA Program office for approval.
3.10.2.2. An instructor whose native language is English must conduct the course, and the total hours of instruction should equal the total hours of the Ross course.
3.10.3 All fees associated with a pre-MBA English program are the responsibility of either the student or the sponsor company.
3.11 The school considers applicants without regard for race, sex, sexual orientation, color, religion, national origin or ancestry, age, marital status, handicap, height, or weight.

4. FINANCE

4.1 Candidates must submit a nonrefundable application fee of $200.
4.2 The tuition of the Global MBA Program is the same as the school's 2-year Full-Time MBA Program.
4.3 The school will invoice tuition for each of the four terms students are registered: winter 2018, spring/summer 2018, fall 2018, and winter 2019.
4.3.1 Tuition is due on Jan. 2, April 20, Aug. 24, 2018, and Jan. 2, 2019. The school will send an electronic invoice approximately two weeks prior to the due date.
4.3.2 Tuition for the winter 2018 and spring/summer 2018 terms will be based on the rate for the 2017-18 academic year. Tuition for the fall 2018-19 and winter 2019 terms will be based on the rate for the 2018-2019 academic year. The university's board of regents determines tuition in July each year for the upcoming academic year. Tuition for the 2016-17 academic year was $32,175 per term.
4.3.3 The first tuition payment for students admitted after Jan. 2, 2018 is due immediately upon acceptance of the offer of admission.
4.3.4 The tuition fee does not include students' travel, lodging, and course material expenses during the program.
4.4 The school will add a registration fee to each invoice. The registration fee for the 2016-2017 academic year was $164.
4.5 Room and board expenses for the session in Asia will be invoiced separately in January 2018.
4.6 Applicants who are admitted to the program in the early admission period must submit $1,000, along with their notification of acceptance to the school, within one week of the date of the offer. The school will apply this nonrefundable deposit to the first-term tuition payment.
4.7 The school reserves the right to revoke admission for students whose tuition or deposit payment is not received by the due date.
4.8 Tuition is non-refundable. Payment past due may be subject to a late fee. The school reserves the right to prohibit students from attending classes if their payment is past due.
4.9 All international students must enroll in the university's International Student Health Insurance Plan immediately upon arrival in the U.S. To substitute a private plan, students must receive approval from the university's International Center.

The Stephen M. Ross School of Business at the University of Michigan reserves the right to change without notice any statement in this policy concerning, but not limited to, curriculum, courses, faculty, tuition, fees, policies, and rules. If course or curriculum changes take place after the program begins, we will make every effort to implement the changes in the best interest of the student.

TUITION AND FEES

APPLICATION FEE
Candidates must pay a $200 fee at the time of application.

TUITION
The tuition of the Global MBA Program is the same as the school's 2-year Full-Time MBA Program.

The University of Michigan bills tuition in four installments, which are due Jan. 2, April 20, Aug. 24, 2018, and Jan. 2, 2019. The first-term tuition payment for those admitted after Jan. 2, 2018 is due immediately upon acceptance of the admission offer.

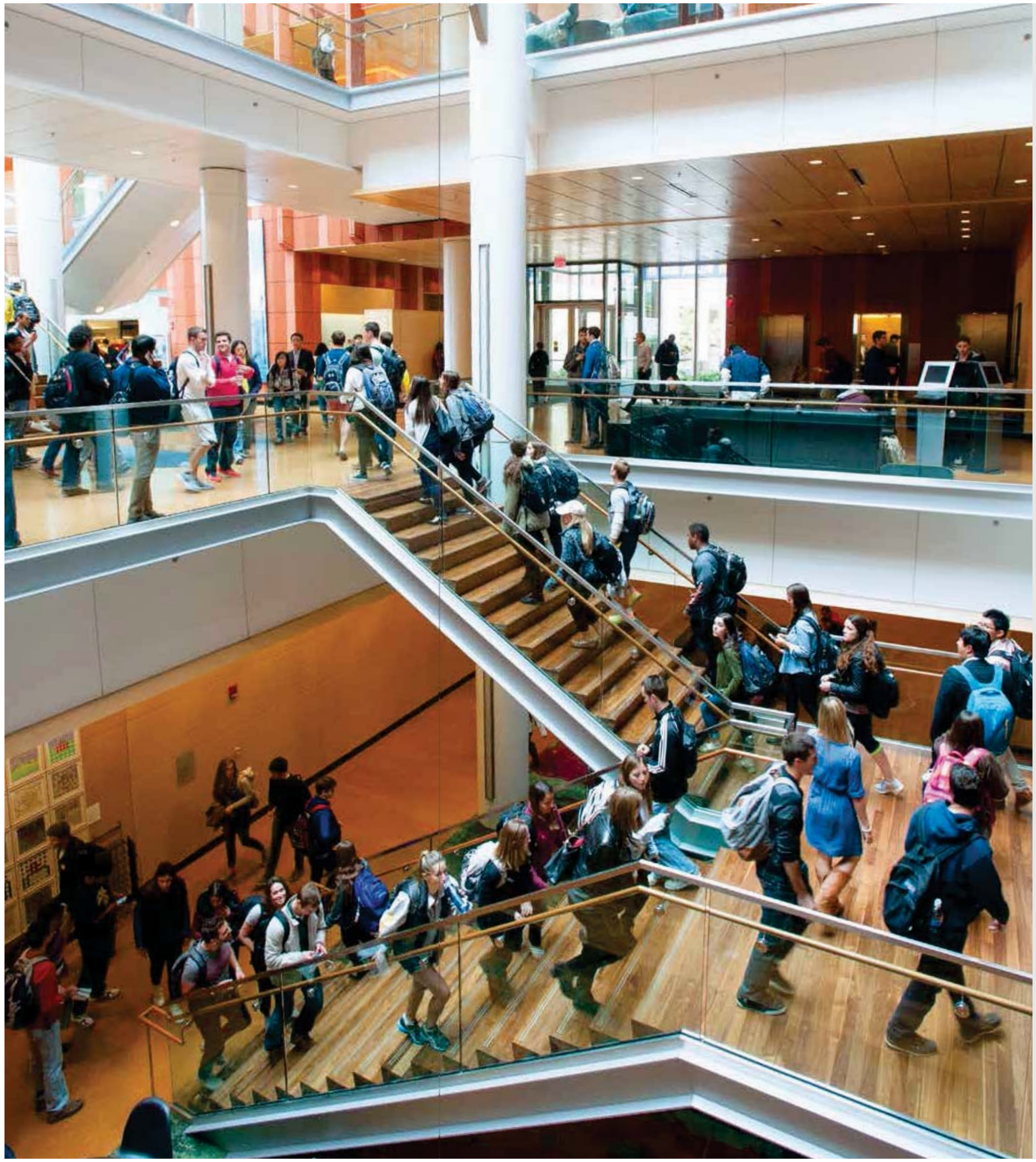
The university's board of regents determines tuition for the upcoming academic year each July. Tuition for the winter 2018 and spring/summer 2018 terms is based on the rate for the 2017-18 academic year. Tuition for the fall 2018 and winter 2019 terms is based on the rate for the 2018-19 academic year. Tuition for the 2016-17 academic year was $32,175 per term. A registration fee of approximately $164 is added to each installment. The regents will determine tuition for the 2017-18 academic year in July 2017.

TEXTBOOK AND COURSE MATERIAL EXPENSES
Textbook and course material expenses are not included in the tuition amount. They average approximately $1,000 for the core courses and $1,000 for the elective courses in Ann Arbor. The university invoices textbook and course material fees directly to the student.

LIVING EXPENSES
During the sessions held in Asia, we expect lodging and meal expenses to be approximately $8,500. The school will invoice these expenses to the sponsoring company in early January.

During the session held in Ann Arbor, living expenses, including lodging and meals, will vary depending on the student's choice of housing and the size of the student's family. Living expenses during the Ann Arbor Session are the responsibility of either the sponsoring company or the student. The school will not invoice for these expenses.

In Ann Arbor, typical expenses for single students include room and board averaging $800-1,400 per month, and approximately $145 per month for health insurance. For students bringing their families, one- to three-bedroom apartments or townhouses range from $900-1,700 per month. Health insurance for families wis approximately $430-750 per month.



University of Michigan Nondiscrimination Policy Notice

The University of Michigan, as an equal opportunity/affirmative action employer, complies with all applicable federal and state laws regarding nondiscrimination and affirmative action. The University of Michigan is committed to a policy of equal opportunity for all persons and does not discriminate on the basis of race, color, national origin, age, marital status, sex, sexual orientation, gender identity, gender expression, disability, religion, height, weight, or veteran status in employment, educational programs and activities, and admissions. Inquiries or complaints may be addressed to the Senior Director for Institutional Equity, and Title IX/Section 504/ADA Coordinator, Office of Institutional Equity, 2072 Administrative Services Building, Ann Arbor, Michigan 48109-1432, 734-763-0235, TTY 734-647-1388. For other University of Michigan information call 734-764-1817.

MICHIGAN ROSS

Global MBA Program
Stephen M. Ross School of Business
University of Michigan
701 Tappan St.
Ann Arbor, MI 48109-1234
Tel +1 734-764-6411
Fax +1 734-615-9701
rossgmba@umich.edu
michiganross.umich.edu/global-mba

Seoul Office
Tel 82-2-2000-2737
Fax 82-2-2000-2739

Tokyo Office
Tel 81-3-5220-2882
Fax 81-3-3217-0208